



CONTOUR

Valuation Services

Contour Valuation Services

DEDICATED TO:

Providing world class service in the agricultural appraisal sector, while producing accurate, reliable and timely real property ag appraisals nationwide.

WE SERVE:

- Agricultural Lenders
- Investors
- Attorneys
- Land Owners

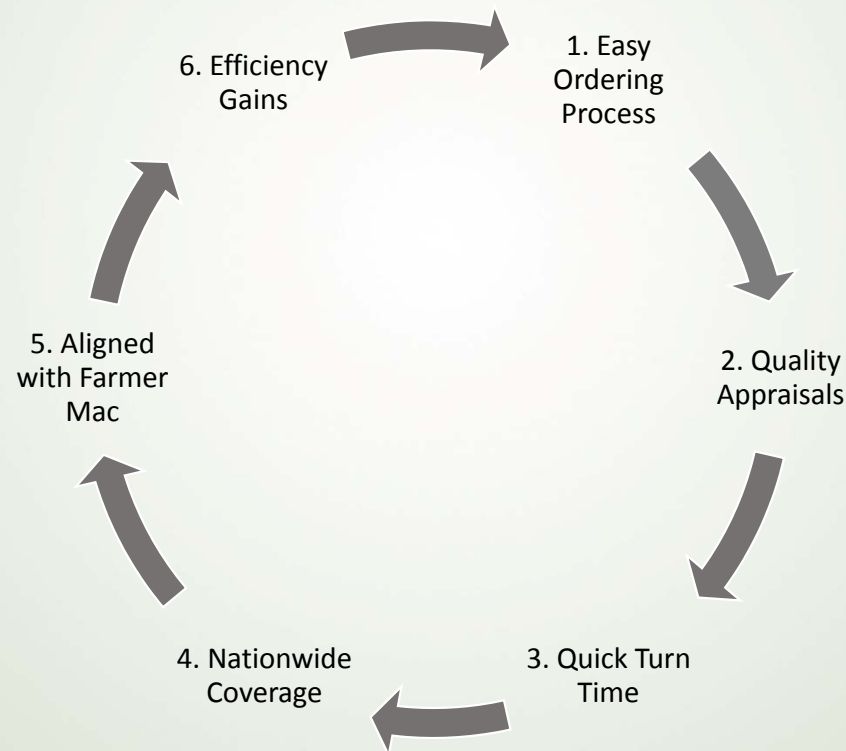
Property Types

- Farm and Ranch Land
- Livestock Production
- Permanent Plantings
- Ag Production Facilities
- Wineries and Vineyards
- Orchards
- Dairies
- Special Use Facilities



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Why Choose Contour Valuation Services



Easy Ordering Process

- Dedicated staff to assist with every step of the process:
 - **Order an Appraisal:** Visit www.Contourvs.com; Click On “Find an Appraiser” or Call: (855) 381-3451
 - **Communication:** Status updates are sent frequently
 - **Electronic Delivery:** Final reports are emailed to the client

Quality Appraisals

- Quality begins with selecting the best appraiser for the job:
 - **Experience:** Extensive knowledge working with a wide variety of agricultural real estate properties
 - **Efficient and Concise Reports:** Appraisals are customized to specific clients and their needs
 - **Professionalism:** Built our reputation on providing top tier customer service throughout the appraisal process

Quick Turn Time

- Dedicated to meet your appraisal completion deadlines:
 - **Review:** A full understanding of the assignment
 - **Inspection:** Scheduled with the borrower
 - **Research:** Extensive research is conducted on the property and agriculture type
 - **Report:** Clear, concise and timely reporting

Nationwide Coverage

- Responsive to all types of agricultural properties:
 - **Resources:** Access to offices across the country and knowledgeable of customary and reasonable fees
 - **Requirements:** Abides by USPAP requirements and reporting
 - **Leverage Knowledge:** Comprehension of nationwide markets and agricultural values

Aligned with Farmer Mac

- Contour is a joint venture between Farmer Mac and Conterra Asset Management:
 - **Accommodate:** Priority will be given to Farmer Mac and Conterra Sellers
 - **Expertise:** Farmer Mac and Conterra are dedicated to agricultural and rural communities

Efficiency Gains

- Helping serve your borrowers ***Better, Faster*** with ***Competitive Pricing***:
 - **Reduce your Risk:** Contour will comply with regulatory requirements
 - **Time:** Reduce the time associated with third party oversight
 - **Cost:** Providing high quality at a fair price

In Development

- Contour is focused on developing:
 - **Desktop Appraisals**
 - **Evaluations**
 - **Expanding Territory**

Appraisal Team

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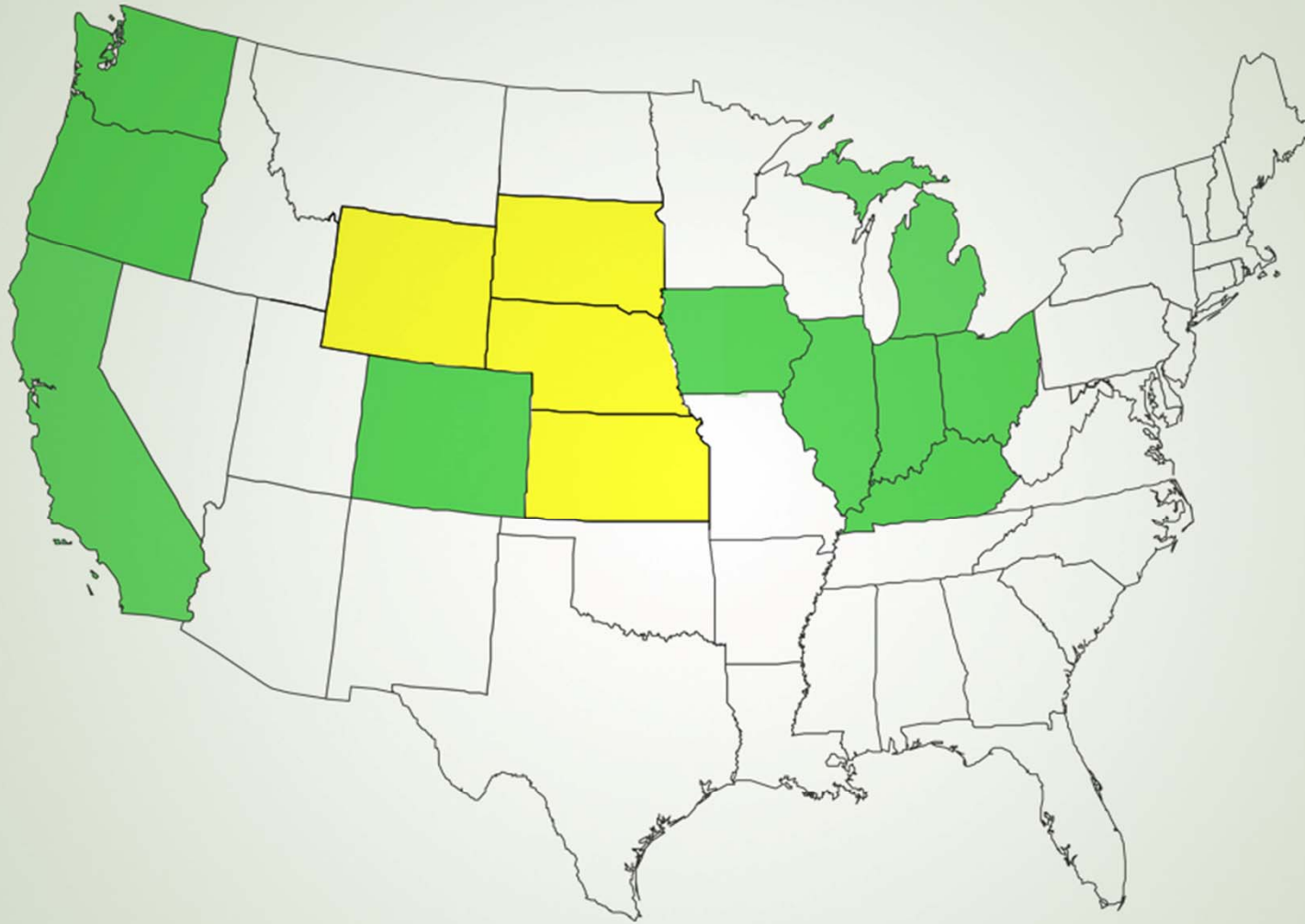
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Questions?