

Investor Fact Sheet

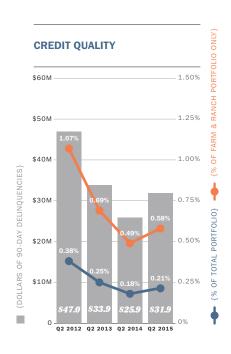
JUNE 30, 2015 | SECOND QUARTER

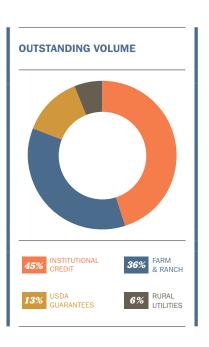
CORPORATE PROFILE

Farmer Mac is the stockholder-owned company created to deliver capital and increase lender competition for the benefit of American agricultural and rural communities. We accomplish this by providing a secondary market for qualified agricultural mortgage loans, rural utilities loans and for agricultural and rural development loans guaranteed by the U.S. Department of Agriculture. Created in 1988 as an instrumentality of the United States, Farmer Mac has a more than 25-year track record of success and a unique and well-established brand in agricultural and rural lending.

BUSINESS OVERVIEW

PRODUCT TYPE	CUSTOMERS	ı	LINES OF BUSINESS \$ in billions and percentage of total volume				
LOAN PURCHASES	Ag Banks Insurance Companies Rural Utilities Cooperatives		\$2.7 18%	\$1.9 13%	RU \$0.9 6%	IC	\$5.5 37%
WHOLESALE FINANCING • AgVantage • Farm Equity AgVantage	Ag Banks Insurance Companies Ag Investment Funds Production and Agribusiness Companies Rural Utilities Cooperatives		_	-	_	\$6.8 45%	\$6.8 45%
CREDIT PROTECTION • Purchase Commitments/ AMBS Guarantees	FCS Institutions Ag Banks Insurance Companies Rural Utilities Cooperatives		\$2.8 18%	-	_	_	\$2.8 18%
= Allowances and provisions	recorded on these assets TOTAL		\$5.5	\$1.9	\$0.9	\$6.8	\$15.1





CONTACT INFORMATION

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STOCK INFORMATION

 * Q2 2015 dividend annualized divided by quarter-end closing price. * Par value annual dividend yield.

CLASS A COMMON	CLASS C COMMON
AGM.A	AGM
\$27.98	\$29.06
2.29%*	2.20%*
CST	CST
	AGM.A \$27.98 2.29%*

SERIES A PREFERRED	SERIES B PREFERRED	SERIES C PREFERRED
AGM pr A	AGM pr B	AGM pr C
\$25.72	\$25.75	\$25.75
5.875%**	6.875%**	6.000%**
CST	CST	CST

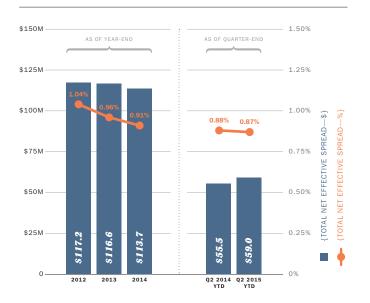




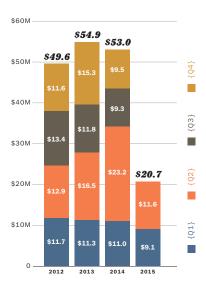


INVESTMENT HIGHLIGHTS

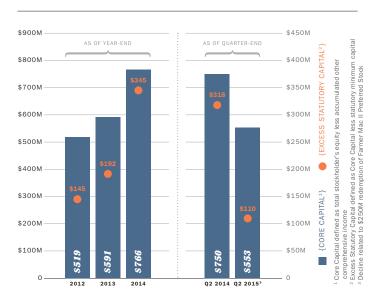
NET EFFECTIVE SPREAD



CORE EARNINGS*



CAPITAL



QUALITY ASSETS

- Rigorous underwriting standards
- Low delinquencies
- Low cumulative historical credit losses

FUNDING ADVANTAGE

- Finance assets through issuance of low-cost debt
- Issue at narrow, GSE spreads to U.S. Treasuries

GROWTH PROSPECTS

- Robust worldwide demand for agricultural products
- Increase market share through business development efforts
- Significant wholesale financing opportunities

OPERATIONAL EFFICIENCY

- Overhead/Outstanding Business
 Volume ~25bps
- Outstanding Volume ~\$200 million per employee

CONSISTENT RETURNS*

- Core earnings growth
- Annual core earnings return on equity ~15% to 25%
- Steady growth in common dividends in recent years

KEY METRICS

2012	2013	2014	YTD Q2 2015
\$4.51	\$4.90	\$4.67	\$1.82
1.04%	0.96%	0.91%	0.87%
\$145.0M	\$192.2M	\$345.0M	\$109.6M
\$0.40	\$0.48	\$0.56	\$0.32
\$20.52	\$26.68	\$29.76	\$31.58
25%	22%	17%	12%

Financing Rural America[®] '1502

*Core Earnings is a non-GAAP measure. For a reconciliation of core earnings to GAAP net income, see the "MD&A" in Farmer Mac's Form 10-K filed with the SEC on March 16, 2015, and Form 10-Qs filed with the SEC on May 11, 2015 and August 10, 2015.

**Excludes accumulated other comprehensive income.