Farmer Mac, the premier secondary market for U.S. agricultural credit, has been a champion for and an integral part of this nation’s rural economy since our founding in 1988. Guided by our mission—to help build a strong and vital rural America by increasing the availability and affordability of credit for the benefit of American agriculture and rural communities—we provide lenders access to flexible, low-cost financing and effective risk management tools to help their farm, ranch, and rural utility customers.

**OUR SOLUTIONS**

Farmer Mac’s suite of solutions addresses the sweeping scope and ever-changing needs of agricultural and rural lenders nationwide.

- **Loan Purchase**
  - We provide mortgage products at attractive rates and terms to enable banks and other financial institutions to confidently serve their farm and ranch customers.

- **USDA Guarantee Loan Purchase**
  - Designed to enhance a USDA guarantee, this solution helps lenders preserve capital and offer their borrowers our attractive rates and terms.

- **Credit Protection**
  - We provide credit guarantees for loans on a lender’s balance sheet, which helps manage concentration limits and provide capital relief.

- **Wholesale Financing**
  - Our customizable wholesale financing solutions allow ag lenders, agribusinesses, and investment firms access to efficient and flexible low-cost funding.

**OUR CUSTOMERS**

From small rural community banks to large financial institutions, Farmer Mac’s customers mirror America’s diverse rural landscape.

- Commercial & Community Banks
- Non-Bank Lenders
- Insurance Companies
- Rural Utilities
- Agricultural Funds
- Agribusinesses
- Farm Credit System Institutions

“Farmer Mac continues to work with agricultural lenders across the nation to provide the liquidity and capital that is essential for the success of America’s farmers, ranchers and rural electric customers”

CONGRESSMAN FRANK LUCAS (R-OK), HOUSE AGRICULTURE COMMITTEE
MARCH 29, 2017
A pragmatic partner with over 30 years of industry experience

Farmer Mac has helped fund loans to over 100,000 rural borrowers in all 50 STATES, which has provided more than $81 BILLION of investments in rural America.

Farmer Mac’s highly skilled team has experience underwriting approximately 144 COMMODITIES from cattle to casaba melons and from permanent plantings to processing facilities.

98% of our Farm & Ranch and USDA guaranteed loans are to family farms.

Farmer Mac’s STRENGTH and STABILITY enables us to effectively serve the growing financial needs of our customers in times of agricultural growth and just as faithfully during market downturns.

Outstanding Business Volume as of Year End

LOCAL BANKS to LARGE INSTITUTIONS Just like our customers, our transactions vary in size and scope from small agricultural mortgage purchases to large, sophisticated wholesale financing deals.