Highlight 1: Reviewing the Farm Income Forecasts

- Prices now off from January prices for almost all major commodities
  - Short vs. long term impacts
- Government support will represent the highest share of income since 2000
  - Market risk exposure
- Expenses likely to decline
  - Variation by commodity

Source: USDA ERS Farm Income Team; Farmer Mac Estimates
**Highlight 2: Pandemics and Demand**

- Pandemic vs. Recession

- Foreign demand: strong exports for now, but future impacts from global downturn?

- Domestic demand: pandemic and recession have overlapping impacts, but low prices can incentivize consumption

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*Source: U.S. Census Bureau, USA Trade Online; Federal Reserve Bank of St. Louis FRED Database*
Highlight 3: Corn and Soybeans

- Corn and soybean supplies forecast to increase in 2020 due to yields, good crop progress reports.
- How deep is the impact to ethanol?
- Can wheat hold on to early 2020 promise?

Weekly Cash Grain Exports

Source: USDA Foreign Agriculture Service, U.S. Export Sales
Highlight 4: Weather

U.S. Seasonal Drought Outlook
Drought Tendency During the Valid Period

Valid for April 16 - July 31, 2020
Released April 16

- Midwest and Southeast expected to remain wet
- Lower irrigation water allocations expected in California

Source: National Weather Service Climate Prediction Center; NOAA

http://go.usa.gov/3eZ73
Highlight 5: Rural Economy Impacts

High Risk Labor by County

- Economic downturn is having disparate impacts across production regions
  - Great plains and most rural counties showing highest resilience
- Regions with high exposure to service industries and manufacturing have seen largest impacts

Source: U.S. Census, American Community Survey and USDA, Economic Research Service
Details on The Feed

- Quarterly publication
- Focus on sectors and stories relevant to the season
- Available on the Farmer Mac website to download or subscribe (https://www.farmermac.com/thefeed/)
- Subscribers automatically receive it via email
- Send comments and requests to thefeed@farmermac.com
Thank You!