

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**Form 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2023

or

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 001-14951

**FARMER**  **AC**

**FEDERAL AGRICULTURAL MORTGAGE CORPORATION**

(Exact name of registrant as specified in its charter)

Federally chartered instrumentality  
of the United States

52-1578738

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. employer identification number)

1999 K Street, N.W., 4th Floor,  
Washington, DC

20006

(Address of principal executive offices)

(Zip code)

(202) 872-7700

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol	Exchange on which registered
Class A voting common stock	AGM.A	New York Stock Exchange
Class C non-voting common stock	AGM	New York Stock Exchange
6.000% Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series C	AGM.PRC	New York Stock Exchange
5.700% Non-Cumulative Preferred Stock, Series D	AGM.PRD	New York Stock Exchange
5.750% Non-Cumulative Preferred Stock, Series E	AGM.PRE	New York Stock Exchange
5.250% Non-Cumulative Preferred Stock, Series F	AGM.PRF	New York Stock Exchange
4.875% Non-Cumulative Preferred Stock, Series G	AGM.PRG	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: Class B voting common stock

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒

No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

As of August 1, 2023, the registrant had outstanding 1,030,780 shares of Class A voting common stock, 500,301 shares of Class B voting common stock, and 9,305,937 shares of Class C non-voting common stock.

## Table of Contents

<b>PART I</b>	<b>4</b>
<u>Financial Statements</u>	<u>4</u>
<u>Consolidated Balance Sheets</u>	<u>4</u>
<u>Consolidated Statements of Operations</u>	<u>5</u>
<u>Consolidated Statements of Comprehensive Income</u>	<u>6</u>
<u>Consolidated Statements of Equity</u>	<u>7</u>
<u>Consolidated Statements of Cash Flows</u>	<u>8</u>
<u>Notes to Consolidated Financial Statements</u>	<u>9</u>
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>63</u>
<u>Forward-Looking Statements</u>	<u>63</u>
<u>Overview</u>	<u>65</u>
<u>Use of Non-GAAP Measures</u>	<u>69</u>
<u>Results of Operations</u>	<u>71</u>
<u>Outlook</u>	<u>87</u>
<u>Balance Sheet Review</u>	<u>93</u>
<u>Risk Management</u>	<u>93</u>
<u>Liquidity and Capital Resources</u>	<u>111</u>
<u>Other Matters</u>	<u>112</u>
<u>Supplemental Information</u>	<u>113</u>
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	<u>117</u>
Item 4. <u>Controls and Procedures</u>	<u>118</u>
<b>PART II</b>	<b>119</b>
Item 1. <u>Legal Proceedings</u>	<u>119</u>
Item 1A. <u>Risk Factors</u>	<u>119</u>
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>119</u>
Item 3. <u>Defaults Upon Senior Securities</u>	<u>119</u>
Item 4. <u>Mine Safety Disclosures</u>	<u>119</u>
Item 5. <u>Other Information</u>	<u>119</u>
Item 6. <u>Exhibits</u>	<u>120</u>
<u>Signatures</u>	<u>121</u>

## PART I

### Item 1. Financial Statements

#### FEDERAL AGRICULTURAL MORTGAGE CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (unaudited)

	As of	
	June 30, 2023	December 31, 2022
	(in thousands)	
<b>Assets:</b>		
Cash and cash equivalents	\$ 874,090	\$ 861,002
Investment securities:		
Available-for-sale, at fair value (amortized cost of \$4,894,715 and \$4,769,426, respectively)	4,717,619	4,579,564
Held-to-maturity, at amortized cost	45,032	45,032
Other investments	5,164	3,672
Total Investment Securities	4,767,815	4,628,268
Farmer Mac Guaranteed Securities:		
Available-for-sale, at fair value (amortized cost of \$8,159,474 and \$8,019,495, respectively)	7,745,415	7,607,226
Held-to-maturity, at amortized cost	849,828	1,021,154
Total Farmer Mac Guaranteed Securities	8,595,243	8,628,380
USDA Securities:		
Trading, at fair value	1,348	1,767
Held-to-maturity, at amortized cost	2,336,212	2,409,834
Total USDA Securities	2,337,560	2,411,601
Loans:		
Loans held for investment, at amortized cost	9,129,176	9,008,979
Loans held for investment in consolidated trusts, at amortized cost	1,448,180	1,211,576
Allowance for losses	(16,748)	(15,089)
Total loans, net of allowance	10,560,608	10,205,466
Financial derivatives, at fair value	26,824	37,409
Accrued interest receivable (includes \$15,737 and \$12,514, respectively, related to consolidated trusts)	233,529	229,061
Guarantee and commitment fees receivable	46,181	47,151
Deferred tax asset, net	3,302	18,004
Prepaid expenses and other assets	214,413	266,768
Total Assets	\$ 27,659,565	\$ 27,333,110
<b>Liabilities and Equity:</b>		
<b>Liabilities:</b>		
Notes payable	\$ 24,510,004	\$ 24,469,113
Debt securities of consolidated trusts held by third parties	1,357,763	1,181,948
Financial derivatives, at fair value	188,652	175,326
Accrued interest payable (includes \$8,556 and \$8,081, respectively, related to consolidated trusts)	143,977	117,887
Guarantee and commitment obligation	45,873	46,582
Accounts payable and accrued expenses	65,036	68,863
Reserve for losses	1,705	1,433
Total Liabilities	26,313,010	26,061,152
Commitments and Contingencies (Note 6)		
<b>Equity:</b>		
Preferred stock:		
Series C, par value \$25 per share, 3,000,000 shares authorized, issued and outstanding	73,382	73,382
Series D, par value \$25 per share, 4,000,000 shares authorized, issued and outstanding	96,659	96,659
Series E, par value \$25 per share, 3,180,000 shares authorized, issued and outstanding	77,003	77,003
Series F, par value \$25 per share, 4,800,000 shares authorized, issued and outstanding	116,160	116,160
Series G, par value \$25 per share, 5,000,000 shares authorized, issued and outstanding	121,327	121,327
Common stock:		
Class A Voting, \$1 par value, no maximum authorization, 1,030,780 shares outstanding	1,031	1,031
Class B Voting, \$1 par value, no maximum authorization, 500,301 shares outstanding	500	500
Class C Non-Voting, \$1 par value, no maximum authorization, 9,305,477 shares and 9,270,265 shares outstanding, respectively	9,305	9,270
Additional paid-in capital	130,147	128,939
Accumulated other comprehensive loss, net of tax	(34,351)	(50,843)
Retained earnings	755,392	698,530
Total Equity	1,346,555	1,271,958
Total Liabilities and Equity	\$ 27,659,565	\$ 27,333,110

The accompanying notes are an integral part of these consolidated financial statements.

**FEDERAL AGRICULTURAL MORTGAGE CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

*(unaudited)*

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<i>(in thousands, except per share amounts)</i>				
<b>Interest income:</b>				
Investments and cash equivalents	\$ 69,779	\$ 11,200	\$ 129,482	\$ 16,916
Farmer Mac Guaranteed Securities and USDA Securities	144,761	51,616	281,298	94,536
Loans	129,292	76,632	248,324	143,879
Total interest income	343,832	139,448	659,104	255,331
Total interest expense	265,155	75,534	501,369	125,879
Net interest income	78,677	63,914	157,735	129,452
(Provision for)/release of losses	(1,073)	1,372	(1,620)	1,316
Net interest income after (provision for)/release of losses	77,604	65,286	156,115	130,768
<b>Non-interest income/(expense):</b>				
Guarantee and commitment fees	3,489	3,213	7,422	6,908
Gains on financial derivatives	1,693	3,791	2,092	20,779
(Losses)/gains on trading securities	(9)	29	16	(34)
(Provision for)/release of reserve for losses	(69)	163	(272)	273
Other income	767	479	1,968	1,154
Non-interest income	5,871	7,675	11,226	29,080
<b>Operating expenses:</b>				
Compensation and employee benefits	13,937	11,715	29,288	25,013
General and administrative	9,420	7,520	16,947	14,798
Regulatory fees	831	813	1,666	1,625
Operating expenses	24,188	20,048	47,901	41,436
Income before income taxes	59,287	52,913	119,440	118,412
Income tax expense	12,075	11,058	25,193	25,104
Net income	47,212	41,855	94,247	93,308
Preferred stock dividends	(6,791)	(6,792)	(13,582)	(13,583)
Net income attributable to common stockholders	\$ 40,421	\$ 35,063	\$ 80,665	\$ 79,725
<b>Earnings per common share:</b>				
Basic earnings per common share	\$ 3.73	\$ 3.25	\$ 7.46	\$ 7.40
Diluted earnings per common share	\$ 3.70	\$ 3.23	\$ 7.39	\$ 7.33

The accompanying notes are an integral part of these consolidated financial statements.

**FEDERAL AGRICULTURAL MORTGAGE CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

*(unaudited)*

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
	<i>(in thousands)</i>			
Net income	\$ 47,212	\$ 41,855	\$ 94,247	\$ 93,308
Other comprehensive income/(loss):				
Net unrealized gains/(losses) on available-for-sale securities	23,334	(30,179)	23,992	(116,446)
Net changes in held-to-maturity securities	(321)	865	(1,103)	842
Net unrealized gains/(losses) on cash flow hedges	9,279	16,884	(2,013)	48,088
Other comprehensive income/(loss) before tax	32,292	(12,430)	20,876	(67,516)
Income tax (expense)/benefit related to other comprehensive income/(loss)	(6,781)	2,611	(4,384)	14,179
Other comprehensive income/(loss) net of tax	25,511	(9,819)	16,492	(53,337)
Comprehensive income	<u>\$ 72,723</u>	<u>\$ 32,036</u>	<u>\$ 110,739</u>	<u>\$ 39,971</u>

The accompanying notes are an integral part of these consolidated financial statements.

**FEDERAL AGRICULTURAL MORTGAGE CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
*(unaudited)*

	Preferred Stock		Common Stock		Additional	Accumulated		
	Shares	Amount	Shares	Amount	Paid-In	Other	Retained	Total
					Capital	Comprehensive	Earnings	Equity
	<i>(in thousands)</i>							
<b>Balance as of December 31, 2022</b>	19,980	\$ 484,531	10,801	\$ 10,801	\$ 128,939	\$ (50,843)	\$ 698,530	\$1,271,958
Net Income	—	—	—	—	—	—	47,035	47,035
Other comprehensive loss, net of tax	—	—	—	—	—	(9,019)	—	(9,019)
Cash dividends:								
Preferred stock	—	—	—	—	—	—	(6,791)	(6,791)
Common stock (cash dividend of \$1.10 per share)	—	—	—	—	—	—	(11,882)	(11,882)
Issuance of Class C Common Stock	—	—	19	19	51	—	—	70
Stock-based compensation cost	—	—	—	—	2,254	—	—	2,254
Other stock-based award activity	—	—	—	—	(1,240)	—	—	(1,240)
<b>Balance as of March 31, 2023</b>	19,980	\$ 484,531	10,820	\$ 10,820	\$ 130,004	\$ (59,862)	\$ 726,892	\$1,292,385
Net Income	—	—	—	—	—	—	47,212	47,212
Other comprehensive income, net of tax	—	—	—	—	—	25,511	—	25,511
Cash dividends:								
Preferred stock	—	—	—	—	—	—	(6,791)	(6,791)
Common stock (cash dividend of \$1.10 per share)	—	—	—	—	—	—	(11,921)	(11,921)
Issuance of Class C Common Stock	—	—	16	16	54	—	—	70
Stock-based compensation cost	—	—	—	—	1,223	—	—	1,223
Other stock-based award activity	—	—	—	—	(1,134)	—	—	(1,134)
<b>Balance as of June 30, 2023</b>	19,980	\$ 484,531	10,836	\$ 10,836	\$ 130,147	\$ (34,351)	\$ 755,392	\$1,346,555
<b>Balance as of December 31, 2021</b>	19,980	\$ 484,531	10,766	\$ 10,766	\$ 125,993	\$ 3,853	\$ 588,557	\$1,213,700
Net Income	—	—	—	—	—	—	51,453	51,453
Other comprehensive loss, net of tax	—	—	—	—	—	(43,518)	—	(43,518)
Cash dividends:								
Preferred stock	—	—	—	—	—	—	(6,791)	(6,791)
Common stock (cash dividend of \$0.95 per share)	—	—	—	—	—	—	(10,229)	(10,229)
Issuance of Class C Common Stock	—	—	22	22	46	—	—	68
Stock-based compensation cost	—	—	—	—	2,113	—	—	2,113
Other stock-based award activity	—	—	—	—	(1,049)	—	—	(1,049)
<b>Balance as of March 31, 2022</b>	19,980	\$ 484,531	10,788	\$ 10,788	\$ 127,103	\$ (39,665)	\$ 622,990	\$1,205,747
Net Income	—	—	—	—	—	—	41,855	41,855
Other comprehensive loss, net of tax	—	—	—	—	—	(9,819)	—	(9,819)
Cash dividends:								
Preferred stock	—	—	—	—	—	—	(6,792)	(6,792)
Common stock (cash dividend of \$0.95 per share)	—	—	—	—	—	—	(10,256)	(10,256)
Issuance of Class C Common Stock	—	—	9	9	46	—	—	55
Stock-based compensation cost	—	—	—	—	862	—	—	862
Other stock-based award activity	—	—	—	—	(442)	—	—	(442)
<b>Balance as of June 30, 2022</b>	19,980	\$ 484,531	10,797	\$ 10,797	\$ 127,569	\$ (49,484)	\$ 647,797	\$1,221,210

The accompanying notes are an integral part of these consolidated financial statements.

**FEDERAL AGRICULTURAL MORTGAGE CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(unaudited)*

	For the Six Months Ended	
	June 30, 2023	June 30, 2022
	<i>(in thousands)</i>	
<b>Cash flows from operating activities:</b>		
Net income	\$ 94,247	\$ 93,308
Adjustments to reconcile net income to net cash provided by operating activities:		
Net amortization of deferred gains, premiums, and discounts on loans, investments, Farmer Mac Guaranteed Securities, and USDA Securities	(6,073)	2,819
Amortization of debt premiums, discounts, and issuance costs	13,514	5,655
Net change in fair value of trading securities, hedged assets, and financial derivatives	69,056	488,280
Total provision for/(release of) allowance for losses	1,892	(1,589)
Excess tax benefits related to stock-based awards	257	(64)
Deferred income taxes	10,318	3,816
Stock-based compensation expense	3,478	2,975
Proceeds from repayment of loans purchased as held for sale	18,114	17,381
Net change in:		
Interest receivable	(10,549)	(1,700)
Guarantee and commitment fees receivable	261	214
Other assets	(8,627)	(89,106)
Accrued interest payable	26,090	11,569
Custodial deposit liability	(24,944)	(11,070)
Other liabilities	(7,371)	3,522
Net cash provided by operating activities	179,663	526,010
<b>Cash flows from investing activities:</b>		
Purchases of available-for-sale investment securities	(857,168)	(1,439,695)
Purchases of other investment securities	(1,492)	(308)
Purchases of Farmer Mac Guaranteed Securities and USDA Securities	(1,636,111)	(3,061,500)
Purchases of loans held for investment	(1,045,498)	(1,466,667)
Proceeds from repayment of available-for-sale investment securities	856,133	917,618
Proceeds from repayment of Farmer Mac Guaranteed Securities and USDA Securities	1,739,248	2,867,305
Proceeds from repayment of loans purchased as held for investment	662,458	726,196
Proceeds from sale of loans previously classified as held for investment	—	9,000
Proceeds from sale of Farmer Mac Guaranteed Securities	—	25,928
Net cash used in investing activities	(282,430)	(1,422,123)
<b>Cash flows from financing activities:</b>		
Proceeds from issuance of discount notes	22,223,928	27,110,295
Proceeds from issuance of medium-term notes	3,139,016	4,797,774
Proceeds from third parties from issuance of debt securities of consolidated trusts	222,188	—
Payments to redeem discount notes	(21,840,244)	(27,804,791)
Payments to redeem medium-term notes	(3,531,650)	(3,029,315)
Payments to third parties on debt securities of consolidated trusts	(57,763)	(141,769)
Proceeds from common stock issuance	105	92
Tax payments related to share-based awards	(2,340)	(1,460)
Dividends paid on common and preferred stock	(37,385)	(34,068)
Net cash provided by financing activities	115,855	896,758
Net change in cash and cash equivalents	13,088	645
Cash and cash equivalents at beginning of period	861,002	908,785
Cash and cash equivalents at end of period	\$ 874,090	\$ 909,430
<b>Non-cash activity:</b>		
Loans securitized as Farmer Mac Guaranteed Securities	4,174	25,928
Loans held for investment transferred to consolidated trusts	281,027	—
Reclassification of defaulted loans from loans held for investment in consolidated trusts to loans held for investment	1,863	569
Capitalized interest	—	443
Matured securities receivable	(97,500)	—
Charge-off from the allowance for losses	—	84
Borrowers' payments not yet received from servicers	(22,468)	—
Purchases of securities - traded, not yet settled	20,262	—

The accompanying notes are an integral part of these consolidated financial statements.



**FEDERAL AGRICULTURAL MORTGAGE CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The interim unaudited consolidated financial statements of the Federal Agricultural Mortgage Corporation ("Farmer Mac") and subsidiaries have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). These interim unaudited consolidated financial statements reflect all normal and recurring adjustments that are, in the opinion of management, necessary to present a fair statement of the financial position and the results of operations and cash flows of Farmer Mac and subsidiaries for the interim periods presented. Certain information and footnote disclosures normally included in the annual consolidated financial statements have been omitted as permitted by SEC rules and regulations. The December 31, 2022 consolidated balance sheet presented in this report has been derived from Farmer Mac's audited 2022 consolidated financial statements, as revised. Management believes that the disclosures are adequate to present fairly the consolidated financial statements as of the dates and for the periods presented. These interim unaudited consolidated financial statements should be read in conjunction with the 2022 consolidated financial statements of Farmer Mac and subsidiaries included in Farmer Mac's Annual Report on Form 10-K for the year ended December 31, 2022, as filed with the SEC on February 24, 2023. Results for interim periods are not necessarily indicative of those that may be expected for the fiscal year. Presented below are Farmer Mac's significant accounting policies that contain updated information for the three and six months ended June 30, 2023.

Farmer Mac has revised its prior period financial information to correct an error that was not material to those previous consolidated financial statements, taken as a whole. For more information on the revision, refer to Note 11, Revision of Prior Period Financial Statements.

Principles of Consolidation

The consolidated financial statements include the accounts of Farmer Mac and its two subsidiaries: (1) Farmer Mac Mortgage Securities Corporation, whose principal activities are to facilitate the purchase and issuance of Farmer Mac Guaranteed Securities; and (2) Farmer Mac II LLC, whose principal activity is the operation of substantially all of the business related to the USDA Securities included in the Agricultural Finance line of business. The consolidated financial statements also include the accounts of Variable Interest Entities ("VIEs") in which Farmer Mac determined itself to be the primary beneficiary.

**Table 1.1**

	Consolidation of Variable Interest Entities			
	As of June 30, 2023			
	Agricultural Finance	Treasury		Total
		(in thousands)		
On-Balance Sheet:				
Consolidated VIEs:				
Loans held for investment in consolidated trusts, at amortized cost	\$	1,448,180	\$	—
Debt securities of consolidated trusts held by third parties <sup>(1)(2)</sup>		1,357,763		—
Unconsolidated VIEs:				
Farmer Mac Guaranteed Securities:				
Carrying value		36,943		—
Maximum exposure to loss <sup>(3)</sup>		39,052		—
Investment securities:				
Carrying value <sup>(4)</sup>		—	3,491,306	3,491,306
Maximum exposure to loss <sup>(3)(4)</sup>		—	3,704,038	3,704,038
Off-Balance Sheet:				
Unconsolidated VIEs:				
Farmer Mac Guaranteed Securities:				
Maximum exposure to loss <sup>(3)(5)</sup>		481,397		—

<sup>(1)</sup> Includes borrower remittances of \$0.9 million. The borrower remittances had not been passed through to third-party investors as of June 30, 2023.

<sup>(2)</sup> Includes \$91.2 million in unamortized discount related to structured securitization transactions.

<sup>(3)</sup> Farmer Mac uses unpaid principal balance and outstanding face amount of investment securities to represent maximum exposure to loss.

<sup>(4)</sup> Includes auction-rate certificates, government-sponsored enterprise ("GSE")-guaranteed mortgage-backed securities, and other mission related investments.

<sup>(5)</sup> The amount under the Agricultural Finance line of business relates to unconsolidated trusts where it was determined that Farmer Mac was either not the primary beneficiary due to shared power with an unrelated party or a subordinate class majority holder has the unilateral right to remove Farmer Mac as Master Servicer without cause.

	Consolidation of Variable Interest Entities		
	As of December 31, 2022		
	Agricultural Finance	Treasury	Total
	(in thousands)		
On-Balance Sheet:			
Consolidated VIEs:			
Loans held for investment in consolidated trusts, at amortized cost	\$ 1,211,576	\$ —	\$ 1,211,576
Debt securities of consolidated trusts held by third parties <sup>(1)(2)</sup>	1,181,948	—	1,181,948
Unconsolidated VIEs:			
Farmer Mac Guaranteed Securities:			
Carrying value	28,466	—	28,466
Maximum exposure to loss <sup>(3)</sup>	31,208	—	31,208
Investment securities:			
Carrying value <sup>(4)</sup>	—	3,138,619	3,138,619
Maximum exposure to loss <sup>(3)(4)</sup>	—	3,341,427	3,341,427
Off-Balance Sheet:			
Unconsolidated VIEs:			
Farmer Mac Guaranteed Securities:			
Maximum exposure to loss <sup>(3)(5)</sup>	500,953	—	500,953

<sup>(1)</sup> Includes borrower remittances of \$8.1 million. The borrower remittances had not been passed through to third-party investors as of December 31, 2022.

<sup>(2)</sup> Includes \$37.7 million in unamortized discount related to a structured securitization transaction.

<sup>(3)</sup> Farmer Mac uses unpaid principal balance and outstanding face amount of investment securities to represent maximum exposure to loss.

<sup>(4)</sup> Includes auction-rate certificates, government-sponsored enterprise ("GSE")-guaranteed mortgage-backed securities, and other mission related investments.

<sup>(5)</sup> The amount under the Agricultural Finance line of business relates to unconsolidated trusts where it was determined that Farmer Mac was either not the primary beneficiary due to shared power with an unrelated party or a subordinate class majority holder has the unilateral right to remove Farmer Mac as Master Servicer without cause.

## (a) Earnings Per Common Share

Basic earnings per common share ("EPS") is based on the daily weighted-average number of shares of common stock outstanding. Diluted earnings per common share is based on the daily weighted-average number of shares of common stock outstanding adjusted to include all potentially dilutive stock appreciation rights ("SARs") and unvested restricted stock awards. The following schedule reconciles basic and diluted EPS for the three and six months ended June 30, 2023 and 2022:

**Table 1.2**

	For the Three Months Ended					
	June 30, 2023			June 30, 2022		
	Net Income	Weighted-Average Shares	\$ per Share	Net Income	Weighted-Average Shares	\$ per Share
<i>(in thousands, except per share amounts)</i>						
Basic EPS						
Net income attributable to common stockholders	\$ 40,421	10,833	\$ 3.73	\$ 35,063	10,796	\$ 3.25
Effect of dilutive securities <sup>(1)</sup>						
SARs and restricted stock	—	83	(0.03)	—	68	(0.02)
Diluted EPS	<u>\$ 40,421</u>	<u>10,916</u>	<u>\$ 3.70</u>	<u>\$ 35,063</u>	<u>10,864</u>	<u>\$ 3.23</u>

<sup>(1)</sup> For the three months ended June 30, 2023 and 2022, SARs and restricted stock of 34,500 and 42,922 respectively, were outstanding but not included in the computation of diluted earnings per share of common stock because they were anti-dilutive. For the three months ended June 30, 2023 and 2022, contingent shares of unvested restricted stock of 32,282 and 18,535 respectively, were outstanding but not included in the computation of diluted earnings per share of common stock because performance conditions had not yet been met.

	For the Six Months Ended					
	June 30, 2023			June 30, 2022		
	Net Income	Weighted-Average Shares	\$ per Share	Net Income	Weighted-Average Shares	\$ per Share
<i>(in thousands, except per share amounts)</i>						
Basic EPS						
Net income attributable to common stockholders	\$ 80,665	10,817	\$ 7.46	\$ 79,725	10,782	\$ 7.40
Effect of dilutive securities <sup>(1)</sup>						
SARs and restricted stock	—	100	(0.07)	—	94	(0.07)
Diluted EPS	<u>\$ 80,665</u>	<u>10,917</u>	<u>\$ 7.39</u>	<u>\$ 79,725</u>	<u>10,876</u>	<u>\$ 7.33</u>

<sup>(1)</sup> For the six months ended June 30, 2023 and 2022, SARs and restricted stock of 48,605 and 46,464 respectively, were outstanding but not included in the computation of diluted earnings per share of common stock because they were anti-dilutive. For the six months ended June 30, 2023 and 2022, contingent shares of unvested restricted stock of 32,282 and 18,535 respectively, were outstanding but not included in the computation of diluted earnings per share of common stock because performance conditions had not yet been met.

## (b) Comprehensive Income

Comprehensive income represents all changes in stockholders' equity except those resulting from investments by or distributions to stockholders, and is comprised of net income and unrealized gains and losses on available-for-sale securities, certain held-to-maturity securities transferred from the available-for-sale classification, and cash flow hedges, net of related taxes.

The following table presents the changes in accumulated other comprehensive income ("AOCI"), net of tax, by component for the three and six months ended June 30, 2023 and 2022.

**Table 1.3**

	As of June 30, 2023				As of June 30, 2022			
	Available-for-Sale Securities	Held-to-Maturity Securities	Cash Flow Hedges	Total	Available-for-Sale Securities	Held-to-Maturity Securities	Cash Flow Hedges	Total
<i>(in thousands)</i>								
<b>For the Three Months Ended:</b>								
Beginning Balance	\$ (115,041)	\$ 15,739	\$ 39,440	\$ (59,862)	\$ (75,083)	\$ 16,134	\$ 19,284	\$ (39,665)
Other comprehensive income/(loss) before reclassifications	18,438	—	11,352	29,790	(23,839)	—	12,426	(11,413)
Amounts reclassified from AOCI	(4)	(253)	(4,022)	(4,279)	(2)	684	912	1,594
Net comprehensive income/(loss)	18,434	(253)	7,330	25,511	(23,841)	684	13,338	(9,819)
Ending Balance	<u>\$ (96,607)</u>	<u>\$ 15,486</u>	<u>\$ 46,770</u>	<u>\$ (34,351)</u>	<u>\$ (98,924)</u>	<u>\$ 16,818</u>	<u>\$ 32,622</u>	<u>\$ (49,484)</u>
<b>For the Six Months Ended:</b>								
Beginning Balance	\$ (115,561)	\$ 16,357	\$ 48,361	\$ (50,843)	\$ (6,932)	\$ 16,153	\$ (5,368)	\$ 3,853
Other comprehensive income/(loss) before reclassifications	18,963	—	5,900	24,863	(91,986)	—	35,489	(56,497)
Amounts reclassified from AOCI	(9)	(871)	(7,491)	(8,371)	(6)	665	2,501	3,160
Net comprehensive income/(loss)	18,954	(871)	(1,591)	16,492	(91,992)	665	37,990	(53,337)
Ending Balance	<u>\$ (96,607)</u>	<u>\$ 15,486</u>	<u>\$ 46,770</u>	<u>\$ (34,351)</u>	<u>\$ (98,924)</u>	<u>\$ 16,818</u>	<u>\$ 32,622</u>	<u>\$ (49,484)</u>

The following table presents other comprehensive income activity, the impact on net income of amounts reclassified from each component of AOCI, and the related tax impact for the three and six months ended June 30, 2023 and 2022:

**Table 1.4**

	For the Three Months Ended					
	June 30, 2023			June 30, 2022		
	Before Tax	Provision (Benefit)	After Tax	Before Tax	Provision (Benefit)	After Tax
	<i>(in thousands)</i>					
Other comprehensive income:						
Available-for-sale-securities:						
Unrealized holding gains/(losses) on available-for-sale securities	\$ 23,339	\$ 4,901	\$ 18,438	\$ (30,176)	\$ (6,337)	\$ (23,839)
Less reclassification adjustments included in:						
Net interest income <sup>(1)</sup>	—	—	—	—	—	—
Other income <sup>(2)</sup>	(5)	(1)	(4)	(3)	(1)	(2)
Total	\$ 23,334	\$ 4,900	\$ 18,434	\$ (30,179)	\$ (6,338)	\$ (23,841)
Held-to-maturity securities:						
Less reclassification adjustments included in:						
Net interest income <sup>(3)</sup>	(321)	(68)	(253)	865	181	684
Total	\$ (321)	\$ (68)	\$ (253)	\$ 865	\$ 181	\$ 684
Cash flow hedges						
Unrealized gains on cash flow hedges	\$ 14,370	\$ 3,018	\$ 11,352	\$ 15,729	\$ 3,303	\$ 12,426
Less reclassification adjustments included in:						
Net interest income <sup>(4)</sup>	(5,091)	(1,069)	(4,022)	1,155	243	912
Total	\$ 9,279	\$ 1,949	\$ 7,330	\$ 16,884	\$ 3,546	\$ 13,338
Other comprehensive income/(loss)	\$ 32,292	\$ 6,781	\$ 25,511	\$ (12,430)	\$ (2,611)	\$ (9,819)

<sup>(1)</sup> Relates to the amortization of unrealized gains on hedged items prior to the application of fair value hedge accounting.

<sup>(2)</sup> Represents amortization of deferred gains related to certain available-for-sale USDA Securities and Farmer Mac Guaranteed USDA Securities.

<sup>(3)</sup> Relates to the amortization of unrealized gains or losses prior to the reclassification of these securities from available-for-sale to held-to-maturity. The amortization of unrealized gains or losses reported in AOCI for held-to-maturity securities will be offset by the amortization of the premium or discount created from the transfer into held-to-maturity securities, which occurred at fair value. These unrealized gains or losses will be recorded over the remaining life of the security with no impact on future net income.

<sup>(4)</sup> Relates to the recognition of unrealized gains and losses on cash flow hedges recorded in AOCI.

	For the Six Months Ended					
	June 30, 2023			June 30, 2022		
	Before Tax	Provision (Benefit)	After Tax	Before Tax	Provision (Benefit)	After Tax
	<i>(in thousands)</i>					
Other comprehensive income:						
Available-for-sale-securities:						
Unrealized holding gains/(losses) on available-for-sale securities	\$ 24,003	\$ 5,040	\$ 18,963	\$ (116,439)	\$ (24,453)	\$ (91,986)
Less reclassification adjustments included in:						
Net interest income <sup>(1)</sup>	—	—	—	—	—	—
Other income <sup>(2)</sup>	(11)	(2)	(9)	(7)	(1)	(6)
Total	\$ 23,992	\$ 5,038	\$ 18,954	\$ (116,446)	\$ (24,454)	\$ (91,992)
Held-to-maturity securities:						
Less reclassification adjustments included in:						
Net interest income <sup>(3)</sup>	(1,103)	(232)	(871)	842	177	665
Total	\$ (1,103)	\$ (232)	\$ (871)	\$ 842	\$ 177	\$ 665
Cash flow hedges						
Unrealized gains on cash flow hedges	\$ 7,469	\$ 1,569	\$ 5,900	\$ 44,922	\$ 9,433	\$ 35,489
Less reclassification adjustments included in:						
Net interest income <sup>(4)</sup>	(9,482)	(1,991)	(7,491)	3,166	665	2,501
Total	\$ (2,013)	\$ (422)	\$ (1,591)	\$ 48,088	\$ 10,098	\$ 37,990
Other comprehensive income/(loss)	\$ 20,876	\$ 4,384	\$ 16,492	\$ (67,516)	\$ (14,179)	\$ (53,337)

<sup>(1)</sup> Relates to the amortization of unrealized gains on hedged items prior to the application of fair value hedge accounting.

<sup>(2)</sup> Represents amortization of deferred gains related to certain available-for-sale USDA Securities and Farmer Mac Guaranteed USDA Securities.

<sup>(3)</sup> Relates to the amortization of unrealized gains or losses prior to the reclassification of these securities from available-for-sale to held-to-maturity. The amortization of unrealized gains or losses reported in AOCI for held-to-maturity securities will be offset by the amortization of the premium or discount created from the transfer into held-to-maturity securities, which occurred at fair value. These unrealized gains or losses will be recorded over the remaining life of the security with no impact on future net income.

<sup>(4)</sup> Relates to the recognition of unrealized gains and losses on cash flow hedges recorded in AOCI.

## (c) New Accounting Standards

### *Recently Adopted Accounting Guidance*

Standard	Description	Date of Adoption	Effect on Consolidated Financial Statements
<b>ASU 2020-04 and 2021-01</b> , Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting	The amendments in this Update provide optional guidance for a limited period of time to ease the potential burden in accounting for reference rate reform on financial reporting. They provide optional expedients and exceptions for applying GAAP to contracts, hedging relationships, and other transactions affected by reference rate reform if certain criteria are met.	January 1, 2020	During the period, Farmer Mac adopted optional expedients including those relating to qualifying hedging relationships and contract modification relief, and as of June 30, 2023, has no further variable-rate exposure to LIBOR. To date, these elections did not have a material effect on Farmer Mac's financial position, results of operations, or cash flows.  Farmer Mac does not expect to elect further expedients through the ending date of December 31, 2024.
<b>ASU 2022-06</b> , Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848	The amendments in this Update deferred the sunset date in Topic 848 from December 31, 2022 to December 31, 2024.	December 21, 2022	Farmer Mac does not expect to elect further expedients through the ending date of December 31, 2024.
<b>ASU 2022-02</b> , Financial Instruments-Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures	The Update addresses and amends areas identified by the Financial Accounting Standards Board as part of its post-implementation review of the accounting standard that introduced the current expected credit losses ("CECL") model. The amendments eliminate the accounting guidance for troubled debt restructurings by creditors that have adopted the CECL model and enhance the disclosure requirements for loan refinancings and restructurings made with borrowers experiencing financial difficulty. In addition, the amendments require disclosure of current-period gross write offs for financing receivables and net investment in leases by year of origination in the vintage disclosures.	January 1, 2023	The adoption of this Update did not have a material effect on Farmer Mac's financial position, results of operations, or cash flows.
<b>ASU 2022-01</b> , Fair Value Hedging - Portfolio Layer Method	The Update introduces the portfolio layer method, which expands the current single-layer method to allow multiple hedged layers of a single closed portfolio under the method (previously named, last-of-layer method). Additionally, it expands the scope of the portfolio layer method to include non-prepayable assets, specifies eligible hedging instruments in a single-layer hedge, provides additional guidance on the accounting for and disclosure of hedge basis adjustments under the portfolio layer method, specifies how hedge basis adjustments should be considered when determining credit losses for the assets included in the closed portfolio, and provides that an entity may reclassify HTM debt securities identified within 30 days of the date of adoption to AFS if the entity applies portfolio layer method hedging to those debt securities.	January 1, 2023	Farmer Mac adopted this guidance as of January 1, 2023. Farmer Mac does not currently hedge interest rate risk for portfolios of financial assets, so adoption of this guidance had no effect on Farmer Mac's financial condition, results of operations, cash flows, or disclosures given current strategies.



## (d) Reclassifications

Certain reclassifications of prior period information were made to conform to the current period presentation. The reclassifications of prior period information were not material to the consolidated financial statements.

## 2. INVESTMENT SECURITIES

The following tables set forth information about Farmer Mac's available-for-sale and held-to-maturity investment securities as of June 30, 2023 and December 31, 2022:

**Table 2.1**

As of June 30, 2023							
	Amount Outstanding	Unamortized Premium/ (Discount)	Amortized Cost <sup>(1)</sup>	Allowance for losses <sup>(2)</sup>	Unrealized Gains	Unrealized Losses	Fair Value
<i>(in thousands)</i>							
<b>Available-for-sale:</b>							
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ 19,700	\$ —	\$ 19,700	\$ (28)	\$ —	\$ (640)	\$ 19,032
Floating rate Government/GSE guaranteed mortgage-backed securities	2,473,942	(1,348)	2,472,594	—	2,486	(32,470)	2,442,610
Fixed rate GSE guaranteed mortgage-backed securities	1,540,857	(45,223)	1,495,634	—	1,565	(136,415)	1,360,784
Floating rate U.S. Treasuries	50,000	(30)	49,970	—	28	—	49,998
Fixed rate U.S. Treasuries	863,760	(6,943)	856,817	—	—	(11,622)	845,195
<b>Total available-for-sale</b>	<b>4,948,259</b>	<b>(53,544)</b>	<b>4,894,715</b>	<b>(28)</b>	<b>4,079</b>	<b>(181,147)</b>	<b>4,717,619</b>
<b>Held-to-maturity:</b>							
Floating rate Government/GSE guaranteed mortgage-backed securities <sup>(3)</sup>	45,032	—	45,032	—	237	—	45,269
<b>Total held-to-maturity</b>	<b>\$ 45,032</b>	<b>\$ —</b>	<b>\$ 45,032</b>	<b>\$ —</b>	<b>\$ 237</b>	<b>\$ —</b>	<b>\$ 45,269</b>

<sup>(1)</sup> Amounts presented exclude \$12.2 million of accrued interest receivable on investment securities as of June 30, 2023.

<sup>(2)</sup> Represents the amount of impairment that has resulted from credit-related factors, and therefore was recognized in the consolidated statement of operations as a provision for losses. Amount excludes unrealized losses relating to non-credit factors.

<sup>(3)</sup> The held-to-maturity investment securities had a weighted average yield of 6.3% as of June 30, 2023.

As of December 31, 2022							
	Amount Outstanding	Unamortized Premium/ (Discount)	Amortized Cost <sup>(1)</sup>	Allowance for losses <sup>(2)</sup>	Unrealized Gains	Unrealized Losses	Fair Value
<i>(in thousands)</i>							
<b>Available-for-sale:</b>							
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ 19,700	\$ —	\$ 19,700	\$ (33)	\$ —	\$ (640)	\$ 19,027
Floating rate Government/GSE guaranteed mortgage-backed securities	2,433,696	(200)	2,433,496	—	1,954	(42,910)	2,392,540
Fixed rate GSE guaranteed mortgage-backed securities	1,207,416	(30,321)	1,177,095	—	2,128	(130,837)	1,048,386
Fixed rate U.S. Treasuries	1,145,915	(6,780)	1,139,135	—	621	(20,145)	1,119,611
Total available-for-sale	4,806,727	(37,301)	4,769,426	(33)	4,703	(194,532)	4,579,564
<b>Held-to-maturity:</b>							
Floating rate Government/GSE guaranteed mortgage-backed securities <sup>(3)</sup>	45,032	—	45,032	—	2,433	—	47,465
Total held-to-maturity	\$ 45,032	\$ —	\$ 45,032	\$ —	\$ 2,433	\$ —	\$ 47,465

<sup>(1)</sup> Amounts presented exclude \$10.6 million of accrued interest receivable on investment securities as of December 31, 2022.

<sup>(2)</sup> Represents the amount of impairment that has resulted from credit-related factors, and therefore was recognized in the consolidated statement of operations as a provision for losses. Amount excludes unrealized losses relating to non-credit factors.

<sup>(3)</sup> The held-to-maturity investment securities had a weighted average yield of 4.5% as of December 31, 2022.

Farmer Mac did not sell any securities from its available-for-sale investment portfolio during the three and six months ended June 30, 2023 and 2022.

As of June 30, 2023 and December 31, 2022, unrealized losses on available-for-sale investment securities were as follows:

**Table 2.2**

	As of June 30, 2023			
	Available-for-Sale Securities			
	Unrealized loss position for less than 12 months		Unrealized loss position for more than 12 months	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
	(dollars in thousands)			
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ —	\$ —	\$ 19,032	\$ (640)
Floating rate Government/GSE guaranteed mortgage-backed securities	686,887	(5,392)	1,307,943	(27,078)
Fixed rate Government/GSE guaranteed mortgage-backed securities	638,700	(24,472)	650,838	(111,943)
Fixed rate U.S. Treasuries	379,728	(3,300)	465,468	(8,322)
Total	<u>\$ 1,705,315</u>	<u>\$ (33,164)</u>	<u>\$ 2,443,281</u>	<u>\$ (147,983)</u>
Number of securities in loss position	83		151	

As of December 31, 2022				
Available-for-Sale Securities				
	Unrealized loss position for less than 12 months		Unrealized loss position for more than 12 months	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
<i>(dollars in thousands)</i>				
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ —	\$ —	\$ 19,027	\$ (640)
Floating rate Government/GSE guaranteed mortgage-backed securities	1,884,146	(36,976)	193,964	(5,934)
Fixed rate Government/GSE guaranteed mortgage-backed securities	621,215	(56,434)	336,782	(74,403)
Fixed rate U.S. Treasuries	314,524	(2,842)	704,780	(17,303)
Total	<u>\$ 2,819,885</u>	<u>\$ (96,252)</u>	<u>\$ 1,254,553</u>	<u>\$ (98,280)</u>
Number of securities in loss position	174		51	

The unrealized losses presented above are principally due to a general widening of market spreads and changes in the levels of interest rates from the dates of acquisition to June 30, 2023 and December 31, 2022, as applicable. The resulting decrease in fair values reflects an increase in the perceived risk by the financial markets related to those securities. As of both June 30, 2023 and December 31, 2022, all of the investment securities in an unrealized loss position either were backed by the full faith and credit of the U.S. government, a U.S. government sponsored enterprise, or had credit ratings of at least "AA+."

Securities in unrealized loss positions for 12 months or longer have a fair value as of June 30, 2023 that is, on average, approximately 94.3% of their amortized cost basis. Farmer Mac believes that all of these unrealized losses are recoverable within a reasonable period of time by way of maturity, changes in credit spread, and changes in levels of interest rates.

The amortized cost, fair value, and weighted-average yield of available-for-sale investment securities by remaining contractual maturity as of June 30, 2023 are set forth below. Asset-backed and mortgage-backed securities are included based on their final maturities, although the actual maturities may differ due to prepayments of the underlying assets.

**Table 2.3**

As of June 30, 2023			
Available-for-Sale Securities			
	Amortized Cost	Fair Value	Weighted-Average Yield
<i>(dollars in thousands)</i>			
Due within one year	\$ 591,260	\$ 583,923	0.52%
Due after one year through five years	858,917	845,415	4.39%
Due after five years through ten years	2,625,267	2,484,672	4.14%
Due after ten years	819,271	803,609	5.38%
Total	<u>\$ 4,894,715</u>	<u>\$ 4,717,619</u>	3.95%

### 3. FARMER MAC GUARANTEED SECURITIES AND USDA SECURITIES

The following tables set forth information about on-balance sheet Farmer Mac Guaranteed Securities and USDA Securities as of June 30, 2023 and December 31, 2022:

**Table 3.1**

As of June 30, 2023							
	Unpaid Principal Balance	Unamortized Premium/ (Discount)	Amortized Cost <sup>(1)</sup>	Allowance for losses <sup>(2)</sup>	Unrealized Gains	Unrealized Losses	Fair Value
<i>(in thousands)</i>							
<b>Held-to-maturity:</b>							
AgVantage	\$ 820,635	\$ (80)	\$ 820,555	\$ (64)	\$ 260	\$ (46,500)	\$ 774,251
Farmer Mac Guaranteed USDA Securities	29,304	33	29,337	—	13	(786)	28,564
Total Farmer Mac Guaranteed Securities	849,939	(47)	849,892	(64)	273	(47,286)	802,815
USDA Securities	2,312,632	23,580	2,336,212	—	439	(274,339)	2,062,312
Total held-to-maturity	<u>\$ 3,162,571</u>	<u>\$ 23,533</u>	<u>\$ 3,186,104</u>	<u>\$ (64)</u>	<u>\$ 712</u>	<u>\$ (321,625)</u>	<u>\$ 2,865,127</u>
<b>Available-for-sale:</b>							
AgVantage	\$ 8,149,002	\$ 724	\$ 8,149,726	\$ (507)	\$ 1,778	\$ (413,187)	\$ 7,737,810
Farmer Mac Guaranteed Securities <sup>(3)</sup>	—	9,748	9,748	—	—	(2,143)	7,605
Total available-for-sale	<u>\$ 8,149,002</u>	<u>\$ 10,472</u>	<u>\$ 8,159,474</u>	<u>\$ (507)</u>	<u>\$ 1,778</u>	<u>\$ (415,330)</u>	<u>\$ 7,745,415</u>
<b>Trading:</b>							
USDA Securities <sup>(4)</sup>	<u>\$ 1,350</u>	<u>\$ 64</u>	<u>\$ 1,414</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (66)</u>	<u>\$ 1,348</u>

<sup>(1)</sup> Amounts presented exclude \$56.8 million, \$33.6 million, and \$33,000 of accrued interest receivable on available-for-sale, held-to-maturity, and trading securities, respectively, as of June 30, 2023.

<sup>(2)</sup> Represents the amount of impairment that has resulted from credit-related factors, and therefore was recognized in the statement of financial operations as a provision for losses. Amount excludes unrealized losses relating to non-credit factors.

<sup>(3)</sup> Fair value includes \$7.6 million of an interest-only security with a notional amount of \$243.2 million.

<sup>(4)</sup> The trading USDA securities had a weighted average yield of 5.51% as of June 30, 2023.

As of December 31, 2022							
	Unpaid Principal Balance	Unamortized Premium/ (Discount)	Amortized Cost <sup>(1)</sup>	Allowance for losses <sup>(2)</sup>	Unrealized Gains	Unrealized Losses	Fair Value
<i>(in thousands)</i>							
<b>Held-to-maturity:</b>							
AgVantage	\$ 1,000,689	\$ (95)	\$ 1,000,594	\$ (59)	\$ 353	\$ (54,098)	\$ 946,790
Farmer Mac Guaranteed USDA Securities	20,586	33	20,619	—	2	(856)	19,765
Total Farmer Mac Guaranteed Securities	1,021,275	(62)	1,021,213	(59)	355	(54,954)	966,555
USDA Securities	2,384,946	24,888	2,409,834	—	668	(312,824)	2,097,678
Total held-to-maturity	<u>\$ 3,406,221</u>	<u>\$ 24,826</u>	<u>\$ 3,431,047</u>	<u>\$ (59)</u>	<u>\$ 1,023</u>	<u>\$ (367,778)</u>	<u>\$ 3,064,233</u>
<b>Available-for-sale:</b>							
AgVantage	\$ 8,008,067	\$ 806	\$ 8,008,873	\$ (546)	\$ 2,061	\$ (411,009)	\$ 7,599,379
Farmer Mac Guaranteed Securities <sup>(3)</sup>	—	10,622	10,622	—	—	(2,775)	\$ 7,847
Total available-for-sale	<u>\$ 8,008,067</u>	<u>\$ 11,428</u>	<u>\$ 8,019,495</u>	<u>\$ (546)</u>	<u>\$ 2,061</u>	<u>\$ (413,784)</u>	<u>\$ 7,607,226</u>
<b>Trading:</b>							
USDA Securities <sup>(4)</sup>	<u>\$ 1,770</u>	<u>\$ 80</u>	<u>\$ 1,850</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ (83)</u>	<u>\$ 1,767</u>

- (1) Amounts presented exclude \$51.5 million, \$44.4 million, and \$47,000 of accrued interest receivable on available-for-sale, held-to-maturity, and trading securities, respectively, as of December 31, 2022.
- (2) Represents the amount of impairment that has resulted from credit-related factors, and therefore was recognized in the statement of financial operations as a provision for losses. Amount excludes unrealized losses relating to non-credit factors.
- (3) Fair value includes \$7.8 million of an interest-only security with a notional amount of \$250.1 million.
- (4) The trading USDA securities had a weighted average yield of 4.84% as of December 31, 2022.

As of June 30, 2023 and December 31, 2022, unrealized losses on held-to-maturity and available-for-sale on-balance sheet Farmer Mac Guaranteed Securities and USDA Securities were as follows:

**Table 3.2**

As of June 30, 2023					
Held-to-Maturity and Available-for-Sale Securities					
Unrealized loss position for less than 12 months			Unrealized loss position for more than 12 months		
Fair Value	Unrealized Loss		Fair Value	Unrealized Loss	
<i>(in thousands)</i>					
<b>Held-to-maturity:</b>					
AgVantage	\$ 134,812	\$ (2,646)	\$ 619,073	\$ (43,854)	
Farmer Mac Guaranteed USDA Securities	1,272	(33)	8,635	(753)	
USDA Securities	—	—	2,050,122	(274,339)	
Total held-to-maturity	<u>\$ 136,084</u>	<u>\$ (2,679)</u>	<u>\$ 2,677,830</u>	<u>\$ (318,946)</u>	
<b>Available-for-sale:</b>					
AgVantage	\$ 2,931,967	\$ (45,218)	\$ 4,298,670	\$ (367,969)	
Farmer Mac Guaranteed Securities	—	—	7,605	(2,143)	
Total available-for-sale	<u>\$ 2,931,967</u>	<u>\$ (45,218)</u>	<u>\$ 4,306,275</u>	<u>\$ (370,112)</u>	

As of December 31, 2022				
Held-to-Maturity and Available-for-Sale Securities				
Unrealized loss position for less than 12 months			Unrealized loss position for more than 12 months	
Fair Value	Unrealized Loss		Fair Value	Unrealized Loss
<i>(in thousands)</i>				
Held-to-maturity:				
AgVantage	\$ 548,634	\$ (11,455)	\$ 382,358	\$ (42,643)
Farmer Mac Guaranteed USDA Securities	19,790	(856)	—	—
USDA Securities	2,086,108	(312,824)	—	—
Total held-to-maturity	<u>\$ 2,654,532</u>	<u>\$ (325,135)</u>	<u>\$ 382,358</u>	<u>\$ (42,643)</u>
Available-for-sale:				
AgVantage	\$ 4,642,096	\$ (267,886)	\$ 1,548,551	\$ (143,123)
Farmer Mac Guaranteed Securities	7,847	(2,775)	—	—
Total available-for-sale	<u>\$ 4,649,943</u>	<u>\$ (270,661)</u>	<u>\$ 1,548,551</u>	<u>\$ (143,123)</u>

The unrealized losses presented above are principally due to changes in interest rates from the date of acquisition to June 30, 2023 and December 31, 2022, as applicable.

The credit exposure related to Farmer Mac's USDA Securities in the Agricultural Finance line of business is covered by the full faith and credit guarantee of the United States of America.

The unrealized losses from AgVantage securities were on 106 and 95 available-for-sale securities as of June 30, 2023 and December 31, 2022, respectively. There were 32 and 37 held-to-maturity AgVantage securities with an unrealized loss as of June 30, 2023 and December 31, 2022, respectively. As of June 30, 2023 and December 31, 2022, 57 and 13 available-for-sale AgVantage securities, respectively, had been in a loss position for more than 12 months. As of June 30, 2023 and December 31, 2022, there were 22 and 4 held-to-maturity AgVantage securities, respectively, in a loss position for more than 12 months.

During the three and six months ended June 30, 2023 and 2022 Farmer Mac had no sales of AgVantage Farmer Mac Guaranteed Securities, USDA Farmer Mac Guaranteed Securities or USDA Trading Securities and, therefore, Farmer Mac realized no gains or losses.

The amortized cost, fair value, and weighted-average yield of available-for-sale and held-to-maturity Farmer Mac Guaranteed Securities and USDA Securities by remaining contractual maturity as of June 30, 2023 are set forth below. The balances presented are based on their contractual maturities, although the actual maturities may differ due to prepayments of the underlying assets.

**Table 3.3**

	As of June 30, 2023		
	Available-for-Sale Securities		
	Amortized Cost <sup>(1)</sup>	Fair Value	Weighted-Average Yield
	<i>(dollars in thousands)</i>		
Due within one year	\$ 1,704,120	\$ 1,694,039	5.02 %
Due after one year through five years	3,553,450	3,399,931	3.80 %
Due after five years through ten years	1,203,613	1,112,712	3.68 %
Due after ten years	1,698,291	1,538,733	4.43 %
Total	<u>\$ 8,159,474</u>	<u>\$ 7,745,415</u>	4.16 %

<sup>(1)</sup> Amounts presented exclude \$56.8 million of accrued interest receivable.

	As of June 30, 2023		
	Held-to-Maturity Securities		
	Amortized Cost <sup>(1)</sup>	Fair Value	Weighted-Average Yield
	<i>(dollars in thousands)</i>		
Due within one year	\$ 288,106	\$ 282,871	2.77 %
Due after one year through five years	570,623	523,236	2.20 %
Due after five years through ten years	298,239	266,808	3.42 %
Due after ten years	2,029,136	1,792,212	3.39 %
Total	<u>\$ 3,186,104</u>	<u>\$ 2,865,127</u>	3.10 %

<sup>(1)</sup> Amounts presented exclude \$33.6 million of accrued interest receivable.

#### 4. FINANCIAL DERIVATIVES

Farmer Mac enters into financial derivative transactions to protect against risk from the effects of market price, or interest rate movements, on the value of certain assets, future cash flows, or debt issuance, and not for trading or speculative purposes. Certain financial derivatives are designated as fair value hedges of fixed rate assets, classified as available-for-sale, to protect against fair value changes in the assets related to changes in a benchmark interest rate (e.g., SOFR). Certain other financial derivatives are designated as cash flow hedges to mitigate the volatility of future interest rate payments on floating rate debt. Certain financial derivatives are not designated in hedge accounting relationships.

Farmer Mac manages the interest rate risk related to loans it has committed to acquire, but has not yet permanently funded, primarily through the use of forward sale contracts on the debt of other GSEs and futures contracts involving U.S. Treasury securities. Farmer Mac uses forward sale contracts on GSE securities to reduce its interest rate exposure to changes in both U.S. Treasury rates and spreads on Farmer Mac debt. Farmer Mac aims to achieve a duration-matched hedge ratio between the hedged item and the hedge instrument. Gains or losses generated by these hedge transactions are expected to offset changes in funding costs. All financial derivatives are recorded on the balance sheet at fair value as a freestanding asset or liability.

The following tables summarize information related to Farmer Mac's financial derivatives on a gross basis without giving consideration to master netting arrangements. The table below includes accrued interest on cleared swaps, but excludes \$9.4 million and \$6.1 million of accrued interest receivable and \$5.4 million and \$3.6 million of accrued interest payable on uncleared swaps as of June 30, 2023 and December 31, 2022, respectively. The aforementioned accrued interest on uncleared swaps is included within Accrued Interest Receivable and Accrued Interest Payable on the consolidated balance sheets.

**Table 4.1**

	As of June 30, 2023						
	Notional Amount	Fair Value		Weighted-Average Pay Rate	Weighted-Average Receive Rate	Weighted-Average Forward Price	Weighted-Average Remaining Term (in years)
		Asset	(Liability)				
(dollars in thousands)							
Fair value hedges:							
Interest rate swaps:							
Receive fixed non-callable	\$ 9,858,235	\$ 2,520	\$ (14)	5.16%	2.50%		1.60
Pay fixed non-callable	8,704,710	61	(14,237)	2.36%	5.19%		10.23
Receive fixed callable	3,716,577	—	(176,165)	5.07%	2.77%		2.51
Cash flow hedges:							
Interest rate swaps:							
Pay fixed non-callable	570,000	25,782	(292)	1.93%	5.54%		4.71
No hedge designation:							
Interest rate swaps:							
Pay fixed non-callable	182,072	931	(82)	3.00%	5.27%		4.15
Receive fixed non-callable	785,198	78	(2)	5.09%	4.00%		0.62
Basis swaps	1,450,384	56	(535)	5.19%	5.18%		2.63
Treasury futures	11,300	71	—			112.89	
Netting adjustments <sup>(1)</sup>		(2,675)	2,675				
Total financial derivatives	\$ 25,278,476	\$ 26,824	\$ (188,652)				

<sup>(1)</sup> Amounts represent the application of the netting requirements that allow Farmer Mac to settle positive and negative positions, including accrued interest, held or placed with the same clearing agent.



As of December 31, 2022

	As of December 31, 2022						
	Notional Amount	Fair Value		Weighted- Average Pay Rate	Weighted- Average Receive Rate	Weighted- Average Forward Price	Weighted- Average Remaining Term (in years)
		Asset	(Liability)				
(dollars in thousands)							
Fair value hedges:							
Interest rate swaps:							
Receive fixed non-callable	\$ 10,033,750	\$ 19	\$ (4,686)	4.31%	2.03%		1.64
Pay fixed non-callable	8,149,871	13,689	(366)	2.23%	4.33%		10.76
Receive fixed callable	2,764,577	461	(174,757)	4.21%	1.98%		3.18
Cash flow hedges:							
Interest rate swaps:							
Pay fixed non-callable	588,000	27,275	—	1.93%	4.72%		5.05
No hedge designation:							
Interest rate swaps:							
Pay fixed non-callable	187,479	1,065	(1)	3.05%	4.09%		4.52
Receive fixed non-callable	287,750	—	(130)	4.31%	1.16%		1.76
Basis swaps	1,860,384	112	(456)	4.40%	4.42%		2.46
Treasury futures	6,800	—	(142)			114.38	
Netting adjustments <sup>(1)</sup>		(5,212)	5,212				
Total financial derivatives	\$ 23,878,611	\$ 37,409	\$ (175,326)				

<sup>(1)</sup> Amounts represent the application of the netting requirements that allow Farmer Mac to settle positive and negative positions, including accrued interest, held or placed with the same clearing agent.

As of June 30, 2023, Farmer Mac expects to reclassify \$16.6 million after-tax from accumulated other comprehensive income to earnings over the next twelve months related to cash flow hedges. This amount could differ from amounts actually recognized due to changes in interest rates, hedge de-designations, and the addition of other hedges after June 30, 2023. During the three and six months ended June 30, 2023 and 2022, there were no gains or losses from interest rate swaps designated as cash flow hedges reclassified to earnings because it was probable that the originally forecasted transactions would occur.

The following tables summarize the net income/(expense) recognized in the consolidated statements of operations related to derivatives for the three and six months ended June 30, 2023 and 2022:

**Table 4.2**

	For the Three Months Ended June 30, 2023						
	Net Income/(Expense) Recognized in Consolidated Statement of Operations on Derivatives						
	Net Interest Income				Non-Interest Income		
	Interest Income Investments and Cash Equivalents	Interest Income Farmer Mac Guaranteed Securities and USDA Securities	Interest Income Loans	Total Interest Expense	Gains on financial derivatives	Total	
	(in thousands)						
Total amounts presented in the consolidated statement of operations	\$ 69,779	\$ 144,761	\$ 129,292	\$ (265,155)	\$ 1,693	\$ 80,370	
Income/(expense) related to interest settlements on fair value hedging relationships:							
Recognized on derivatives	8,452	34,999	15,754	(88,228)	—	(29,023)	
Recognized on hedged items	7,898	45,722	15,848	(80,552)	—	(11,084)	
Premium/discount amortization recognized on hedged items	508	—	—	(713)	—	(205)	
Income/(expense) related to interest settlements on fair value hedging relationships	\$ 16,858	\$ 80,721	\$ 31,602	\$ (169,493)	\$ —	\$ (40,312)	
(Losses)/gains on fair value hedging relationships:							
Recognized on derivatives	\$ 30,824	\$ 100,862	\$ 46,762	\$ (81,098)	\$ —	\$ 97,350	
Recognized on hedged items	(31,969)	(101,921)	(49,381)	81,020	—	(102,251)	
(Losses)/gains on fair value hedging relationships	\$ (1,145)	\$ (1,059)	\$ (2,619)	\$ (78)	\$ —	\$ (4,901)	
Expense related to interest settlements on cash flow hedging relationships:							
Interest settlements reclassified from AOCI into net income on derivatives	\$ —	\$ —	\$ —	\$ 5,091	\$ —	\$ 5,091	
Recognized on hedged items	—	—	—	(7,848)	—	(7,848)	
Discount amortization recognized on hedged items	—	—	—	(14)	—	(14)	
Expense recognized on cash flow hedges	\$ —	\$ —	\$ —	\$ (2,771)	\$ —	\$ (2,771)	
Gains on financial derivatives not designated in hedging relationships:							
Gains on interest rate swaps	\$ —	\$ —	\$ —	\$ —	\$ 2,458	\$ 2,458	
Interest expense on interest rate swaps	—	—	—	—	(1,568)	(1,568)	
Treasury futures	—	—	—	—	803	803	
Gains on financial derivatives not designated in hedge relationships	\$ —	\$ —	\$ —	\$ —	\$ 1,693	\$ 1,693	

For the Three Months Ended June 30, 2022

	Net Income/(Expense) Recognized in Consolidated Statement of Operations on Derivatives						
	Net Interest Income				Non-Interest Income		
	Interest Income Investments and Cash Equivalents	Interest Income Farmer Mac Guaranteed Securities and USDA Securities	Interest Income Loans	Total Interest Expense	Gains on financial derivatives	Total	
	(in thousands)						
Total amounts presented in the consolidated statement of operations:	\$ 11,200	\$ 51,616	\$ 76,632	\$ (75,534)	\$ 3,791	\$ 67,705	
Income/(expense) related to interest settlements on fair value hedging relationships:							
Recognized on derivatives	(1,008)	(15,693)	(4,459)	4,648	—	(16,512)	
Recognized on hedged items	3,219	34,431	13,669	(23,443)	—	27,876	
Discount amortization recognized on hedged items	(343)	—	—	(484)	—	(827)	
Income/(expense) related to interest settlements on fair value hedging relationships	\$ 1,868	\$ 18,738	\$ 9,210	\$ (19,279)	\$ —	\$ 10,537	
Gains/(losses) on fair value hedging relationships:							
Recognized on derivatives	\$ 24,138	\$ 148,182	\$ 109,419	\$ (86,481)	\$ —	\$ 195,258	
Recognized on hedged items	(22,969)	(149,266)	(107,347)	84,873	—	(194,709)	
Gains/(losses) on fair value hedging relationships	\$ 1,169	\$ (1,084)	\$ 2,072	\$ (1,608)	\$ —	\$ 549	
Expense related to interest settlements on cash flow hedging relationships:							
Interest settlements reclassified from AOCI into net income on derivatives	\$ —	\$ —	\$ —	\$ (1,155)	\$ —	\$ (1,155)	
Recognized on hedged items	—	—	—	(1,821)	—	(1,821)	
Discount amortization recognized on hedged items	—	—	—	(15)	—	(15)	
Expense recognized on cash flow hedges	\$ —	\$ —	\$ —	\$ (2,991)	\$ —	\$ (2,991)	
Gains on financial derivatives not designated in hedge relationships:							
Gains on interest rate swaps	\$ —	\$ —	\$ —	\$ —	\$ 4,284	\$ 4,284	
Interest expense on interest rate swaps	—	—	—	—	(1,955)	(1,955)	
Treasury futures	—	—	—	—	1,462	1,462	
Gains on financial derivatives not designated in hedge relationships	\$ —	\$ —	\$ —	\$ —	\$ 3,791	\$ 3,791	

For the Six Months Ended June 30, 2023

	Net Income/(Expense) Recognized in Consolidated Statement of Operations on Derivatives					
	Net Interest Income				Non-Interest Income	
	Interest Income Investments and Cash Equivalents	Interest Income Farmer Mac Guaranteed Securities and USDA Securities	Interest Income Loans	Total Interest Expense	Gains on financial derivatives	Total
	(in thousands)					
Total amounts presented in the consolidated statement of operations	\$ 129,482	\$ 281,298	\$ 248,324	\$ (501,369)	\$ 2,092	\$ 159,827
Income/(expense) related to interest settlements on fair value hedging relationships:						
Recognized on derivatives	15,001	63,909	28,933	(165,695)	—	(57,852)
Recognized on hedged items	14,859	87,693	31,056	(151,527)	—	(17,919)
Premium/discount amortization recognized on hedged items	776	—	—	(1,404)	—	(628)
Income/(expense) related to interest settlements on fair value hedging relationships	\$ 30,636	\$ 151,602	\$ 59,989	\$ (318,626)	\$ —	\$ (76,399)
(Losses)/gains on fair value hedging relationships:						
Recognized on derivatives	\$ 3,671	\$ 7,070	\$ (9,919)	\$ 41,441	\$ —	\$ 42,263
Recognized on hedged items	(4,541)	(8,625)	7,576	(41,679)	—	(47,269)
(Losses)/gains on fair value hedging relationships	\$ (870)	\$ (1,555)	\$ (2,343)	\$ (238)	\$ —	\$ (5,006)
Expense related to interest settlements on cash flow hedging relationships:						
Interest settlements reclassified from AOCI into net income on derivatives	\$ —	\$ —	\$ —	\$ 9,482	\$ —	\$ 9,482
Recognized on hedged items	—	—	—	(15,038)	—	(15,038)
Discount amortization recognized on hedged items	—	—	—	(27)	—	(27)
Expense recognized on cash flow hedges	\$ —	\$ —	\$ —	\$ (5,583)	\$ —	\$ (5,583)
Gains on financial derivatives not designated in hedging relationships:						
Gains on interest rate swaps	\$ —	\$ —	\$ —	\$ —	\$ 2,490	\$ 2,490
Interest expense on interest rate swaps	—	—	—	—	(3,193)	(3,193)
Treasury futures	—	—	—	—	2,795	2,795
Gains on financial derivatives not designated in hedge relationships	\$ —	\$ —	\$ —	\$ —	\$ 2,092	\$ 2,092

For the Six Months Ended June 30, 2022

	Net Income/(Expense) Recognized in Consolidated Statement of Operations on Derivatives					
	Net Interest Income				Non-Interest Income	
	Interest Income Investments and Cash Equivalents	Interest Income Farmer Mac Guaranteed Securities and USDA Securities	Interest Income Loans	Total Interest Expense	Gains on financial derivatives	Total
	(in thousands)					
Total amounts presented in the consolidated statement of operations:	\$ 16,916	\$ 94,536	\$ 143,879	\$ (125,879)	\$ 20,779	\$ 150,231
Income/(expense) related to interest settlements on fair value hedging relationships:						
Recognized on derivatives	(2,492)	(37,337)	(11,405)	18,848	—	(32,386)
Recognized on hedged items	5,816	66,359	26,288	(41,599)	—	56,864
Discount amortization recognized on hedged items	(757)	—	—	(924)	—	(1,681)
Income/(expense) related to interest settlements on fair value hedging relationships	\$ 2,567	\$ 29,022	\$ 14,883	\$ (23,675)	\$ —	\$ 22,797
Gains/(losses) on fair value hedging relationships:						
Recognized on derivatives	\$ 57,562	\$ 362,033	\$ 241,351	\$ (323,494)	\$ —	\$ 337,452
Recognized on hedged items	(55,694)	(359,914)	(236,953)	321,687	—	(330,874)
Gains/(losses) on fair value hedging relationships	\$ 1,868	\$ 2,119	\$ 4,398	\$ (1,807)	\$ —	\$ 6,578
Expense related to interest settlements on cash flow hedging relationships:						
Interest settlements reclassified from AOCI into net income on derivatives	\$ —	\$ —	\$ —	\$ (3,166)	\$ —	\$ (3,166)
Recognized on hedged items	—	—	—	(2,608)	—	(2,608)
Discount amortization recognized on hedged items	—	—	—	(29)	—	(29)
Expense recognized on cash flow hedges	\$ —	\$ —	\$ —	\$ (5,803)	\$ —	\$ (5,803)
Gains on financial derivatives not designated in hedge relationships:						
Gains on interest rate swaps	\$ —	\$ —	\$ —	\$ —	\$ 5,901	\$ 5,901
Interest expense on interest rate swaps	—	—	—	—	(2,883)	(2,883)
Treasury futures	—	—	—	—	17,761	17,761
Gains on financial derivatives not designated in hedge relationships	\$ —	\$ —	\$ —	\$ —	\$ 20,779	\$ 20,779

The following table shows the carrying amount and associated cumulative basis adjustment related to the application of hedge accounting that is included in the carrying amount of hedged assets and liabilities in fair value hedging relationships as of June 30, 2023 and December 31, 2022:

**Table 4.3**

	Hedged Items in Fair Value Relationship			
	Carrying Amount of Hedged Assets/ (Liabilities)		Cumulative Amount of Fair Value Hedging Adjustments included in the Carrying Amount of the Hedged Assets/(Liabilities)	
	June 30, 2023	December 31, 2022	June 30, 2023	December 31, 2022
	<i>(in thousands)</i>			
Investment securities, Available-for-Sale, at fair value	\$ 1,130,332	\$ 876,063	\$ (111,648)	\$ (107,107)
Farmer Mac Guaranteed Securities, Available-for-Sale, at fair value	5,029,633	4,814,784	(355,498)	(346,873)
Loans held for investment, at amortized cost	1,701,539	1,623,301	(319,702)	(327,278)
Notes Payable <sup>(1)</sup>	(12,939,984)	(12,151,382)	489,407	531,086

<sup>(1)</sup> Carrying amount represents amortized cost.

The following tables present the fair value of financial assets and liabilities, based on the terms of Farmer Mac's master netting arrangements as of June 30, 2023 and December 31, 2022:

**Table 4.4**

June 30, 2023									
			Gross Amounts Not Offset in the Consolidated Balance Sheet						
	Gross Amount Recognized	Gross Amounts offset in the Consolidated Balance Sheet	Net Amount Presented in the Consolidated Balance Sheet <sup>(1)</sup>	Netting Adjustments	Financial instruments pledged	Cash Collateral <sup>(2)</sup>	Net Amount		
(in thousands)									
Assets:									
Uncleared derivatives	\$ 25,896	\$ —	\$ 25,896	\$ (25,826)	\$ —	\$ —	\$ 70		
Cleared derivatives	2,675	(2,675)	—	—	—	—	—		
Total	<u>\$ 28,571</u>	<u>\$ (2,675)</u>	<u>\$ 25,896</u>	<u>\$ (25,826)</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 70</u>		
Liabilities:									
Uncleared derivatives	\$ (149,087)	\$ —	\$ (149,087)	\$ 25,826	\$ —	\$ 120,415	\$ (2,846)		
Cleared derivatives	(14,627)	2,675	(11,952)	—	220,611	—	208,659		
Total	<u>\$ (163,714)</u>	<u>\$ 2,675</u>	<u>\$ (161,039)</u>	<u>\$ 25,826</u>	<u>\$ 220,611</u>	<u>\$ 120,415</u>	<u>\$ 205,813</u>		

<sup>(1)</sup> Amounts presented may not agree to the consolidated balance sheet related to counterparties not subject to master netting agreements.

<sup>(2)</sup> Cash collateral excludes \$26.7 million of collateral posted related to counterparties not subject to master netting agreements.

December 31, 2022

				Gross Amounts Not Offset in the Consolidated Balance Sheet			
	Gross Amount Recognized	Gross Amounts offset in the Consolidated Balance Sheet	Net Amount Presented in the Consolidated Balance Sheet <sup>(1)</sup>	Netting Adjustments	Financial instruments pledged	Cash Collateral <sup>(2)</sup>	Net Amount
	(in thousands)						
Assets:							
Uncleared derivatives	\$ 27,132	\$ —	\$ 27,132	\$ (27,132)	\$ —	\$ —	\$ —
Cleared derivatives	14,450	(5,212)	9,238	—	203,993	—	213,231
Total	<u>\$ 41,582</u>	<u>\$ (5,212)</u>	<u>\$ 36,370</u>	<u>\$ (27,132)</u>	<u>\$ 203,993</u>	<u>\$ —</u>	<u>\$ 213,231</u>
Liabilities:							
Uncleared derivatives	\$ (149,864)	\$ —	\$ (149,864)	\$ 27,132	\$ —	\$ 121,065	\$ (1,667)
Cleared derivatives	(5,212)	5,212	—	—	—	—	—
Total	<u>\$ (155,076)</u>	<u>\$ 5,212</u>	<u>\$ (149,864)</u>	<u>\$ 27,132</u>	<u>\$ —</u>	<u>\$ 121,065</u>	<u>\$ (1,667)</u>

<sup>(1)</sup> Amounts presented may not agree to the consolidated balance sheet related to counterparties not subject to master netting agreements.

<sup>(2)</sup> Cash collateral excludes \$23.7 million of collateral posted related to counterparties not subject to master netting agreements.

Farmer Mac records posted cash as a reduction in the outstanding balance of cash and cash equivalents and an increase in the balance of prepaid expenses and other assets. Any investment securities posted as collateral are included in the investment securities balances on the consolidated balance sheets. If Farmer Mac had breached certain provisions of the derivative contracts as of June 30, 2023 or December 31, 2022, it could have been required to settle its obligations under the agreements, but would not have been required to post additional collateral. As of June 30, 2023 and December 31, 2022, there were no financial derivatives in a net payable position where Farmer Mac was required to pledge collateral which the counterparty had the right to sell or repledge.

Of Farmer Mac's \$25.3 billion notional amount of interest rate swaps outstanding as of June 30, 2023, \$20.2 billion were cleared through the swap clearinghouse, the Chicago Mercantile Exchange ("CME"). Of Farmer Mac's \$23.9 billion notional amount of interest rate swaps outstanding as of December 31, 2022, \$19.5 billion were cleared through the CME. During 2023 and throughout 2022, Farmer Mac continued the use of non-cleared basis swaps to prepare for the transition away from the use of LIBOR as a reference rate, which was completed as of the end of the quarter.

## 5. LOANS

Farmer Mac classifies loans as either held for investment or held for sale. Loans held for investment are recorded at the unpaid principal balance, net of unamortized premium or discount and other cost basis adjustments. Loans held for sale are reported at the lower of cost or fair value determined on a pooled basis. As of both June 30, 2023 and December 31, 2022, Farmer Mac had no loans held for sale.

Under the Agricultural Finance line of business, Farmer Mac has two segments – Farm & Ranch and Corporate AgFinance. The segments are characterized by similarities in risk attributes and the manner in which Farmer Mac monitors and assesses credit risk.

The following table includes loans held for investment and displays the composition of the loan balances as of June 30, 2023 and December 31, 2022:

**Table 5.1**

	As of June 30, 2023			As of December 31, 2022		
	Unsecuritized	In Consolidated Trusts	Total	Unsecuritized	In Consolidated Trusts	Total
<i>(in thousands)</i>						
<b>Agricultural Finance loans</b>						
Farm & Ranch	\$ 4,952,272	\$ 1,448,180	\$ 6,400,452	\$ 5,150,750	\$ 1,211,576	\$ 6,362,326
Corporate AgFinance	1,187,903	—	1,187,903	1,166,253	—	1,166,253
Total Agricultural Finance loans	6,140,175	1,448,180	7,588,355	6,317,003	1,211,576	7,528,579
<b>Rural Infrastructure Finance loans</b>	3,306,767	—	3,306,767	3,021,266	—	3,021,266
Total unpaid principal balance <sup>(1)</sup>	9,446,942	1,448,180	10,895,122	9,338,269	1,211,576	10,549,845
Unamortized premiums, discounts, fair value hedge basis adjustment, and other cost basis adjustments	(317,766)	—	(317,766)	(329,290)	—	(329,290)
Total loans	9,129,176	1,448,180	10,577,356	9,008,979	1,211,576	10,220,555
Allowance for losses	(16,200)	(548)	(16,748)	(14,629)	(460)	(15,089)
Total loans, net of allowance	\$ 9,112,976	\$ 1,447,632	\$ 10,560,608	\$ 8,994,350	\$ 1,211,116	\$ 10,205,466

<sup>(1)</sup> Unpaid principal balance is the basis of presentation in disclosures of outstanding balances for Farmer Mac's lines of business.

### *Allowance for Losses*

The following table is a summary, by asset type, of the allowance for losses as of June 30, 2023 and December 31, 2022:

**Table 5.2**

	June 30, 2023	December 31, 2022
	Allowance for Losses	Allowance for Losses
<i>(in thousands)</i>		
<b>Loans:</b>		
<b>Agricultural Finance loans</b>		
Farm & Ranch	\$ 3,935	\$ 4,044
Corporate AgFinance	7,367	2,731
Total Agricultural Finance Loans	11,302	6,775
Rural Infrastructure Finance loans	5,446	8,314
Total	\$ 16,748	\$ 15,089



The following is a summary of the changes in the allowance for losses for the three and six months ended June 30, 2023 and 2022:

**Table 5.3**

	June 30, 2023				June 30, 2022			
	Agricultural Finance loans			Rural Infrastructure Finance loans <sup>(3)</sup>	Agricultural Finance loans			Rural Infrastructure Finance loans <sup>(3)</sup>
	Farm & Ranch <sup>(1)</sup>	Corporate AgFinance <sup>(2)</sup>	Total		Farm & Ranch <sup>(1)</sup>	Corporate AgFinance <sup>(2)</sup>	Total	
	<i>(in thousands)</i>							
For the Three Months Ended								
Beginning Balance	\$ 3,933	\$ 7,039	\$ 10,972	\$ 4,701	\$ 2,875	\$ 1,073	\$ 3,948	\$ 9,622
Provision for/(release of) losses	2	328	330	745	(610)	677	67	(1,234)
Charge-offs	—	—	—	—	—	—	—	—
Ending Balance	<u>\$ 3,935</u>	<u>\$ 7,367</u>	<u>\$ 11,302</u>	<u>\$ 5,446</u>	<u>\$ 2,265</u>	<u>\$ 1,750</u>	<u>\$ 4,015</u>	<u>\$ 8,388</u>
For the Six Months Ended								
Beginning Balance	\$ 4,044	\$ 2,731	\$ 6,775	\$ 8,314	\$ 2,882	\$ 560	\$ 3,442	\$ 10,599
(Release of)/provision for losses	(109)	4,636	4,527	(2,868)	(533)	1,190	657	(2,211)
Charge-offs	—	—	—	—	(84)	—	(84)	—
Ending Balance	<u>\$ 3,935</u>	<u>\$ 7,367</u>	<u>\$ 11,302</u>	<u>\$ 5,446</u>	<u>\$ 2,265</u>	<u>\$ 1,750</u>	<u>\$ 4,015</u>	<u>\$ 8,388</u>

- (1) As of June 30, 2023 and 2022, allowance for losses for Agricultural Finance Farm & Ranch loans includes \$1.1 million and no allowance for collateral dependent assets secured by agricultural real estate, respectively.
- (2) As of June 30, 2023 and 2022, allowance for losses for Agricultural Finance Corporate AgFinance loans includes \$4.6 million and \$1.2 million allowance for collateral dependent assets secured by agricultural real estate, respectively.
- (3) As of both June 30, 2023 and 2022, allowance for losses for Rural Infrastructure Finance loans includes no allowance for collateral dependent assets.

The \$0.7 million net provision to the allowance for the Rural Infrastructure Finance portfolio during the quarter ended June 30, 2023 was primarily attributable to increased telecommunications loan volume. The \$0.3 million net provision to the allowance for the Agricultural Finance mortgage loan portfolio during the quarter ended June 30, 2023 was primarily attributable to increased storage and processing loan volume.

The \$2.9 million net release from the allowance for the Rural Infrastructure Finance portfolio during the six months ended June 30, 2023 was primarily attributable to an updated estimate of expected losses based on newly available loss-given-default industry data. The \$4.5 million net provision to the allowance for the Agricultural Finance mortgage loan portfolio during the six months ended June 30, 2023 was primarily attributable to declining valuation of a single agricultural storage and processing loan, due to its ongoing bankruptcy proceedings, and an updated estimate of expected losses based on additional availability of loss-given-default industry data. See Note 12 ("Subsequent Event") to the consolidated financial statements for more information about this loan based on events that occurred after June 30, 2023.

The net release from the allowance for Rural Infrastructure Finance loan losses of \$1.2 million recorded during second quarter 2022 was primarily attributable to updated credit loss model forecast assumptions and improvements in risk ratings. The \$0.1 million net provision to the allowance for the Agricultural Finance mortgage loan portfolio during second quarter 2022 was primarily attributable to a risk rating downgrade on a single agricultural storage and processing loan.

The \$2.2 million net release from the allowance for the Rural Infrastructure Finance portfolio for the six months ended June 30, 2022 was primarily attributable to the updated credit loss model forecast assumptions mentioned above and a first quarter risk rating upgrade on a single loan. The risk rating

upgrade on that loan reflected that borrower's successful securitization of its large payable that arose during the arctic freeze that struck Texas in February 2021. The \$0.7 million net provision to the allowance for the Agricultural Finance mortgage loan portfolio for the six months ended June 30, 2022 was primarily attributable to a risk rating downgrade on a single agricultural storage and processing loan.

The following table presents the unpaid principal balances by delinquency status of Farmer Mac's loans and non-performing assets as of June 30, 2023 and December 31, 2022:

**Table 5.4**

	As of June 30, 2023								
	Accruing					Nonaccrual loans <sup>(3)(4)</sup>	Total Loans		
	Current	30-59 Days	60-89 Days	90 Days and Greater <sup>(2)</sup>	Total Past Due				
	(in thousands)								
Loans <sup>(1)</sup> :									
Agricultural Finance loans									
Farm & Ranch	\$ 6,329,423	\$ 10,182	\$ 1,853	\$ 5,887	\$ 17,922	\$ 53,107	\$ 6,400,452		
Corporate AgFinance	1,173,307	—	—	—	—	14,596	1,187,903		
Total Agricultural Finance loans	7,502,730	10,182	1,853	5,887	17,922	67,703	7,588,355		
Rural Infrastructure Finance loans	3,306,767	—	—	—	—	—	3,306,767		
Total	\$10,809,497	\$ 10,182	\$ 1,853	\$ 5,887	\$ 17,922	\$ 67,703	\$10,895,122		

<sup>(1)</sup> Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.

<sup>(2)</sup> Includes loans in consolidated trusts with beneficial interests owned by third parties that are 90 days or more past due.

<sup>(3)</sup> Includes loans that are 90 days or more past due, in foreclosure, or in bankruptcy with at least one missed payment, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan.

<sup>(4)</sup> Includes \$24.1 million of nonaccrual loans for which there was no associated allowance. During the three and six months ended June 30, 2023, Farmer Mac received \$1.0 million and \$1.5 million in interest on nonaccrual loans, respectively.

	As of December 31, 2022						
	Accruing					Nonaccrual loans <sup>(3)(4)</sup>	Total Loans
	Current	30-59 Days	60-89 Days	90 Days and Greater <sup>(2)</sup>	Total Past Due		
	(in thousands)						
Loans <sup>(1)</sup> :							
Agricultural Finance loans							
Farm & Ranch	\$ 6,287,326	\$ 10,066	\$ 392	\$ 1,140	\$ 11,598	\$ 63,402	\$ 6,362,326
Corporate AgFinance	1,150,690	—	—	—	—	15,563	1,166,253
Total Agricultural Finance loans	7,438,016	10,066	392	1,140	11,598	78,965	7,528,579
Rural Infrastructure Finance loans	3,021,266	—	—	—	—	—	3,021,266
Total	\$10,459,282	\$ 10,066	\$ 392	\$ 1,140	\$ 11,598	\$ 78,965	\$10,549,845

<sup>(1)</sup> Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.

<sup>(2)</sup> Includes loans in consolidated trusts with beneficial interests owned by third parties that are 90 days or more past due.

<sup>(3)</sup> Includes loans that are 90 days or more past due, in foreclosure, or in bankruptcy with at least one missed payment, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan.

<sup>(4)</sup> Includes \$22.0 million of nonaccrual loans for which there was no associated allowance. During the year ended December 31, 2022, Farmer Mac received \$5.6 million in interest on nonaccrual loans.

## Credit Quality Indicators

The following tables present credit quality indicators related to Agricultural Finance mortgage loans and Rural Infrastructure Finance loans held as of June 30, 2023 and December 31, 2022, by year of origination:

**Table 5.5**

As of June 30, 2023									
Year of Origination:							Revolving Loans - Amortized Cost Basis	Total	
2023	2022	2021	2020	2019	Prior				
(in thousands)									
Agricultural Finance - Farm & Ranch loans <sup>(1)</sup> :									
Internally Assigned Risk Rating:									
Acceptable	\$ 242,874	\$1,158,625	\$1,669,627	\$1,143,164	\$ 328,246	\$1,119,815	\$ 362,794	\$6,025,145	
Special mention <sup>(2)</sup>	21,614	64,223	54,287	24,174	32,361	22,336	14,505	233,500	
Substandard <sup>(3)</sup>	522	9,287	5,527	20,365	23,285	72,087	10,734	141,807	
Total	\$ 265,010	\$1,232,135	\$1,729,441	\$1,187,703	\$ 383,892	\$1,214,238	\$ 388,033	\$6,400,452	
For the Three Months Ended June 30, 2023:									
Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	
For the Six Months Ended June 30, 2023:									
Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	
<sup>(1)</sup> Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.									
<sup>(2)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.									
<sup>(3)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.									

<sup>(1)</sup> Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.

<sup>(2)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.

<sup>(3)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

As of June 30, 2023

Year of Origination:									
	2023	2022	2021	2020	2019	Prior	Revolving Loans - Amortized Cost Basis	Total	
(in thousands)									
Agricultural Finance - Corporate AgFinance <sup>(1)</sup> :									
Internally Assigned Risk Rating:									
Acceptable	\$ 88,300	\$ 113,819	\$ 284,134	\$ 124,488	\$ 107,044	\$ 119,137	\$ 262,218	\$1,099,140	
Special mention <sup>(2)</sup>	—	—	—	51,124	20,541	—	2,502	74,167	
Substandard <sup>(3)</sup>	9,871	—	—	1,063	—	—	3,662	14,596	
Total	\$ 98,171	\$ 113,819	\$ 284,134	\$ 176,675	\$ 127,585	\$ 119,137	\$ 268,382	\$1,187,903	
For the Three Months Ended June 30, 2023:									
Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
For the Six Months Ended June 30, 2023:									
Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

<sup>(1)</sup> Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.

<sup>(2)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.

<sup>(3)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

As of June 30, 2023

	Year of Origination:						Revolving Loans - Amortized Cost Basis	Total
	2023	2022	2021	2020	2019	Prior		
	(in thousands)							
Rural Infrastructure Finance loans <sup>(1)</sup> :								
Internally Assigned Risk Rating:								
Acceptable	\$ 383,710	\$ 732,146	\$ 183,029	\$ 610,440	\$ 720,113	\$ 632,462	\$ 44,867	\$ 3,306,767
Special mention <sup>(2)</sup>	—	—	—	—	—	—	—	—
Substandard <sup>(3)</sup>	—	—	—	—	—	—	—	—
Total	<u>\$ 383,710</u>	<u>\$ 732,146</u>	<u>\$ 183,029</u>	<u>\$ 610,440</u>	<u>\$ 720,113</u>	<u>\$ 632,462</u>	<u>\$ 44,867</u>	<u>\$ 3,306,767</u>
For the Three Months Ended June 30, 2023:								
Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —

For the Six Months Ended June 30, 2023:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
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- (1) Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.
- (2) Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.
- (3) Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

As of December 31, 2022

	Year of Origination:						Revolving Loans - Amortized Cost Basis	Total
	2022	2021	2020	2019	2018	Prior		
	(in thousands)							
Agricultural Finance - Farm & Ranch loans <sup>(1)</sup> :								
Internally Assigned Risk Rating:								
Acceptable	\$1,157,829	\$1,704,547	\$1,187,474	\$ 360,704	\$ 242,491	\$ 947,535	\$ 385,503	\$5,986,083
Special mention <sup>(2)</sup>	91,099	68,260	25,629	11,254	5,325	17,797	2,452	221,816
Substandard <sup>(3)</sup>	3,094	8,814	22,976	23,937	17,845	67,654	10,107	154,427
Total	<u>\$1,252,022</u>	<u>\$1,781,621</u>	<u>\$1,236,079</u>	<u>\$ 395,895</u>	<u>\$ 265,661</u>	<u>\$1,032,986</u>	<u>\$ 398,062</u>	<u>\$6,362,326</u>
For the Three Months Ended June 30, 2022:								
Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
For the Six Months Ended June 30, 2022:								
Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ (84)	\$ —	\$ (84)

- (1) Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.
- (2) Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.
- (3) Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

As of December 31, 2022								
Year of Origination:							Revolving Loans - Amortized Cost Basis	Total
2022	2021	2020	2019	2018	Prior			
(in thousands)								
Agricultural Finance - Corporate AgFinance loans <sup>(1)</sup> :								
Internally Assigned Risk Rating:								
Acceptable	\$ 145,263	\$ 299,729	\$ 221,560	\$ 108,230	\$ 76,454	\$ 44,827	\$ 232,107	\$ 1,128,170
Special mention <sup>(2)</sup>	—	—	—	20,698	—	—	2,145	22,843
Substandard <sup>(3)</sup>	—	—	4,598	—	—	—	10,642	15,240
Total	<u>\$ 145,263</u>	<u>\$ 299,729</u>	<u>\$ 226,158</u>	<u>\$ 128,928</u>	<u>\$ 76,454</u>	<u>\$ 44,827</u>	<u>\$ 244,894</u>	<u>\$ 1,166,253</u>

For the Three Months Ended  
June 30, 2022:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
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For the Six Months Ended  
June 30, 2022:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
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<sup>(1)</sup> Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.

<sup>(2)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.

<sup>(3)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

As of December 31, 2022								
Year of Origination:							Revolving Loans - Amortized Cost Basis	Total
2022	2021	2020	2019	2018	Prior			
(in thousands)								
Rural Infrastructure Finance loans <sup>(1)</sup> :								
Internally Assigned Risk Rating:								
Acceptable	\$ 741,021	\$ 220,420	\$ 629,223	\$ 739,270	\$ 7,932	\$ 649,830	\$ 33,570	\$ 3,021,266
Special mention <sup>(2)</sup>	—	—	—	—	—	—	—	—
Substandard <sup>(3)</sup>	—	—	—	—	—	—	—	—
Total	\$ 741,021	\$ 220,420	\$ 629,223	\$ 739,270	\$ 7,932	\$ 649,830	\$ 33,570	\$ 3,021,266

For the Three Months Ended  
June 30, 2022:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
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For the Six Months Ended  
June 30, 2022:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
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<sup>(1)</sup> Amounts represent unpaid principal balance of risk-rated loans, which is the basis Farmer Mac uses to analyze its portfolio, and recorded investment of past due loans.

<sup>(2)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.

<sup>(3)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

## 6. GUARANTEES AND COMMITMENTS

The following table presents the maximum principal amount of potential undiscounted future payments that Farmer Mac could be required to make under all off-balance sheet Farmer Mac Guaranteed Securities as of June 30, 2023 and December 31, 2022, not including offsets provided by any recourse provisions, recoveries from third parties, or collateral for the underlying loans:

**Table 6.1**

Outstanding Balance of Off-Balance Sheet Farmer Mac Guaranteed Securities			
	As of June 30, 2023		As of December 31, 2022
	(in thousands)		
Agricultural Finance			
Farmer Mac Guaranteed Securities	\$	481,397	\$ 500,953
Rural Infrastructure Finance			
Farmer Mac Guaranteed Securities		1,098	1,169
Total off-balance sheet Farmer Mac Guaranteed Securities	\$	482,495	\$ 502,122

Eligible loans and other eligible assets may be placed into trusts that are used as vehicles for the securitization of the transferred assets and the Farmer Mac-guaranteed beneficial interests in the trusts are sold to investors.

The following table summarizes the significant cash flows received from and paid to trusts used for Farmer Mac securitizations:

**Table 6.2**

For the Six Months Ended			
	June 30, 2023		June 30, 2022
	<i>(in thousands)</i>		
Proceeds from new securitizations	\$	222,188	\$ 25,928
Guarantee fees received		933	1,074

Farmer Mac presents a liability for its obligation to stand ready under its guarantee in "Guarantee and commitment obligation" on the consolidated balance sheets. The following table presents the liability and the weighted-average remaining maturity of all loans underlying off-balance sheet Farmer Mac Guaranteed Securities:

**Table 6.3**

	As of June 30, 2023		As of December 31, 2022
	<i>(dollars in thousands)</i>		
Guarantee and commitment obligation	\$	6,200	\$ 6,461
Weighted average remaining maturity:			
Farmer Mac Guaranteed Securities		21.2 years	21.4 years
AgVantage Securities		1.5 years	2.0 years

## Long-Term Standby Purchase Commitments

Farmer Mac has recorded a liability for its obligation to stand ready under the commitment in the guarantee and commitment obligation on the consolidated balance sheets. The following table presents the liability, the maximum principal amount of potential undiscounted future payments that Farmer Mac could be requested to make under all LTSPCs, not including offsets provided by any recourse provisions, recoveries from third parties, or collateral for the underlying loans, as well as the weighted-average remaining maturity of all loans underlying LTSPCs:

**Table 6.4**

	As of June 30, 2023	As of December 31, 2022
	<i>(dollars in thousands)</i>	
Guarantee and commitment obligation <sup>(1)</sup>	\$ 39,672	\$ 40,121
Maximum principal amount	3,450,164	3,423,155
Weighted-average remaining maturity	14.8 years	15.3 years

<sup>(1)</sup> Relates to LTSPCs issued or modified on or after January 1, 2003.

## Reserve for Losses - LTSPCs and Farmer Mac Guaranteed Securities

The following table is a summary, by asset type, of the reserve for losses as of June 30, 2023 and December 31, 2022:

**Table 6.5**

	June 30, 2023	December 31, 2022
	Reserve for Losses	Reserve for Losses
	<i>(in thousands)</i>	
Agricultural Finance	\$ 1,471	\$ 819
Rural Infrastructure Finance	234	614
Total	\$ 1,705	\$ 1,433



The following is a summary of the changes in the reserve for losses for the three and six month periods ended June 30, 2023 and 2022:

**Table 6.6**

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
	Reserve for Losses	Reserve for Losses	Reserve for Losses	Reserve for Losses
	(in thousands)		(in thousands)	
Agricultural Finance				
Beginning Balance	\$ 1,396	\$ 993	\$ 819	\$ 1,068
Provision for/(release of) losses	75	(111)	652	(186)
Ending Balance	<u>\$ 1,471</u>	<u>\$ 882</u>	<u>\$ 1,471</u>	<u>\$ 882</u>
Rural Infrastructure Finance				
Beginning Balance	\$ 240	\$ 847	\$ 614	\$ 882
Release of losses	(6)	(52)	(380)	(87)
Ending Balance	<u>\$ 234</u>	<u>\$ 795</u>	<u>\$ 234</u>	<u>\$ 795</u>

The provision for the reserve for losses in the Agricultural Finance LTSPC portfolio recorded during the six months ended June 30, 2023 was primarily due to an updated estimate of expected losses based on additional available loss-given-default industry data. The release from the reserve for losses in the Rural Infrastructure Finance LTSPC portfolio recorded during the six months ended June 30, 2023 was primarily due to an updated estimate of expected losses based on additional available loss-given-default industry data.

The release from the reserve for losses in both the Agricultural Finance and Rural Infrastructure Finance LTSPC and Farmer Mac Guaranteed portfolios recorded during the three and six months ended June 30, 2022 was primarily due to improvements in risk ratings in those portfolios.

The following table presents the unpaid principal balances by delinquency status of Agricultural Finance and Rural Infrastructure loans underlying LTSPCs and Farmer Mac Guaranteed Securities as of June 30, 2023 and December 31, 2022:

**Table 6.7**

	As of June 30, 2023					
	Current	30-59 Days	60-89 Days	90 Days and Greater <sup>(1)</sup>	Total Past Due	Total Loans
	<i>(in thousands)</i>					
Agricultural Finance:	\$ 3,227,645	\$ 5,630	\$ —	\$ 4,570	\$ 10,200	\$ 3,237,845
Rural Infrastructure Finance:	490,414	—	—	—	—	490,414
<b>Total</b>	<b>\$ 3,718,059</b>	<b>\$ 5,630</b>	<b>\$ —</b>	<b>\$ 4,570</b>	<b>\$ 10,200</b>	<b>\$ 3,728,259</b>

<sup>(1)</sup> Includes loans underlying off-balance sheet Farmer Mac Guaranteed Securities and LTSPCs that are 90 days of more past due, in foreclosure, or in bankruptcy with at least one missed payment, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan.

	As of December 31, 2022					
	Current	30-59 Days	60-89 Days	90 Days and Greater <sup>(1)</sup>	Total Past Due	Total Loans
	<i>(in thousands)</i>					
Agricultural Finance:	\$ 3,174,939	\$ 11,614	\$ 622	\$ 3,817	\$ 16,053	\$ 3,190,992
Rural Infrastructure Finance:	523,192	—	—	—	—	523,192
<b>Total</b>	<b>\$ 3,698,131</b>	<b>\$ 11,614</b>	<b>\$ 622</b>	<b>\$ 3,817</b>	<b>\$ 16,053</b>	<b>\$ 3,714,184</b>

<sup>(1)</sup> Includes loans underlying off-balance sheet Farmer Mac Guaranteed Securities and LTSPCs that are 90 days of more past due, in foreclosure, or in bankruptcy with at least one missed payment, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan.

### *Credit Quality Indicators*

The following tables present credit quality indicators related to Agricultural Finance and Rural Infrastructure loans underlying LTSPCs and Farmer Mac Guaranteed Securities as of June 30, 2023 and December 31, 2022, by year of origination:

**Table 6.8**

As of June 30, 2023								
	Year of Origination:						Revolving Loans - Amortized Cost Basis	Total
	2023	2022	2021	2020	2019	Prior		
	(in thousands)							
Agricultural Finance:								
Internally Assigned Risk Rating:								
Acceptable	\$ 80,415	\$ 225,112	\$ 488,832	\$ 531,946	\$ 250,650	\$1,238,946	\$ 333,072	\$3,148,973
Special mention <sup>(1)</sup>	7,790	73	1,300	881	—	38,400	2,200	50,644
Substandard <sup>(2)</sup>	—	—	—	154	997	32,874	4,203	38,228
Total	<u>\$ 88,205</u>	<u>\$ 225,185</u>	<u>\$ 490,132</u>	<u>\$ 532,981</u>	<u>\$ 251,647</u>	<u>\$1,310,220</u>	<u>\$ 339,475</u>	<u>\$3,237,845</u>

For the Three Months Ended  
June 30, 2023:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
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For the Six Months Ended  
June 30, 2023:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
----------------------------	------	------	------	------	------	------	------	------

<sup>(1)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.

<sup>(2)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

As of June 30, 2023												
Year of Origination:							Revolving Loans - Amortized Cost Basis	Total				
2023	2022	2021	2020	2019	Prior							
(in thousands)												
Rural Infrastructure Finance:												
Internally Assigned Risk Rating:												
Acceptable	\$	—	\$	—	\$	—	\$	433,896	\$	56,518	\$	490,414
Special mention <sup>(1)</sup>		—		—		—		—		—		—
Substandard <sup>(2)</sup>		—		—		—		—		—		—
Total	\$	—	\$	—	\$	—	\$	433,896	\$	56,518	\$	490,414

For the Three Months Ended  
June 30, 2023:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
----------------------------	------	------	------	------	------	------	------	------

For the Six Months Ended  
June 30, 2023:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
----------------------------	------	------	------	------	------	------	------	------

<sup>(1)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.

<sup>(2)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

As of December 31, 2022

	Year of Origination:						Revolving Loans - Amortized Cost Basis	Total
	2022	2021	2020	2019	2018	Prior		
	(in thousands)							
Agricultural Finance:								
Internally Assigned Risk Rating:								
Acceptable	\$ 202,998	\$ 496,269	\$ 535,798	\$ 254,293	\$ 207,379	\$1,107,834	\$ 296,508	\$3,101,079
Special mention <sup>(1)</sup>	—	1,319	1,778	—	1,198	42,680	3,205	50,180
Substandard <sup>(2)</sup>	—	—	176	—	3,588	32,597	3,372	39,733
Total	\$ 202,998	\$ 497,588	\$ 537,752	\$ 254,293	\$ 212,165	\$1,183,111	\$ 303,085	\$3,190,992

For the Three Months Ended  
June 30, 2022:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
----------------------------	------	------	------	------	------	------	------	------

For the Six Months Ended  
June 30, 2022:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
----------------------------	------	------	------	------	------	------	------	------

<sup>(1)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.

<sup>(2)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

As of December 31, 2022

	Year of Origination:						Revolving Loans - Amortized Cost Basis	Total
	2022	2021	2020	2019	2018	Prior		
	(in thousands)							
Rural Infrastructure Finance:								
Internally Assigned Risk Rating:								
Acceptable	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 470,659	\$ 52,533	\$ 523,192
Special mention <sup>(1)</sup>	—	—	—	—	—	—	—	—
Substandard <sup>(2)</sup>	—	—	—	—	—	—	—	—
Total	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 470,659	\$ 52,533	\$ 523,192

For the Three Months Ended  
June 30, 2022:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
----------------------------	------	------	------	------	------	------	------	------

For the Six Months Ended  
June 30, 2022:

Current period charge-offs	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
----------------------------	------	------	------	------	------	------	------	------

<sup>(1)</sup> Assets in the "Special mention" category generally have potential weaknesses due to performance issues but are currently considered to be adequately secured.

<sup>(2)</sup> Substandard assets have a well-defined weakness or weaknesses and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected.

## 7. NOTES PAYABLE

Farmer Mac's borrowings consist of discount notes and medium-term notes, both of which are unsecured general obligations of Farmer Mac. Discount notes generally have original maturities of 1 year or less, whereas medium-term notes generally have maturities of 0.5 years to 25.0 years.

The following tables set forth information related to Farmer Mac's borrowings as of June 30, 2023 and December 31, 2022:

**Table 7.1**

	June 30, 2023			
	Outstanding as of June 30		Average Outstanding During the Quarter	
	Amount	Weighted-Average Rate	Amount	Weighted-Average Rate
<i>(dollars in thousands)</i>				
Due within one year:				
Discount notes	\$ 954,611	4.91 %	\$ 802,684	4.67 %
Medium-term notes	1,921,890	4.21 %	2,371,610	3.86 %
Current portion of medium-term notes	5,454,397	2.05 %		
Total due within one year	<u>\$ 8,330,898</u>	2.87 %		
Due after one year:				
Medium-term notes due in:				
Two years	\$ 4,377,382	2.58 %		
Three years	3,346,872	2.00 %		
Four years	3,109,837	2.18 %		
Five years	2,096,324	3.81 %		
Thereafter	3,738,098	2.73 %		
Total due after one year	<u>\$ 16,668,513</u>	2.58 %		
Total principal net of discounts	\$ 24,999,411	2.68 %		
Hedging adjustments	(489,407)			
Total	<u><u>\$ 24,510,004</u></u>			

December 31, 2022				
	Outstanding as of December 31		Average Outstanding During the Year	
	Amount	Weighted-Average Rate	Amount	Weighted-Average Rate
<i>(dollars in thousands)</i>				
Due within one year:				
Discount notes	\$ 565,578	3.91 %	\$ 1,325,026	0.96 %
Medium-term notes	2,547,733	3.54 %	1,442,932	2.11 %
Current portion of medium-term notes	4,920,864	1.49 %		
Total due within one year	<u>\$ 8,034,175</u>	2.31 %		
Due after one year:				
Medium-term notes due in:				
Two years	\$ 4,072,740	1.71 %		
Three years	3,506,480	2.10 %		
Four years	2,967,625	1.44 %		
Five years	2,361,197	3.12 %		
Thereafter	4,057,982	2.60 %		
Total due after one year	<u>\$ 16,966,024</u>	2.15 %		
Total principal net of discounts	\$ 25,000,199	2.20 %		
Hedging adjustments	(531,086)			
Total	<u><u>\$ 24,469,113</u></u>			

The maximum amount of Farmer Mac's discount notes outstanding at any month end during the six months ended June 30, 2023 and 2022 was \$1.0 billion and \$2.2 billion, respectively.

Callable medium-term notes give Farmer Mac the option to redeem the debt at par value on a specified call date or at any time on or after a specified call date. The following table summarizes by maturity date the amounts and costs for Farmer Mac debt callable in 2023 as of June 30, 2023:

**Table 7.2**

Debt Callable in 2023 as of June 30, 2023, by Maturity		
	Amount	Weighted-Average Rate
	(dollars in thousands)	
Maturity:		
2024	\$ 1,038,243	3.61 %
2025	771,937	2.10 %
2026	1,184,809	1.46 %
2027	650,076	2.30 %
Thereafter	1,698,156	2.21 %
Total	\$ 5,343,221	2.31 %

The following schedule summarizes the earliest interest rate reset date, or debt maturities, of total borrowings outstanding as of June 30, 2023, including callable and non-callable medium-term notes, assuming callable notes are redeemed at the initial call date:

**Table 7.3**

	Earliest Interest Rate Reset Date, or Debt Maturities, of Borrowings Outstanding	
	Amount	Weighted-Average Rate
	<i>(dollars in thousands)</i>	
Debt with interest rate resets, or debt maturities in:		
2023	\$ 6,635,570	3.56 %
2024	5,058,851	2.38 %
2025	3,817,242	2.32 %
2026	3,133,807	1.61 %
2027	2,433,415	3.06 %
Thereafter	3,920,526	2.51 %
Total principal net of discounts	<u>\$ 24,999,411</u>	<u>2.68 %</u>

During the six months ended June 30, 2023 and 2022, Farmer Mac called none and \$26.0 million of callable medium-term notes, respectively.

#### *Authority to Borrow from the U.S. Treasury*

Farmer Mac's statutory charter authorizes it, upon satisfying certain conditions, to borrow up to \$1.5 billion from the U.S. Treasury through the issuance of debt obligations to the U.S. Treasury. Any funds borrowed from the U.S. Treasury may be used solely to fulfill Farmer Mac's guarantee obligations. Any debt obligations issued by Farmer Mac under this authority would bear interest at a rate determined by the U.S. Treasury, taking into consideration the average rate on outstanding marketable obligations of the United States as of the last day of the last calendar month ending before the date of the purchase of the obligations from Farmer Mac. The charter requires Farmer Mac to repurchase any of its debt obligations held by the U.S. Treasury within a reasonable time. As of June 30, 2023, Farmer Mac had not used this borrowing authority.

#### *Gains on Repurchases of Outstanding Debt*

No outstanding debt repurchases were made in the six months ended June 30, 2023 and 2022.

## 8. EQUITY

### *Common Stock*

During first and second quarter 2023, Farmer Mac paid a quarterly dividend of \$1.10 per share on all classes of its common stock. For each quarter in 2022, Farmer Mac paid a quarterly dividend of \$0.95 per share on all classes of its common stock.

Farmer Mac's board of directors approved a share repurchase program during third quarter 2015 authorizing Farmer Mac to repurchase up to \$25.0 million of its outstanding Class C non-voting common stock. The share repurchase program, last modified on March 14, 2019, authorized Farmer Mac to

repurchase up to \$10.0 million of Farmer Mac's outstanding Class C non-voting common stock. During first quarter 2020, Farmer Mac repurchased approximately 4,000 shares of Class C non-voting common stock at a cost of approximately \$0.2 million. Shortly after these repurchases were completed, Farmer Mac indefinitely suspended its share repurchase program in an effort to preserve capital and liquidity in view of market volatility and uncertainty caused by the COVID-19 pandemic. In March 2021, Farmer Mac's board of directors reinstated the share repurchase program on its previous terms (with a remaining authorization of up to \$9.8 million in stock repurchases) and extended the expiration date of the program to March 2023. Farmer Mac did not repurchase any shares of its Class C non-voting common stock during that two-year period. In February 2023, Farmer Mac's board of directors renewed the share repurchase program on its previous terms (with a remaining authorization of up to \$9.8 million in stock repurchases) and extended the expiration date of the program to February 2025. Farmer Mac did not repurchase any shares of its Class C non-voting common stock during second quarter 2023. As of June 30, 2023, Farmer Mac had repurchased approximately 673,000 shares of Class C non-voting common stock at a cost of approximately \$19.8 million under the share repurchase program since 2015.

### *Capital Requirements*

Farmer Mac is required to comply with the higher of the minimum capital requirement and the risk-based capital requirement. As of both June 30, 2023 and December 31, 2022, the minimum capital requirement was greater than the risk-based capital requirement. Farmer Mac's ability to declare and pay dividends could be restricted if it fails to comply with applicable capital requirements.

As of June 30, 2023, Farmer Mac's minimum capital requirement was \$814.7 million and its core capital level was \$1.4 billion, which was \$566.2 million above the minimum capital requirement as of that date. As of December 31, 2022, Farmer Mac's minimum capital requirement was \$805.9 million and its core capital level was \$1.3 billion, which was \$516.9 million above the minimum capital requirement as of that date.

In accordance with a rule of the Farm Credit Administration ("FCA") on Farmer Mac's capital planning, and as part of Farmer Mac's capital plan, Farmer Mac has adopted a policy for maintaining a sufficient level of Tier 1 capital (consisting of retained earnings, paid-in-capital, common stock, and qualifying preferred stock) and imposing restrictions on Tier 1-eligible dividends and any discretionary bonus payments in the event that this capital falls below specified thresholds.



## 9. FAIR VALUE DISCLOSURES

### *Fair Value Classification and Transfers*

The following tables present information about Farmer Mac's assets and liabilities measured at fair value on a recurring basis as of June 30, 2023 and December 31, 2022, respectively, and indicate the fair value hierarchy of the valuation techniques used by Farmer Mac to determine such fair value:

**Table 9.1**

Assets and Liabilities Measured at Fair Value as of June 30, 2023

	Level 1	Level 2	Level 3 <sup>(1)</sup>	Total
	(in thousands)			
Recurring:				
Assets:				
Investment Securities:				
Available-for-sale:				
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ —	\$ —	\$ 19,032	\$ 19,032
Floating rate Government/GSE guaranteed mortgage-backed securities	—	2,442,610	—	2,442,610
Fixed rate GSE guaranteed mortgage-backed securities	—	1,360,784	—	1,360,784
Floating rate U.S. Treasuries	49,998	—	—	49,998
Fixed rate U.S. Treasuries	845,195	—	—	845,195
Total Available-for-sale Investment Securities	895,193	3,803,394	19,032	4,717,619
Farmer Mac Guaranteed Securities:				
Available-for-sale:				
AgVantage	—	—	7,737,810	7,737,810
Farmer Mac Guaranteed Securities	—	—	7,605	7,605
Total Farmer Mac Guaranteed Securities	—	—	7,745,415	7,745,415
USDA Securities:				
Trading	—	—	1,348	1,348
Total USDA Securities	—	—	1,348	1,348
Financial derivatives	71	26,753	—	26,824
Guarantee Asset	—	—	4,331	4,331
Total Assets at fair value	\$ 895,264	\$ 3,830,147	\$ 7,770,126	\$ 12,495,537
Liabilities:				
Financial derivatives	\$ —	\$ 188,652	\$ —	\$ 188,652
Total Liabilities at fair value	\$ —	\$ 188,652	\$ —	\$ 188,652

<sup>(1)</sup> Level 3 assets represent 28% of total assets and 61% of financial instruments measured at fair value.

Assets and Liabilities Measured at Fair Value as of December 31, 2022

	Level 1	Level 2	Level 3 <sup>(1)</sup>	Total
	(in thousands)			
Recurring:				
Assets:				
Investment Securities:				
Available-for-sale:				
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ —	\$ —	\$ 19,027	\$ 19,027
Floating rate Government/GSE guaranteed mortgage-backed securities	—	2,392,540	—	2,392,540
Fixed rate GSE guaranteed mortgage-backed securities	—	1,048,386	—	1,048,386
Fixed rate U.S. Treasuries	1,119,611	—	—	1,119,611
Total Available-for-sale Investment Securities	1,119,611	3,440,926	19,027	4,579,564
Farmer Mac Guaranteed Securities:				
Available-for-sale:				
AgVantage	—	—	7,599,379	7,599,379
Farmer Mac Guaranteed Securities	—	—	7,847	7,847
Total Farmer Mac Guaranteed Securities	—	—	7,607,226	7,607,226
USDA Securities:				
Trading	—	—	1,767	1,767
Total USDA Securities	—	—	1,767	1,767
Financial derivatives	—	37,409	—	37,409
Guarantee Asset	—	—	4,467	4,467
Total Assets at fair value	\$ 1,119,611	\$ 3,478,335	\$ 7,632,487	\$ 12,230,433
Liabilities:				
Financial derivatives	\$ 142	\$ 175,184	\$ —	\$ 175,326
Total Liabilities at fair value	\$ 142	\$ 175,184	\$ —	\$ 175,326

<sup>(1)</sup> Level 3 assets represent 28% of total assets and 62% of financial instruments measured at fair value.

There were no material assets or liabilities measured at fair value on a non-recurring basis as of June 30, 2023 or December 31, 2022.

Transfers in and/or out of the different levels within the fair value hierarchy are based on the fair values of the assets and liabilities as of the beginning of the reporting period. During the six months ended June 30, 2023 and 2022, there were no transfers within the fair value hierarchy.

The following tables present additional information about assets and liabilities measured at fair value on a recurring basis for which Farmer Mac has used significant unobservable inputs to determine fair value. Net transfers in and/or out of Level 3 are based on the fair values of the assets and liabilities as of the beginning of the reporting period. There were no liabilities measured at fair value using significant unobservable inputs during the three and six months ended June 30, 2023 and 2022.

**Table 9.2**

Level 3 Assets and Liabilities Measured at Fair Value for the Three Months Ended June 30, 2023

	Beginning Balance	Purchases	Settlements	Allowance for Losses	Realized and unrealized losses included in Income	Unrealized gains included in Other Comprehensive Income	Ending Balance
	<i>(in thousands)</i>						
Recurring:							
Assets:							
Investment Securities:							
Available-for-sale:							
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ 19,031	\$ —	\$ —	\$ 1	\$ —	\$ —	\$ 19,032
Total available-for-sale	19,031	—	—	1	—	—	19,032
Farmer Mac Guaranteed Securities:							
Available-for-sale:							
AgVantage	8,217,420	852,000	(1,257,413)	8	(101,872)	27,667	7,737,810
Farmer Mac Guaranteed Securities	8,034	—	(441)	—	—	12	7,605
Total available-for-sale	8,225,454	852,000	(1,257,854)	8	(101,872)	27,679	7,745,415
USDA Securities:							
Trading	1,405	—	(48)	—	(9)	—	1,348
Total USDA Securities	1,405	—	(48)	—	(9)	—	1,348
Guarantee and commitment obligations:							
Guarantee Asset	4,570	—	(191)	—	(48)	—	4,331
Total Guarantee and commitment obligations	4,570	—	(191)	—	(48)	—	4,331
Total Assets at fair value	<u>\$ 8,250,460</u>	<u>\$ 852,000</u>	<u>\$(1,258,093)</u>	<u>\$ 9</u>	<u>\$ (101,929)</u>	<u>\$ 27,679</u>	<u>\$ 7,770,126</u>

Level 3 Assets and Liabilities Measured at Fair Value for the Three Months Ended June 30, 2022

Level 2 Assets and Liabilities Measured at Fair Value for the Three Months Ended June 30, 2022							
	Beginning Balance	Purchases	Settlements	Allowance for Losses	Realized and unrealized (losses)/gains included in Income	Unrealized gains/(losses) included in Other Comprehensive Income	Ending Balance
	(in thousands)						
Recurring:							
Assets:							
Investment Securities:							
Available-for-sale:							
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ 18,961	\$ —	\$ —	\$ 1	\$ —	\$ 99	\$ 19,061
Total available-for-sale	18,961	—	—	1	—	99	19,061
Farmer Mac Guaranteed Securities:							
Available-for-sale:							
AgVantage	6,589,224	520,000	(513,342)	84	(149,205)	(6,365)	6,440,396
Farmer Mac Guaranteed Securities	11,022	—	(358)	—	—	(848)	9,816
Total available-for-sale	6,600,246	520,000	(513,700)	84	(149,205)	(7,213)	6,450,212
USDA Securities:							
Trading	3,386	—	(1,140)	—	29	—	2,275
Total USDA Securities	3,386	—	(1,140)	—	29	—	2,275
Guarantee and commitment obligations:							
Guarantee Asset	6,138	—	(188)	—	(314)	—	5,636
Total Guarantee and commitment obligations	6,138	—	(188)	—	(314)	—	5,636
Total Assets at fair value	\$ 6,628,731	\$ 520,000	\$ (515,028)	\$ 85	\$ (149,490)	\$ (7,114)	\$ 6,477,184

Level 3 Assets and Liabilities Measured at Fair Value for the Six Months Ended June 30, 2023

	Beginning Balance	Purchases	Settlements	Allowance for Losses	Realized and unrealized (losses)/gains included in Income	Unrealized gains included in Other Comprehensive Income	Ending Balance
	(in thousands)						
Recurring:							
Assets:							
Investment Securities:							
Available-for-sale:							
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ 19,027	\$ —	\$ —	\$ 5	\$ —	\$ —	\$ 19,032
Total available-for-sale	19,027	—	—	5	—	—	19,032
Farmer Mac Guaranteed Securities:							
Available-for-sale:							
AgVantage	7,599,379	1,539,650	(1,398,799)	40	(8,530)	6,070	7,737,810
Farmer Mac Guaranteed Securities	7,847	—	(874)	—	—	632	7,605
Total available-for-sale	7,607,226	1,539,650	(1,399,673)	40	(8,530)	6,702	7,745,415
USDA Securities:							
Trading	1,767	—	(435)	—	16	—	1,348
Total USDA Securities	1,767	—	(435)	—	16	—	1,348
Guarantee and commitment obligations:							
Guarantee Asset	4,467	—	(422)	—	286	—	4,331
Total Guarantee and commitment obligations	4,467	—	(422)	—	286	—	4,331
Total Assets at fair value	\$ 7,632,487	\$ 1,539,650	\$ (1,400,530)	\$ 45	\$ (8,228)	\$ 6,702	\$ 7,770,126

Level 3 Assets and Liabilities Measured at Fair Value for the Six Months Ended June 30, 2022

	Beginning Balance	Purchases	Settlements	Allowance for Losses	Realized and unrealized losses included in Income	Unrealized losses included in Other Comprehensive Income	Ending Balance
(in thousands)							
Recurring:							
Assets:							
Investment Securities:							
Available-for-sale:							
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ 19,254	\$ —	\$ —	\$ 3	\$ —	\$ (196)	\$ 19,061
Total available-for-sale	19,254	—	—	3	—	(196)	19,061
Farmer Mac Guaranteed Securities:							
Available-for-sale:							
AgVantage	6,316,145	1,352,750	(808,626)	(334)	(359,792)	(59,747)	6,440,396
Farmer Mac Guaranteed Securities	12,414	—	(737)	—	—	(1,861)	9,816
Total available-for-sale	6,328,559	1,352,750	(809,363)	(334)	(359,792)	(61,608)	6,450,212
USDA Securities:							
Trading	4,401	—	(2,092)	—	(34)	—	2,275
Total USDA Securities	4,401	—	(2,092)	—	(34)	—	2,275
Guarantee and commitment obligations:							
Guarantee Asset	6,237	—	(443)	—	(158)	—	5,636
Total Guarantee and commitment obligations	6,237	—	(443)	—	(158)	—	5,636
Total Assets at fair value	\$ 6,358,451	\$1,352,750	\$ (811,898)	\$ (331)	\$ (359,984)	\$ (61,804)	\$ 6,477,184

The following tables present additional information about the significant unobservable inputs, such as discount rates and constant prepayment rates ("CPR"), used in the fair value measurements categorized in Level 3 of the fair value hierarchy as of June 30, 2023 and December 31, 2022:

**Table 9.3**

Financial Instruments	As of June 30, 2023			
	Fair Value	Valuation Technique	Unobservable Input	Range (Weighted-Average)
			(in thousands)	
<b>Assets:</b>				
Investment securities:				
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ 19,032	Indicative bids	Range of broker quotes	96.8% - 96.8% (96.8%)
Farmer Mac Guaranteed Securities:				
AgVantage	\$ 7,737,810	Discounted cash flow	Discount rate	4.9% - 6.9% (5.5%)
Farmer Mac Guaranteed Securities	\$ 7,605	Discounted cash flow	Discount rate	4.9% - 5.4% (5.2%)
			CPR	8%
USDA Securities	\$ 1,348	Discounted cash flow	Discount rate	5.6% - 5.9% (5.6%)
			CPR	12% - 13% (13%)
Guarantee Asset	\$ 4,331	Discounted cash flow	Discount rate	5.5% - 6.0% (5.7%)
			CPR	8%
Financial Instruments	As of December 31, 2022			
	Fair Value	Valuation Technique	Unobservable Input	Range (Weighted-Average)
			(in thousands)	
<b>Assets:</b>				
Investment securities:				
Floating rate auction-rate certificates backed by Government guaranteed student loans	\$ 19,027	Indicative bids	Range of broker quotes	96.8% - 96.8% (96.8%)
Farmer Mac Guaranteed Securities:				
AgVantage	\$ 7,599,379	Discounted cash flow	Discount rate	4.7% - 6.1% (5.1%)
Farmer Mac Guaranteed Securities	\$ 7,847	Discounted cash flow	Discount rate	4.8% - 5.3% (5.1%)
			CPR	8%
USDA Securities	\$ 1,767	Discounted cash flow	Discount rate	5.1% - 5.7% (5.3%)
			CPR	19% - 27% (25%)
Guarantee Asset	\$ 4,467	Discounted cash flow	Discount rate	5.4% - 5.9% (5.7%)
			CPR	8%

The significant unobservable input used in the fair value measurements of AgVantage Farmer Mac Guaranteed Securities is the discount rate commensurate with the risks involved. Typically, significant increases (decreases) in this input in isolation may result in materially lower (higher) fair value measurements. Generally, in a rising interest rate environment, Farmer Mac would expect average discount rates to increase. Conversely, in a declining interest rate environment, Farmer Mac would expect average discount rates to decrease. Prepayment rates are not presented in the table above for AgVantage

securities because they generally have fixed maturity dates when the secured general obligations are due and do not prepay.

The significant unobservable inputs used in the fair value measurements of USDA Securities are the prepayment rate and discount rate commensurate with the risks involved. Typically, significant increases (decreases) in any of these inputs in isolation may result in materially lower (higher) fair value measurements. Generally, in a rising interest rate environment, Farmer Mac would expect average discount rates to increase and would likely expect a corresponding decrease in forecasted prepayment rates. Conversely, in a declining interest rate environment, Farmer Mac would expect average discount rates to decrease and would likely expect a corresponding increase in forecasted prepayment rates.

### ***Disclosures on Fair Value of Financial Instruments***

The following table sets forth the estimated fair values and carrying values for financial assets, liabilities, and guarantees and commitments as of June 30, 2023 and December 31, 2022:

**Table 9.4**

	As of June 30, 2023		As of December 31, 2022	
	Fair Value	Carrying Amount	Fair Value	Carrying Amount
	(in thousands)			
Financial assets:				
Cash and cash equivalents	\$ 874,090	\$ 874,090	\$ 861,002	\$ 861,002
Investment securities	4,768,052	4,767,815	4,630,701	4,628,268
Farmer Mac Guaranteed Securities	8,548,230	8,595,243	8,573,781	8,628,380
USDA Securities	2,063,660	2,337,560	2,099,445	2,411,601
Loans	10,128,329	10,560,608	9,666,710	10,205,466
Financial derivatives	26,824	26,824	37,409	37,409
Guarantee and commitment fees receivable	52,818	46,181	50,653	47,151
Financial liabilities:				
Notes payable	23,713,528	24,510,004	23,591,330	24,469,113
Debt securities of consolidated trusts held by third parties	1,309,257	1,357,763	1,106,837	1,181,948
Financial derivatives	188,652	188,652	175,326	175,326
Guarantee and commitment obligations	52,509	45,873	50,083	46,582

The carrying value of cash and cash equivalents is a reasonable estimate of their approximate fair value and is classified as Level 1. The fair value of investments in U.S. Treasuries are valued based on unadjusted quoted prices in active markets and are classified as Level 1. A significant portion of Farmer Mac's investment portfolio is valued using a reputable nationally recognized third-party pricing service. The prices obtained are non-binding and generally representative of recent market trades and are classified as Level 2. Farmer Mac internally models the fair value of its loan portfolio, including loans held for investment and loans held for investment in consolidated trusts, Farmer Mac Guaranteed Securities, and USDA Securities by discounting the projected cash flows of these instruments at projected interest rates. The fair values are based on the present value of expected cash flows using management's best estimate of certain key assumptions, which include prepayment speeds, forward yield curves and discount rates commensurate with the risks involved. These fair value measurements do not take into consideration the fair value of the underlying property and are classified as Level 3. Financial derivatives primarily are valued using the market standard methodology of netting the discounted future fixed cash payments (or

receipts) and the discounted expected variable cash receipts (or payments) and are classified as Level 2. The fair value of the guarantee fees receivable/obligation and debt securities of consolidated trusts are estimated based on the present value of expected future cash flows of the underlying mortgage assets using management's best estimate of certain key assumptions, which include prepayments speeds, forward yield curves, and discount rates commensurate with the risks involved and are classified as Level 3. Notes payable are valued by discounting the expected cash flows of these instruments using a yield curve derived from market prices observed for similar agency securities and are also classified as Level 3. Because the cash flows of Farmer Mac's financial instruments may be interest rate path dependent, estimated fair values and projected discount rates for Level 3 financial instruments are derived using a Monte Carlo simulation model. Different market assumptions and estimation methodologies could significantly affect estimated fair value amounts.

## 10. BUSINESS SEGMENT REPORTING

The following table presents the alignment of the Farmer Mac's seven segments:

Agricultural Finance		Rural Infrastructure Finance		Treasury		
Farm & Ranch	Corporate AgFinance	Rural Utilities	Renewable Energy	Funding	Investments	Corporate

The financial information presented below reflects the accounts of Farmer Mac and its subsidiaries on a consolidated basis. Accordingly, the core earnings for Farmer Mac's segments would differ from any stand-alone financial statements of Farmer Mac's subsidiaries. These differences would be due to various factors, including the exclusion of unrealized gains and losses related to fair value changes of trading assets and financial derivatives, as well as the allocation of certain expenses such as operating expenses, dividends and interest expense related to the issuance of capital and the issuance of indebtedness managed at the corporate level.

The following tables present core earnings for Farmer Mac's segments and a reconciliation to consolidated net income for the three and six months ended June 30, 2023 and 2022.



**Table 10.1**

Core Earnings by Business Segment  
For the Three Months Ended June 30, 2023

	Agricultural Finance		Rural Infrastructure		Treasury				
	Farm & Ranch	Corporate AgFinance	Rural Utilities	Renewable Energy	Funding	Investments	Corporate	Reconciling Adjustments	Consolidated Net Income
	(in thousands)								
Net interest income	\$ 35,425	\$ 7,444	\$ 5,839	\$ 1,100	\$ 28,402	\$ 467	\$ —	\$ —	\$ 78,677
Less: reconciling adjustments <sup>(1)(2)(3)</sup>	(1,037)	—	(31)	—	4,096	127	—	(3,155)	—
Net effective spread	34,388	7,444	5,808	1,100	32,498	594	—	(3,155)	—
Guarantee and commitment fees	4,221	62	281	17	—	—	—	(1,092)	3,489
Other income/(expense) <sup>(3)</sup>	342	12	—	—	—	11	44	2,042	2,451
Total revenues	38,951	7,518	6,089	1,117	32,498	605	44	(2,205)	84,617
(Provision for)/release of losses	(5)	(327)	(632)	(110)	—	1	—	—	(1,073)
(Provision for)/release of reserve for losses	(75)	—	6	—	—	—	—	—	(69)
Operating expenses	—	—	—	—	—	—	(24,188)	—	(24,188)
Total non-interest expense	(75)	—	6	—	—	—	(24,188)	—	(24,257)
Core earnings before income taxes	38,871	7,191	5,463	1,007	32,498	606	(24,144)	(2,205) <sup>(4)</sup>	59,287
Income tax (expense)/benefit	(8,163)	(1,510)	(1,147)	(211)	(6,825)	(127)	5,444	464	(12,075)
Core earnings before preferred stock dividends	30,708	5,681	4,316	796	25,673	479	(18,700)	(1,741) <sup>(4)</sup>	47,212
Preferred stock dividends	—	—	—	—	—	—	(6,791)	—	(6,791)
Segment core earnings/(losses)	<u>\$ 30,708</u>	<u>\$ 5,681</u>	<u>\$ 4,316</u>	<u>\$ 796</u>	<u>\$ 25,673</u>	<u>\$ 479</u>	<u>\$ (25,491)</u>	<u>\$ (1,741) <sup>(4)</sup></u>	<u>\$ 40,421</u>
Total Assets	\$14,456,296	\$1,584,841	\$6,169,811	\$ 314,538	\$ —	\$ 4,959,243	\$ 174,836	\$ —	\$ 27,659,565
Total on- and off-balance sheet program assets at principal balance	\$18,116,503	\$1,680,756	\$6,611,892	\$ 327,901	\$ —	\$ —	\$ —	\$ —	\$ 26,737,052

- (1) Includes the amortization of premiums and discounts on assets consolidated at fair value, originally included in interest income, to reflect core earnings amounts.
- (2) Includes the reclassification of interest income and interest expense from consolidated trusts owned by third parties to guarantee and commitment fees, to reflect management's view that the net interest income Farmer Mac earns is effectively a guarantee fee.
- (3) Includes the reclassification of interest expense related to interest rate swaps not designated as hedges, which are included in "Gains on financial derivatives" on the consolidated financial statements, to determine the effective funding cost for each operating segment.
- (4) Net adjustments to reconcile to the corresponding income measures: core earnings before income taxes reconciled to income before income taxes; core earnings before preferred stock dividends reconciled to net income; and segment core earnings reconciled to net income attributable to common stockholders.

Core Earnings by Business Segment  
For the Three Months Ended June 30, 2022

	Agricultural Finance		Rural Infrastructure		Treasury				
	Farm & Ranch	Corporate AgFinance	Rural Utilities	Renewable Energy	Funding	Investments	Corporate	Reconciling Adjustments	Consolidated Net Income
	(in thousands)								
Net interest income	\$ 33,670	\$ 6,929	\$ 3,772	\$ 468	\$ 20,357	\$ (1,282)	\$ —	\$ —	\$ 63,914
Less: reconciling adjustments <sup>(1)(2)(3)</sup>	(1,080)	—	(39)	—	(1,849)	—	—	2,968	—
Net effective spread	32,590	6,929	3,733	468	18,508	(1,282)	—	2,968	—
Guarantee and commitment fees	4,338	43	308	20	—	—	—	(1,496)	3,213
Other income/(expense) <sup>(3)</sup>	161	143	—	—	—	—	3	3,992	4,299
Total revenues	37,089	7,115	4,041	488	18,508	(1,282)	3	5,464	71,426
Release of/(provision for) losses	857	(650)	1,172	(8)	—	1	—	—	1,372
Release of reserve for losses	111	—	52	—	—	—	—	—	163
Operating expenses	—	—	—	—	—	—	(20,048)	—	(20,048)
Total non-interest expense	111	—	52	—	—	—	(20,048)	—	(19,885)
Core earnings before income taxes	38,057	6,465	5,265	480	18,508	(1,281)	(20,045)	5,464 <sup>(4)</sup>	52,913
Income tax (expense)/benefit	(7,991)	(1,357)	(1,105)	(101)	(3,887)	269	4,263	(1,149)	(11,058)
Core earnings before preferred stock dividends	30,066	5,108	4,160	379	14,621	(1,012)	(15,782)	4,315 <sup>(4)</sup>	41,855
Preferred stock dividends	—	—	—	—	—	—	(6,792)	—	(6,792)
Segment core earnings/(losses)	\$ 30,066	\$ 5,108	\$ 4,160	\$ 379	\$ 14,621	\$ (1,012)	\$ (22,574)	\$ 4,315 <sup>(4)</sup>	\$ 35,063
Total Assets	\$13,686,589	\$1,521,102	\$5,632,551	\$ 126,513	\$ —	\$ 4,781,990	\$ 147,076	\$ —	\$ 25,895,821
Total on- and off-balance sheet program assets at principal balance	\$16,591,999	\$1,567,311	\$6,172,063	\$ 148,018	\$ —	\$ —	\$ —	\$ —	\$ 24,479,391

- (1) Includes the amortization of premiums and discounts on assets consolidated at fair value, originally included in interest income, to reflect core earnings amounts.
- (2) Includes the reclassification of interest income and interest expense from consolidated trusts owned by third parties to guarantee and commitment fees, to reflect management's view that the net interest income Farmer Mac earns is effectively a guarantee fee.
- (3) Includes the reclassification of interest expense related to interest rate swaps not designated as hedges, which are included in "Gains on financial derivatives" on the consolidated financial statements, to determine the effective funding cost for each operating segment.
- (4) Net adjustments to reconcile to the corresponding income measures: core earnings before income taxes reconciled to income before income taxes; core earnings before preferred stock dividends reconciled to net income; and segment core earnings reconciled to net income attributable to common stockholders.

Core Earnings by Business Segment  
For the Six Months Ended June 30, 2023

	Agricultural Finance		Rural Infrastructure		Treasury				
	Farm & Ranch	Corporate AgFinance	Rural Utilities	Renewable Energy	Funding	Investments	Corporate	Reconciling Adjustments	Consolidated Net Income
	(in thousands)								
Net interest income	\$ 68,936	\$ 14,592	\$ 11,379	\$ 1,958	\$ 60,946	\$ (76)	\$ —	\$ —	\$ 157,735
Less: reconciling adjustments <sup>(1)(2)(3)</sup>	(2,083)	—	(64)	—	3,290	127	—	(1,270)	—
Net effective spread	66,853	14,592	11,315	1,958	64,236	51	—	(1,270)	—
Guarantee and commitment fees	8,513	115	562	45	—	—	—	(1,813)	7,422
Other income/(expense) <sup>(3)</sup>	1,409	12	—	—	—	11	44	2,600	4,076
Total revenues	76,775	14,719	11,877	2,003	64,236	62	44	(483)	169,233
Release of/(provision for) losses	123	(4,628)	2,852	28	—	5	—	—	(1,620)
(Provision for)/release of reserve for losses	(652)	—	380	—	—	—	—	—	(272)
Operating expenses	—	—	—	—	—	—	(47,901)	—	(47,901)
Total non-interest expense	(652)	—	380	—	—	—	(47,901)	—	(48,173)
Core earnings before income taxes	76,246	10,091	15,109	2,031	64,236	67	(47,857)	(483) <sup>(4)</sup>	119,440
Income tax (expense)/benefit	(16,012)	(2,119)	(3,173)	(426)	(13,490)	(14)	9,939	102	(25,193)
Core earnings before preferred stock dividends	60,234	7,972	11,936	1,605	50,746	53	(37,918)	(381) <sup>(4)</sup>	94,247
Preferred stock dividends	—	—	—	—	—	—	(13,582)	—	(13,582)
Segment core earnings/(losses)	<u>\$ 60,234</u>	<u>\$ 7,972</u>	<u>\$ 11,936</u>	<u>\$ 1,605</u>	<u>\$ 50,746</u>	<u>\$ 53</u>	<u>\$ (51,500)</u>	<u>\$ (381)<sup>(4)</sup></u>	<u>\$ 80,665</u>
Total Assets	\$14,456,296	\$1,584,841	\$6,169,811	\$ 314,538	\$ —	\$ 4,959,243	\$ 174,836	\$ —	\$ 27,659,565
Total on- and off-balance sheet program assets at principal balance	\$18,116,503	\$1,680,756	\$6,611,892	\$ 327,901	\$ —	\$ —	\$ —	\$ —	\$ 26,737,052

- (1) Includes the amortization of premiums and discounts on assets consolidated at fair value, originally included in interest income, to reflect core earnings amounts.
- (2) Includes the reclassification of interest income and interest expense from consolidated trusts owned by third parties to guarantee and commitment fees, to reflect management's view that the net interest income Farmer Mac earns is effectively a guarantee fee.
- (3) Includes the reclassification of interest expense related to interest rate swaps not designated as hedges, which are included in "Gains on financial derivatives" on the consolidated financial statements, to determine the effective funding cost for each operating segment.
- (4) Net adjustments to reconcile to the corresponding income measures: core earnings before income taxes reconciled to income before income taxes; core earnings before preferred stock dividends reconciled to net income; and segment core earnings reconciled to net income attributable to common stockholders.

Core Earnings by Business Segment  
For the Six Months Ended June 30, 2022

	Agricultural Finance		Rural Infrastructure		Treasury			Reconciling Adjustments	Consolidated Net Income
	Farm & Ranch	Corporate AgFinance	Rural Utilities	Renewable Energy	Funding	Investments	Corporate		
	(in thousands)								
Net interest income	\$ 65,024	\$ 14,138	\$ 6,965	\$ 843	\$ 43,760	\$ (1,278)	\$ —	\$ —	\$ 129,452
Less: reconciling adjustments <sup>(1)(2)(3)</sup>	(2,080)	—	(73)	—	(8,514)	—	—	10,667	—
Net effective spread	62,944	14,138	6,892	843	35,246	(1,278)	—	10,667	—
Guarantee and commitment fees	8,554	62	620	30	—	—	—	(2,358)	6,908
Other income/(expense) <sup>(3)</sup>	561	257	—	—	—	—	3	21,078	21,899
Total revenues	72,059	14,457	7,512	873	35,246	(1,278)	3	29,387	158,259
Release of/(provision for) losses	347	(1,165)	2,341	(210)	—	3	—	—	1,316
Release of reserve for losses	185	—	88	—	—	—	—	—	273
Operating expenses	—	—	—	—	—	—	(41,436)	—	(41,436)
Total non-interest expense	185	—	88	—	—	—	(41,436)	—	(41,163)
Core earnings before income taxes	72,591	13,292	9,941	663	35,246	(1,275)	(41,433)	29,387 <sup>(4)</sup>	118,412
Income tax (expense)/benefit	(15,243)	(2,791)	(2,087)	(139)	(7,402)	268	8,461	(6,171)	(25,104)
Core earnings before preferred stock dividends	57,348	10,501	7,854	524	27,844	(1,007)	(32,972)	23,216 <sup>(4)</sup>	93,308
Preferred stock dividends	—	—	—	—	—	—	(13,583)	—	(13,583)
Segment core earnings/(losses)	\$ 57,348	\$ 10,501	\$ 7,854	\$ 524	\$ 27,844	\$ (1,007)	\$ (46,555)	\$ 23,216 <sup>(4)</sup>	\$ 79,725
Total Assets	\$13,686,589	\$1,521,102	\$5,632,551	\$ 126,513	\$ —	\$ 4,781,990	\$ 147,076	\$ —	\$ 25,895,821
Total on- and off-balance sheet program assets at principal balance	\$16,591,999	\$1,567,311	\$6,172,063	\$ 148,018	\$ —	\$ —	\$ —	\$ —	\$ 24,479,391

- (1) Includes the amortization of premiums and discounts on assets consolidated at fair value, originally included in interest income, to reflect core earnings amounts.
- (2) Includes the reclassification of interest income and interest expense from consolidated trusts owned by third parties to guarantee and commitment fees, to reflect management's view that the net interest income Farmer Mac earns is effectively a guarantee fee.
- (3) Includes the reclassification of interest expense related to interest rate swaps not designated as hedges, which are included in "Gains on financial derivatives" on the consolidated financial statements, to determine the effective funding cost for each operating segment.
- (4) Net adjustments to reconcile to the corresponding income measures: core earnings before income taxes reconciled to income before income taxes; core earnings before preferred stock dividends reconciled to net income; and segment core earnings reconciled to net income attributable to common stockholders.

## 11. REVISION OF PRIOR PERIOD FINANCIAL STATEMENTS

Farmer Mac revised certain prior period financial statements to correct an error related to the recognition of accrual of interest for derivative contracts cleared through the swap clearinghouse, the CME. Farmer Mac determined that the error was immaterial to these previous consolidated financial statements, taken as a whole. Although Farmer Mac has concluded these errors are immaterial to the previously issued consolidated financial statements, Farmer Mac has corrected this error by revising the accompanying consolidated financial statements. Farmer Mac will also correct previously reported financial information

for such immaterial errors in future filings, as applicable. The following tables summarize the effect of the revision on each financial statement line item:

### Revised Consolidated Statements of Operations

	Three Months Ended June 30, 2022			Six Months Ended June 30, 2022		
	As previously Reported	Adjustments	As Revised	As previously Reported	Adjustments	As Revised
<i>(in thousands)</i>						
<b>Interest Income:</b>						
Farmer Mac Guaranteed Securities and USDA Securities	\$ 57,104	\$ (5,488)	\$ 51,616	\$ 96,361	\$ (1,825)	\$ 94,536
Total interest income	144,936	(5,488)	139,448	257,156	(1,825)	255,331
Net interest income	69,402	(5,488)	63,914	131,277	(1,825)	129,452
<b>Non-interest income/(expense):</b>						
(Losses)/gains on financial derivatives	3,418	373	3,791	19,492	1,287	20,779
Non-Interest Income	7,302	373	7,675	27,793	1,287	29,080
Income before income taxes	58,028	(5,115)	52,913	118,950	(538)	118,412
Income tax expense	12,132	(1,074)	11,058	25,217	(113)	25,104
Net Income	45,896	(4,041)	41,855	93,733	(425)	93,308
Net Income attributable to common stockholders	39,104	(4,041)	35,063	80,150	(425)	79,725

### Revised Consolidated Statements of Comprehensive Income

	Three Months Ended June 30, 2022			Six Months Ended June 30, 2022		
	As previously Reported	Adjustments	As Revised	As previously Reported	Adjustments	As Revised
<i>(in thousands)</i>						
Net Income	\$ 45,896	\$ (4,041)	\$ 41,855	\$ 93,733	\$ (425)	\$ 93,308
Comprehensive Income	36,077	(4,041)	32,036	40,396	(425)	39,971

## Revised Consolidated Statements of Equity

	Retained Earnings			Total Equity		
	As previously Reported	Adjustments	As Revised	As previously Reported	Adjustments	As Revised
<i>(in thousands)</i>						
Balance as of December 31, 2021	\$ 579,270	\$ 9,287	\$ 588,557	\$ 1,204,413	\$ 9,287	\$ 1,213,700
Net Income	47,837	3,616	51,453	47,837	3,616	51,453
Balance as of March 31, 2022	\$ 610,087	\$ 12,903	\$ 622,990	\$ 1,192,844	\$ 12,903	\$ 1,205,747
Net Income	45,896	(4,041)	41,855	45,896	(4,041)	41,855
Balance as of June 30, 2022	\$ 638,935	\$ 8,862	\$ 647,797	\$ 1,212,348	\$ 8,862	\$ 1,221,210

## Revised Consolidated Statements of Cash Flows

	Six Months Ended June 30, 2022		
	As previously Reported	Adjustments	As Revised
<i>(in thousands)</i>			
Cash flows from operating activities:			
Net income/(loss)	\$ 93,733	\$ (425)	\$ 93,308
Adjustments to reconcile net income to net cash provided by operating activities:			
Net change in fair value of trading securities, hedged assets, and financial derivatives	461,598	26,682	488,280
Deferred income taxes	3,765	51	3,816
Net change in:			
Interest receivable	(739)	(961)	(1,700)
Other assets	(89,794)	688	(89,106)
Accrued interest payable	9,831	1,738	11,569
Other liabilities	31,295	(27,773)	3,522
Net cash provided by operating activities	526,010	—	526,010

## 12. SUBSEQUENT EVENT

As described above in Note 5, Farmer Mac had a single agricultural storage and processing loan that was subject to bankruptcy proceedings during second quarter 2023. On July 31, 2023, an entity purchased the assets and assumed the liabilities of the borrower on this loan, which ended the bankruptcy proceedings. Farmer Mac received proceeds from this bankruptcy sale in an amount that closely approximated the loan's amortized cost. Farmer Mac will release the entire allowance for loan loss attributable to this loan during third quarter 2023, which was approximately \$4.6 million as of June 30, 2023.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The objective of this section of the report is to provide a discussion and analysis, from management's perspective, of the material information necessary to assess Farmer Mac's financial condition and results of operations for the quarter ended June 30, 2023. Financial information included in this report is consolidated to include the accounts of Farmer Mac and its two subsidiaries – Farmer Mac Mortgage Securities Corporation and Farmer Mac II LLC. This discussion and analysis of financial condition and results of operations should be read together with: (1) the interim unaudited consolidated financial statements and the related notes that appear elsewhere in this report; and (2) Farmer Mac's Annual Report on Form 10-K for the fiscal year ended December 31, 2022 as filed with the SEC on February 24, 2023 (the "2022 Annual Report").

### **FORWARD-LOOKING STATEMENTS**

In this report, the words "Farmer Mac," "we," "our," and "us" refer to the Federal Agricultural Mortgage Corporation unless otherwise stated or unless the context otherwise requires.

Some statements made in this report, such as in the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section, are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995 about management's current expectations for Farmer Mac's future financial results, business prospects, and business developments. Forward-looking statements include, without limitation, any statement that may predict, forecast, indicate, or imply future results, performance, or achievements. These statements typically include terms such as "anticipates," "believes," "continues," "estimates," "expects," "forecasts," "intends," "outlook," "plans," "potential," "project," "target," and similar terms, and future or conditional tense verbs like "could," "may," "might," "should," "will," and "would." This report includes forward-looking statements addressing Farmer Mac's:

- prospects for earnings;
- prospects for growth in business volume;
- trends in net interest income and net effective spread;
- trends in portfolio credit quality, delinquencies, substandard assets, credit losses, and provisions for losses;
- assessment of economic and market trends;
- trends in expenses;
- trends in investment securities;
- prospects for asset impairments and allowance for losses;
- changes in capital position;
- future dividend payments; and
- other business and financial matters.

Management's expectations for Farmer Mac's future necessarily involve assumptions, estimates, and the evaluation of risks and uncertainties. Various factors or events, both known and unknown, could cause Farmer Mac's actual results to differ materially from the expectations as expressed or implied by the

forward-looking statements, including the factors discussed under "Risk Factors" in Part I, Item 1A of Farmer Mac's 2022 Annual Report, as well as uncertainties about:

- the availability to Farmer Mac of debt and equity financing and, if available, the reasonableness of rates and terms;
- legislative or regulatory developments that could affect Farmer Mac, its sources of business, or agricultural or rural infrastructure industries;
- fluctuations in the fair value of assets held by Farmer Mac and its subsidiaries;
- the level of lender interest in Farmer Mac's products and the secondary market provided by Farmer Mac;
- the general rate of growth in agricultural mortgage and rural infrastructure indebtedness;
- the effect of economic conditions stemming from disruptive global events or otherwise on agricultural mortgage or rural infrastructure lending, borrower repayment capacity, or collateral values, including rapid inflation, fluctuations in interest rates, changes in U.S. trade policies, fluctuations in export demand for U.S. agricultural products and foreign currency exchange rates, supply chain disruptions, increases in input costs, labor availability, volatility from the recent commercial banking failures, and volatility in commodity prices;
- the degree to which Farmer Mac is exposed to interest rate risk resulting from fluctuations in Farmer Mac's borrowing costs relative to market indexes;
- developments in the financial markets, including possible investor, analyst, and rating agency reactions to events involving government-sponsored enterprises, including Farmer Mac;
- the effects of the Federal Reserve's efforts to achieve monetary policy normalization and slow inflation; and
- other factors that could hinder agricultural mortgage lending or borrower repayment capacity, including the effects of severe weather, flooding and drought, climate change, or fluctuations in agricultural real estate values.

Considering these potential risks and uncertainties, no undue reliance should be placed on any forward-looking statements expressed in this report. Farmer Mac undertakes no obligation to release publicly the results of revisions to any forward-looking statements to reflect new information or any future events or circumstances, except as otherwise required by applicable law. The information in this report is not necessarily indicative of future results.



## Overview

Farmer Mac is a mission-focused, purpose-driven company determined to drive economic opportunity and prosperity by increasing the accessibility of financing for American agriculture and rural infrastructure. As the nation's secondary market for agricultural and rural infrastructure loans, we help strengthen and connect rural America by providing a broad array of financial solutions to lenders that support flexible low-cost financing to farmers, ranchers, agribusinesses, renewable energy projects, rural utilities, and other related rural businesses and enterprises. Farmer Mac also serves as a critical investment tool for entities such as states, counties, municipalities, pension funds, banks, public trust funds, and credit unions. Farmer Mac offers those entities a variety of investment opportunities that may diversify their investment portfolios and provide the opportunity to earn a competitive return on their investment dollars.

During second quarter 2023:

- we maintained strong liquidity in our investment portfolio well above regulatory requirements;
- we maintained our strong capital position and uninterrupted access to the debt capital markets, which historically have not been subject to the same short-term disruptions and liquidity concerns experienced by institutions that rely primarily on deposits to fund their assets;
- we provided \$1.6 billion in liquidity and lending capacity to lenders serving rural America; and
- we acquired servicing rights on \$0.6 billion of loans serviced for others.

Farmer Mac's performance during second quarter 2023, described in more detail below, reflects the success of our continued focus on pursuing new channels and innovative ways to further our mission to increase the accessibility of financing for American agriculture and rural infrastructure. Despite ongoing macroeconomic concerns and potential headwinds such as volatile macroeconomic conditions, inflation, failures and liquidity concerns in the banking industry, rising interest rates, and war in Ukraine, Farmer Mac continued to deliver solid financial results. These financial results for second quarter 2023 reflected a variety of factors, including:

- the resilience of the farm economy, as producers have benefited from healthy farm incomes and liquidity from relatively high commodity prices resulting from heightened demand, with revenues rising faster than the costs of inputs;
- an increase in outstanding business volume at higher spreads while credit quality improved;
- our disciplined approach to interest rate risk management that helps to protect earnings from the effects of interest rate volatility and is accretive to Farmer Mac during periods of rising interest rates; and
- effective funding strategies that resulted in advantageous funding, which have also benefited from the rising interest rate environment in the current period.

The discussion below of Farmer Mac's financial information includes "non-GAAP measures," which are measures of financial performance not presented in accordance with generally accepted accounting principles in the United States ("GAAP"). For more information about the non-GAAP measures Farmer Mac uses, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Use of Non-GAAP Measures."

## Net Income and Core Earnings

The following table shows our net income attributable to common stockholders and core earnings for the periods presented. Core earnings and core earnings per share are non-GAAP measures that differ from net income attributable to common stockholders and earnings per common share, respectively, by excluding the effects of fair value fluctuations and specified infrequent or unusual transactions.

**Table 1**

	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
	(in thousands)		
Net income attributable to common stockholders	\$ 40,421	\$ 40,244	\$ 35,063
Core earnings	42,162	38,884	30,748

The \$0.2 million sequential increase in net income attributable to common stockholders was due to a \$1.0 million after-tax increase in the fair value of undesignated financial derivatives, partially offset by a \$0.4 million after-tax increase in operating expenses and a \$0.4 million after-tax decrease in guarantee fees.

The \$5.4 million year-over-year increase in net income attributable to common stockholders was due to a \$11.7 million after-tax increase in net interest income. This factor was partially offset by a \$3.3 million after-tax increase in operating expenses, a \$2.1 million after-tax increase in our provision for credit losses, and a \$1.7 million after-tax decrease in the fair value of undesignated financial derivatives.

The \$3.3 million sequential increase in core earnings was due to a \$3.7 million after-tax increase in net effective spread, partially offset by a \$0.4 million after-tax increase in operating expenses.

The \$11.4 million year-over-year increase in core earnings was due to a \$16.5 million after-tax increase in net effective spread, partially offset by a \$3.3 million after-tax increase in operating expenses and a \$2.1 million after-tax increase in our provision for credit losses.

For more information about net income attributable to common stockholders, the composition of core earnings, and a reconciliation of net income attributable to common stockholders to core earnings, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of Operations." For more information about the non-GAAP measures Farmer Mac uses, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Use of Non-GAAP Measures."

## Net Interest Income and Net Effective Spread

The following table shows our net interest income and net effective spread in both dollars and percentage yield or spread for the periods presented. Farmer Mac uses net effective spread, a non-GAAP measure, as an alternative to net interest income because management believes it is a useful metric that reflects the economics of the net spread between all the assets owned by Farmer Mac and all related funding, including any associated derivatives, some of which may not be included in net interest income.

**Table 2**

	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
	<i>(in thousands)</i>		
Net interest income	\$ 78,677	\$ 79,058	\$ 63,914
Net interest yield %	1.12 %	1.14 %	1.00 %
Net effective spread	\$ 81,832	\$ 77,173	\$ 60,946
Net effective spread %	1.20 %	1.15 %	0.99 %

The \$0.4 million sequential decrease in net interest income was primarily due to a \$4.8 million decrease in the fair value of derivatives designated in fair value hedge accounting relationships (designated financial derivatives). This factor was partially offset by an increase of \$2.3 million in cash-basis interest income, an increase of \$1.1 million related to net new business volume, and a decrease of \$0.8 million in funding costs primarily due to our disciplined funding strategies and higher nominal interest rates that have led to an upward repricing of our excess capital that is held in our short-term investment portfolio. In percentage terms, the sequential (0.02)% decrease was primarily attributable to a decrease in net fair value changes from designated financial derivatives.

The \$14.8 million year-over-year increase in net interest income was primarily due to a \$17.7 million decrease in funding costs primarily due to our disciplined funding strategies and higher nominal interest rates that have led to an upward repricing of our excess capital that is held in our short-term investment portfolio and a \$2.8 million increase related to net new business volume. These factors were partially offset by a \$5.5 million decrease in the fair value of derivatives designated in fair value hedge accounting relationships (designated financial derivatives). In percentage terms, the 0.12% increase was primarily attributable to a decrease of 0.25% in funding costs, partially offset by a decrease of 0.08% in net fair value changes from designated financial derivatives.

The \$4.6 million sequential increase in net effective spread in dollars was primarily due to an increase of \$2.3 million in cash-basis interest income, a decrease of \$1.2 million in non-GAAP funding costs due to the same factors mentioned above that decreased our funding costs, and an increase of \$0.5 million in net new business volume. In percentage terms, the sequential increase of 0.05% was primarily attributable to an increase of 0.03% in cash-basis interest income and a decrease of 0.01% in non-GAAP funding costs.

The \$20.9 million year-over-year increase in net effective spread in dollars was primarily due to a \$16.0 million decrease in non-GAAP funding costs, due to the same factors mentioned above that decreased our funding costs, and a \$5.8 million increase related to net new business volume. These factors were partially offset by a \$0.9 million decrease in cash-basis interest income. In percentage terms, the year-over-year increase of 0.21% was primarily attributable to a decrease in non-GAAP funding costs.

For more information about Farmer Mac's use of net effective spread as a financial measure, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Use of Non-GAAP Measures." For a reconciliation of net interest income to net effective spread, see Table 10 in "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of Operations—Net Interest Income."

## Business Volume

Our outstanding business volume was \$26.7 billion as of June 30, 2023, a net increase of \$0.3 billion from March 31, 2023 after taking into account all new business, servicing rights acquisitions, maturities, sales, and paydowns on existing assets. The net increase was primarily attributable to a net increase of \$511.3 million in the Agricultural Finance line of business and was partially offset by a net decrease of \$258.4 million in the Rural Infrastructure Finance line of business. Included in the \$511.3 million net increase in the Agricultural Finance line of business is new servicing rights on \$563.0 million of loans (i.e., loans serviced for others). These new servicing rights were acquired to further leverage our loan servicing function.

For more information about Farmer Mac's business volume, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of Operations—Business Volume."

## Capital

**Table 3**

	As of	
	June 30, 2023	December 31, 2022
	<i>(in thousands)</i>	
Core capital	\$ 1,380,906	\$ 1,322,801
Capital in excess of minimum capital level required	566,223	516,882

The increase in capital in excess of the minimum capital level required was primarily due to an increase in retained earnings.

## Credit Quality

The following table presents Agricultural Finance on- and off-balance sheet substandard assets, in dollars and as a percentage of the respective portfolio as of June 30, 2023, March 31, 2023, and December 31, 2022:

**Table 4**

	On-Balance Sheet		Off-Balance Sheet	
	Substandard Assets	% of Portfolio	Substandard Assets	% of Portfolio
	<i>(dollars in thousands)</i>			
June 30, 2023	\$ 156,403	2.1 %	\$ 38,228	1.2 %
March 31, 2023	173,256	2.3 %	31,816	1.0 %
December 31, 2022	169,667	2.3 %	39,733	1.2 %
Increase/(decrease) from prior quarter-ending	\$ (16,853)	(0.2)%	\$ 6,412	0.2 %
Increase/(decrease) from prior year-ending	\$ (13,264)	(0.2)%	\$ (1,505)	— %

The decrease of \$16.9 million in on-balance sheet substandard assets during the second quarter was primarily driven by credit upgrades in crops and was partially offset by credit downgrades in storage and processing, livestock, permanent plantings, and part-time farms. The \$6.4 million increase in substandard assets in our off-balance sheet portfolios during second quarter was primarily due to credit downgrades in permanent plantings and part-time farms and was partially offset by credit upgrades in crops and livestock.

There were no substandard assets in the Rural Infrastructure Finance portfolio as of both June 30, 2023 and December 31, 2022.

For an analysis of current loan-to-value ratios across substandard and other internally assigned risk ratings, see Table 24 in "Management's Discussion and Analysis of Financial Condition and Results of Operations—Risk Management—Credit Risk—Loans and Guarantees."

The following table presents 90-day delinquencies for the on- and off-balance sheet Agricultural Finance portfolios in dollars and as a percentage of the respective balance sheet category as of June 30, 2023, March 31, 2023, and December 31, 2022:

**Table 5**

	On-Balance Sheet		Off-Balance Sheet	
	90-Day Delinquencies	% of Portfolio	90-Day Delinquencies	% of Portfolio
<i>(dollars in thousands)</i>				
June 30, 2023	\$ 40,798	0.54 %	\$ 4,570	0.14 %
March 31, 2023	65,601	0.88 %	5,045	0.16 %
December 31, 2022	39,681	0.53 %	3,817	0.12 %
Increase/(decrease) from prior quarter-ending	\$ (24,803)	(0.34)%	\$ (475)	(0.02)%
Increase/(decrease) from prior year-ending	\$ 1,117	0.01 %	\$ 753	0.02 %

On-balance sheet Agricultural Finance assets 90 or more days delinquent decreased in permanent plantings, crops, part-time farms, and livestock, and was partially offset by increases in storage and processing. Off-balance sheet Agricultural Finance assets 90 days or more delinquent decreased in livestock and permanent plantings and was partially offset by increases in part-time farms. The top ten borrower exposures over 90 days delinquent in either the on- or off-balance sheet Agricultural Finance portfolio represented over half of the aggregate 90-day delinquencies as of June 30, 2023.

As of both June 30, 2023 and December 31, 2022, there were no 90-day delinquencies in Farmer Mac's portfolio of Rural Infrastructure Finance loan purchases and loans underlying LTSPCs.

For more information about Farmer Mac's credit metrics, including 90-day delinquencies, the total allowance for losses, and substandard assets, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Risk Management—Credit Risk—Loans and Guarantees."

### Use of Non-GAAP Measures

In the accompanying analysis of its financial information, Farmer Mac uses "non-GAAP measures," which are measures of financial performance that are not presented in accordance with GAAP. Specifically, Farmer Mac uses the following non-GAAP measures: "core earnings," "core earnings per share," and "net effective spread." Farmer Mac uses these non-GAAP measures to measure corporate economic performance and develop financial plans because, in management's view, they are useful alternative measures in understanding Farmer Mac's economic performance, transaction economics, and business trends.

The non-GAAP financial measures that Farmer Mac uses may not be comparable to similarly labeled non-GAAP financial measures disclosed by other companies. Farmer Mac's disclosure of these non-GAAP

measures is intended to be supplemental in nature and is not meant to be considered in isolation from, as a substitute for, or as more important than, the related financial information prepared in accordance with GAAP.

### *Core Earnings and Core Earnings Per Share*

The main difference between core earnings and core earnings per share (non-GAAP measures) and net income attributable to common stockholders and earnings per common share (GAAP measures) is that those non-GAAP measures exclude the effects of fair value fluctuations. These fluctuations are not expected to have a cumulative net impact on Farmer Mac's financial condition or results of operations reported in accordance with GAAP if the related financial instruments are held to maturity, as is expected. Another difference is that these two non-GAAP measures exclude specified infrequent or unusual transactions that we believe are not indicative of future operating results and that may not reflect the trends and economic financial performance of Farmer Mac's core business. For a reconciliation of Farmer Mac's net income attributable to common stockholders to core earnings and of earnings per common share to core earnings per share, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of Operations."

### *Net Effective Spread*

Farmer Mac uses net effective spread to measure the net spread Farmer Mac earns between its interest-earning assets and the related net funding costs of these assets. As further explained below, net effective spread differs from net interest income and net interest yield by excluding certain items from net interest income and net interest yield and including certain other items that net interest income and net interest yield do not contain.

Farmer Mac excludes from net effective spread the interest income and interest expense associated with the consolidated trusts and the average balance of the loans underlying these trusts to reflect management's view that the net interest income Farmer Mac earns on the related Farmer Mac Guaranteed Securities owned by third parties is effectively a guarantee fee. Accordingly, the excluded interest income and interest expense associated with consolidated trusts is reclassified to guarantee and commitment fees in determining Farmer Mac's core earnings. Farmer Mac also excludes from net effective spread the fair value changes of financial derivatives and the corresponding assets or liabilities designated in fair value hedge accounting relationships because they are not expected to have an economic effect on Farmer Mac's financial performance, as we expect to hold the financial derivatives and corresponding hedged items to maturity.

Net effective spread also differs from net interest income and net interest yield because it includes the accrual of income and expense related to the contractual amounts due on financial derivatives that are not designated in hedge accounting relationships ("undesignated financial derivatives"). Farmer Mac uses interest rate swaps to manage its interest rate risk exposure by synthetically modifying the interest rate reset or maturity characteristics of certain assets and liabilities. The accrual of the contractual amounts due on interest rate swaps designated in hedge accounting relationships is included as an adjustment to the yield or cost of the hedged item and is included in net interest income. For undesignated financial derivatives, Farmer Mac records the income or expense related to the accrual of the contractual amounts due in "Gains on financial derivatives" on the consolidated statements of operations. However, the accrual of the contractual amounts due for undesignated financial derivatives are included in Farmer Mac's calculation of net effective spread.

Net effective spread also differs from net interest income and net interest yield because it includes the net effects of terminations or net settlements on financial derivatives, which consist of: (1) the net effects of cash settlements on agency forward contracts on the debt of other GSEs and U.S. Treasury security futures that we use as short-term economic hedges on the issuance of debt; and (2) the net effects of initial cash payments that Farmer Mac receives upon the inception of certain swaps. The inclusion of these items in net effective spread is intended to reflect our view of the complete net spread between an asset and all of its related funding, including any associated derivatives, whether or not they are designated in a hedge accounting relationship.

For a reconciliation of net interest income and net interest yield to net effective spread, see Table 10 in "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of Operations—Net Interest Income."

## **Results of Operations**

Reconciliations of Farmer Mac's net income attributable to common stockholders to core earnings and core earnings per share are presented in the following tables along with information about the composition of core earnings:



**Table 6**

## Reconciliation of Net Income Attributable to Common Stockholders to Core Earnings

	For the Three Months Ended	
	June 30, 2023	June 30, 2022
	<i>(in thousands, except per share amounts)</i>	
Net income attributable to common stockholders	\$ 40,421	\$ 35,063
Less reconciling items:		
Gains on undesignated financial derivatives due to fair value changes (see Table 13)	2,141	2,846
(Losses)/gains on hedging activities due to fair value changes	(4,901)	428
Unrealized losses on trading securities	(57)	(285)
Net effects of amortization of premiums/discounts and deferred gains on assets consolidated at fair value	29	(62)
Net effects of terminations or net settlements on financial derivatives	583	2,536
Income tax effect related to reconciling items	464	(1,148)
Sub-total	(1,741)	4,315
Core earnings	\$ 42,162	\$ 30,748
Composition of Core Earnings:		
Revenues:		
Net effective spread <sup>(1)</sup>	\$ 81,832	\$ 60,946
Guarantee and commitment fees <sup>(2)</sup>	4,581	4,709
Other <sup>(3)</sup>	409	307
Total revenues	86,822	65,962
Credit related expense (GAAP):		
Provision for/(release of) losses	1,142	(1,535)
Total credit related expense	1,142	(1,535)
Operating expenses (GAAP):		
Compensation and employee benefits	13,937	11,715
General and administrative	9,420	7,520
Regulatory fees	831	813
Total operating expenses	24,188	20,048
Net earnings	61,492	47,449
Income tax expense <sup>(4)</sup>	12,539	9,909
Preferred stock dividends (GAAP)	6,791	6,792
Core earnings	\$ 42,162	\$ 30,748
Core earnings per share:		
Basic	\$ 3.89	\$ 2.85
Diluted	\$ 3.86	\$ 2.83
Weighted-average shares:		
Basic	10,833	10,796
Diluted	10,916	10,864

<sup>(1)</sup> Net effective spread is a non-GAAP measure. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Use of Non-GAAP Measures—Net Effective Spread" for an explanation of net effective spread. See Table 10 for a reconciliation of net interest income to net effective spread.

<sup>(2)</sup> Includes interest income and interest expense related to consolidated trusts owned by third parties reclassified from net interest income to guarantee and commitment fees to reflect management's view that the net interest income Farmer Mac earns is effectively a guarantee fee on the consolidated Farmer Mac Guaranteed Securities.

<sup>(3)</sup> Reflects reconciling adjustments for the reclassification to exclude expenses related to interest rate swaps not designated as hedges and terminations or net settlements on financial derivatives, and reconciling adjustments to exclude fair value adjustments on financial derivatives and trading assets and the recognition of deferred gains over the estimated lives of certain Farmer Mac Guaranteed Securities and USDA Securities.

<sup>(4)</sup> Includes the tax impact of non-GAAP reconciling items between net income attributable to common stockholders and core earnings.



## Reconciliation of Net Income Attributable to Common Stockholders to Core Earnings

	For the Six Months Ended	
	June 30, 2023	June 30, 2022
	(in thousands, except per share amounts)	
Net income attributable to common stockholders	\$ 80,665	\$ 79,725
Less reconciling items:		
Gains on undesignated financial derivatives due to fair value changes (see Table 13)	3,057	5,458
(Losses)/gains on hedging activities due to fair value changes	(5,006)	6,115
Unrealized gains/(losses) on trading securities	302	(191)
Net effects of amortization of premiums/discounts and deferred gains on assets consolidated at fair value	58	(42)
Net effects of terminations or net settlements on financial derivatives	1,106	18,048
Income tax effect related to reconciling items	102	(6,172)
Sub-total	(381)	23,216
Core earnings	\$ 81,046	\$ 56,509
Composition of Core Earnings:		
Revenues:		
Net effective spread <sup>(1)</sup>	\$ 159,005	\$ 118,785
Guarantee and commitment fees <sup>(2)</sup>	9,235	9,266
Other <sup>(3)</sup>	1,476	821
Total revenues	169,716	128,872
Credit related expense (GAAP):		
Provision for/(release of) losses	1,892	(1,589)
Total credit related expense	1,892	(1,589)
Operating expenses (GAAP):		
Compensation and employee benefits	29,288	25,013
General and administrative	16,947	14,798
Regulatory fees	1,666	1,625
Total operating expenses	47,901	41,436
Net earnings	119,923	89,025
Income tax expense <sup>(4)</sup>	25,295	18,933
Preferred stock dividends (GAAP)	13,582	13,583
Core earnings	\$ 81,046	\$ 56,509
Core earnings per share:		
Basic	\$ 7.49	\$ 5.24
Diluted	\$ 7.42	\$ 5.20
Weighted-average shares:		
Basic	10,817	10,782
Diluted	10,917	10,876

<sup>(1)</sup> Net effective spread is a non-GAAP measure. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Use of Non-GAAP Measures—Net Effective Spread" for an explanation of net effective spread. See Table 10 for a reconciliation of net interest income to net effective spread.

<sup>(2)</sup> Includes interest income and interest expense related to consolidated trusts owned by third parties reclassified from net interest income to guarantee and commitment fees to reflect management's view that the net interest income Farmer Mac earns is effectively a guarantee fee on the consolidated Farmer Mac Guaranteed Securities.

<sup>(3)</sup> Reflects reconciling adjustments for the reclassification to exclude expenses related to interest rate swaps not designated as hedges and terminations or net settlements on financial derivatives, and reconciling adjustments to exclude fair value adjustments on financial derivatives and trading assets and the recognition of deferred gains over the estimated lives of certain Farmer Mac Guaranteed Securities and USDA Securities.

<sup>(4)</sup> Includes the tax impact of non-GAAP reconciling items between net income attributable to common stockholders and core earnings.

**Table 7**

## Reconciliation of GAAP Basic Earnings Per Share to Core Earnings - Basic Earnings Per Share

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<i>(in thousands, except per share amounts)</i>				
GAAP - Basic EPS	\$ 3.73	\$ 3.25	\$ 7.46	\$ 7.40
Less reconciling items:				
Gains on undesignated financial derivatives due to fair value changes (see Table 13)	0.20	0.26	0.28	0.51
(Losses)/gains on hedging activities due to fair value changes	(0.45)	0.04	(0.46)	0.57
Unrealized (losses)/gains on trading securities	—	(0.03)	0.03	(0.02)
Net effects of amortization of premiums/discounts and deferred gains on assets consolidated at fair value	—	(0.01)	0.01	—
Net effects of terminations or net settlements on financial derivatives	0.05	0.24	0.10	1.67
Income tax effect related to reconciling items	0.04	(0.10)	0.01	(0.57)
Sub-total	(0.16)	0.40	(0.03)	2.16
Core Earnings - Basic EPS	\$ 3.89	\$ 2.85	\$ 7.49	\$ 5.24
Shares used in per share calculation (GAAP and Core Earnings)	10,833	10,796	10,817	10,782

## Reconciliation of GAAP Diluted Earnings Per Share to Core Earnings - Diluted Earnings Per Share

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
<i>(in thousands, except per share amounts)</i>				
GAAP - Diluted EPS	\$ 3.70	\$ 3.23	\$ 7.39	\$ 7.33
Less reconciling items:				
Gains on undesignated financial derivatives due to fair value changes (see Table 13)	0.20	0.26	0.28	0.50
(Losses)/gains on hedging activities due to fair value changes	(0.45)	0.04	(0.46)	0.56
Unrealized (losses)/gains on trading securities	—	(0.03)	0.03	(0.02)
Net effects of amortization of premiums/discounts and deferred gains on assets consolidated at fair value	—	(0.01)	0.01	—
Net effects of terminations or net settlements on financial derivatives	0.05	0.23	0.10	1.66
Income tax effect related to reconciling items	0.04	(0.09)	0.01	(0.57)
Sub-total	(0.16)	0.40	(0.03)	2.13
Core Earnings - Diluted EPS	\$ 3.86	\$ 2.83	\$ 7.42	\$ 5.20
Shares used in per share calculation (GAAP and Core Earnings)	10,916	10,864	10,917	10,876

The non-GAAP reconciling items between net income attributable to common stockholders and core earnings are:

1. Gains/(losses) on financial derivatives due to fair value changes are presented by two reconciling items in Table 6 above: (a) Gains on undesignated financial derivatives due to fair value changes; and (b) (Losses)/gains on hedging activities due to fair value changes.

2. Unrealized (losses)/gains on trading securities. The unrealized (losses)/gains on trading securities are reported on Farmer Mac's consolidated statements of operations, which represent changes during the period in fair values for trading assets remaining on Farmer Mac's balance sheet as of the end of the reporting period.
3. The net effects of amortization of premiums/discounts and deferred gains on assets consolidated at fair value. The amount of this non-GAAP reconciling item is the recorded amount of premium, discount, or deferred gain amortization during the reporting period on those assets for which the premium, discount, or deferred gain was based on the application of an accounting principle (e.g., consolidation of variable interest entities) rather than on a cash transaction (e.g., a purchase price premium or discount).
4. The net effects of terminations or net settlements on financial derivatives. These terminations or net settlements relate to:
  - Forward contracts on the debt of other GSEs and futures contracts on U.S. Treasury securities. These contracts are used as a short-term economic hedge of the issuance of debt. For GAAP purposes, realized gains or losses on settlements of these contracts are reported in the consolidated statements of operations in the period in which they occur. For core earnings purposes, these realized gains or losses are deferred and amortized as net yield adjustments over the term of the related debt, which generally ranges from 3 to 15 years.

The following sections provide more detail about specific components of Farmer Mac's results of operations.

*Net Interest Income.* The following table provides information about interest-earning assets and funding for the six months ended June 30, 2023 and 2022. The average balance of non-accruing loans is included in the average balance of loans, Farmer Mac Guaranteed Securities, and USDA Securities presented, though the related income is accounted for on a cash basis. Therefore, as the average balance of non-accruing loans and the income received increases or decreases, the net interest income and yield will fluctuate accordingly. The average balance of loans in consolidated trusts with beneficial interests owned by third parties is disclosed in the net effect of consolidated trusts and is not included in the average balances of interest-earning assets and interest-bearing liabilities. The interest income and expense associated with these trusts are shown in the net effect of consolidated trusts.

**Table 8**

	For the Six Months Ended					
	June 30, 2023			June 30, 2022		
	Average Balance	Income/Expense	Average Rate	Average Balance	Income/Expense	Average Rate
	<i>(dollars in thousands)</i>					
Interest-earning assets:						
Cash and investments	\$ 5,763,409	\$ 129,482	4.49 %	\$ 5,045,219	\$ 16,916	0.67 %
Loans, Farmer Mac Guaranteed Securities and USDA Securities <sup>(1)</sup>	21,347,914	512,544	4.80 %	19,242,681	222,418	2.31 %
Total interest-earning assets	27,111,323	642,026	4.74 %	24,287,900	239,334	1.97 %
Funding:						
Notes payable due within one year	3,589,110	76,853	4.28 %	2,675,834	5,951	0.44 %
Notes payable due after one year <sup>(2)</sup>	21,971,243	409,537	3.73 %	20,501,101	106,132	1.04 %
Total interest-bearing liabilities <sup>(3)</sup>	25,560,353	486,390	3.81 %	23,176,935	112,083	0.97 %
Net non-interest-bearing funding	1,550,970	—		1,110,965	—	
Total funding	27,111,323	486,390	3.59 %	24,287,900	112,083	0.92 %
Net interest income/yield prior to consolidation of certain trusts	27,111,323	155,636	1.15 %	24,287,900	127,251	1.05 %
Net effect of consolidated trusts <sup>(4)</sup>	889,235	2,099	0.47 %	866,438	2,201	0.51 %
Net interest income/yield	<u>\$ 28,000,558</u>	<u>\$ 157,735</u>	<u>1.13 %</u>	<u>\$ 25,154,338</u>	<u>\$ 129,452</u>	<u>1.03 %</u>

<sup>(1)</sup> Excludes interest income of \$17.1 million and \$16.0 million in the first half of 2023 and 2022, respectively, related to consolidated trusts with beneficial interests owned by third parties.

<sup>(2)</sup> Includes current portion of long-term notes.

<sup>(3)</sup> Excludes interest expense of \$15.0 million and \$13.8 million in the first half of 2023 and 2022, respectively, related to consolidated trusts with beneficial interests owned by third parties.

<sup>(4)</sup> Includes the effect of consolidated trusts with beneficial interests owned by third parties.

The \$28.3 million year-over-year increase in net interest income was primarily due to a \$29.6 million decrease in funding costs primarily due to our disciplined funding strategies and higher nominal interest rates that have led to an upward repricing of our excess capital that is held in our short-term investment portfolio, and a \$12.8 million increase related to net new business volume. These factors were partially offset by a \$11.6 million decrease in the fair value of derivatives designated in fair value hedge accounting relationships (designated financial derivatives) and a \$2.1 million decrease in cash-basis interest income. In percentage terms, the 0.10% increase was primarily attributable to a decrease of 0.20% in funding costs, partially offset by a decrease of 0.08% in net fair value changes from designated financial derivatives.

The following table sets forth information about changes in the components of Farmer Mac's net interest income prior to consolidation of certain trusts for the periods indicated. For each category, information is provided on changes attributable to changes in volume (change in volume multiplied by old rate), and changes in rate (change in rate multiplied by old volume), and then allocated based on the relative size of rate and volume changes from the prior period.

**Table 9**

	For the Six Months Ended June 30, 2023 Compared to Same Period in 2022		
	Increase/(Decrease) Due to		
	Rate	Volume	Total
	(in thousands)		
Income from interest-earning assets:			
Cash and investments	\$ 109,824	\$ 2,742	\$ 112,566
Loans, Farmer Mac Guaranteed Securities and USDA Securities	263,376	26,750	290,126
Total	373,200	29,492	402,692
Expense from other interest-bearing liabilities	361,636	12,671	374,307
Change in net interest income prior to consolidation of certain trusts <sup>(1)</sup>	\$ 11,564	\$ 16,821	\$ 28,385

<sup>(1)</sup> Excludes the effect of debt in consolidated trusts with beneficial interests owned by third parties.

The following table presents a reconciliation of net interest income and net interest yield to net effective spread. Net effective spread is measured by: including (1) expenses related to undesignated financial derivatives, which consists of income or expense related to contractual amounts due on financial derivatives not designated in hedge relationships (the income or expense related to financial derivatives designated in hedge accounting relationships is already included in net interest income), and (2) the amortization of losses due to terminations or net settlements of financial derivatives; and excluding (1) the amortization of premiums and discounts on assets consolidated at fair value, (2) the net effects of consolidated trusts with beneficial interests owned by third parties, and (3) the fair value changes of financial derivatives and corresponding financial assets or liabilities in fair value hedge relationships. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Use of Non-GAAP Measures—Net Effective Spread" for more information about net effective spread.

**Table 10**

	For the Three Months Ended				For the Six Months Ended			
	June 30, 2023		June 30, 2022		June 30, 2023		June 30, 2022	
	Dollars	Yield	Dollars	Yield	Dollars	Yield	Dollars	Yield
	<i>(dollars in thousands)</i>							
Net interest income/yield	\$ 78,677	1.12 %	\$ 63,914	1.00 %	\$ 157,735	1.13 %	\$ 129,452	1.03 %
Net effects of consolidated trusts	(1,044)	0.02 %	(1,183)	0.02 %	(2,099)	0.02 %	(2,201)	0.02 %
Expense related to undesignated financial derivatives	(1,568)	(0.02)%	(2,026)	(0.03)%	(3,193)	(0.02)%	(3,020)	(0.02)%
Amortization of premiums/discounts on assets consolidated at fair value	(24)	— %	65	— %	(48)	— %	49	— %
Amortization of losses due to terminations or net settlements on financial derivatives	890	0.01 %	725	0.01 %	1,604	0.01 %	1,083	0.01 %
Fair value changes on fair value hedge relationships	4,901	0.07 %	(549)	(0.01)%	5,006	0.03 %	(6,578)	(0.06)%
Net effective spread	\$ 81,832	1.20 %	\$ 60,946	0.99 %	\$ 159,005	1.17 %	\$ 118,785	0.98 %

The \$40.2 million year-over-year increase in net effective spread in dollars was primarily due to a \$31.0 million decrease in non-GAAP funding costs due to the same factors mentioned above that decreased our funding costs, and a \$12.9 million increase related to net new business volume. These factors were partially offset by a \$2.1 million decrease in cash-basis interest income. In percentage terms, the year-over-year increase of 0.19% was primarily attributable to a decrease in non-GAAP funding costs.

See Note 10 to the consolidated financial statements for more information about net interest income and net effective spread from Farmer Mac's individual business segments. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Supplemental Information" for quarterly net effective spread by line of business.

*Provision for and Release of Allowance for Losses and Reserve for Losses.* The following table summarizes the components of Farmer Mac's total allowance for losses for the three and six month periods ended June 30, 2023 and 2022:

**Table 11**

	As of June 30, 2023			As of June 30, 2022		
	Allowance for Losses	Reserve for Losses	Total Allowance for Losses	Allowance for Losses	Reserve for Losses	Total Allowance for Losses
	(in thousands)					
For the Three Months Ended						
Beginning Balance	\$ 16,278	\$ 1,636	\$ 17,914	\$ 14,464	\$ 1,840	\$ 16,304
Provision for/(release of) losses	1,073	69	1,142	(1,372)	(163)	(1,535)
Charge-offs	—	—	—	—	—	—
Ending Balance	<u>\$ 17,351</u>	<u>\$ 1,705</u>	<u>\$ 19,056</u>	<u>\$ 13,092</u>	<u>\$ 1,677</u>	<u>\$ 14,769</u>
For the Six Months Ended						
Beginning Balance	\$ 15,731	\$ 1,433	\$ 17,164	\$ 14,492	\$ 1,950	\$ 16,442
Provision for/(release of) losses	1,620	272	1,892	(1,316)	(273)	(1,589)
Charge-offs	—	—	—	(84)	—	(84)
Ending Balance	<u>\$ 17,351</u>	<u>\$ 1,705</u>	<u>\$ 19,056</u>	<u>\$ 13,092</u>	<u>\$ 1,677</u>	<u>\$ 14,769</u>

See Notes 5 and 6 to the consolidated financial statements and "Management's Discussion and Analysis of Financial Condition and Results of Operations—Risk Management—Credit Risk—Loans and Guarantees."

During the three months ended June 30, 2023, we recorded a \$1.1 million provision to the allowance for losses primarily as a result of increased loan volume in agricultural storage and processing and telecommunications. During the six months ended June 30, 2023, we recorded a \$1.9 million provision to the allowance for loan losses as a result of the above mentioned increased loan volume and a single agricultural storage and processing loan whose financial position continued to deteriorate related to the borrower's ongoing bankruptcy. See Note 12 ("Subsequent Event") to the consolidated financial statements for more information about this loan based on events that occurred after June 30, 2023.

*Guarantee and Commitment Fees.* The following table presents guarantee and commitment fees, which compensate Farmer Mac for assuming the credit risk on loans underlying off-balance sheet Farmer Mac Guaranteed Securities and LTSPCs, for the three and six months ended June 30, 2023 and 2022:

**Table 12**

	For the Three Months Ended				For the Six Months Ended			
			Change				Change	
	June 30, 2023	June 30, 2022	\$	%	June 30, 2023	June 30, 2022	\$	%
	(dollars in thousands)							
Contractual guarantee and commitment fees	\$ 3,697	\$ 3,560	\$ 137	4 %	\$ 7,402	\$ 7,062	\$ 340	5 %
Guarantee obligation amortization	1,152	1,596	(444)	(28)%	2,920	3,791	(871)	(23)%
Guarantee asset fair value changes	(1,360)	(1,943)	583	30 %	(2,900)	(3,945)	1,045	(26)%
Guarantee and commitment fee income	\$ 3,489	\$ 3,213	\$ 276	9 %	\$ 7,422	\$ 6,908	\$ 514	7 %

Guarantee and commitment fees increased for the three and six months ended June 30, 2023 compared to 2022, which was due to increases in the average outstanding balance of LTSPCs during the period. As adjusted for the core earnings presentation, guarantee and commitment fees were \$4.6 million and \$9.2 million for the three and six months ended June 30, 2023, respectively, compared to \$4.7 million and \$9.3 million for the three and six months ended June 30, 2022, respectively.

In Farmer Mac's presentation of core earnings, guarantee and commitment fees include interest income and interest expense related to consolidated trusts owned by third parties to reflect management's view that the net interest income Farmer Mac earns is effectively a guarantee fee on those consolidated Farmer Mac Guaranteed Securities. Farmer Mac has also excluded guarantee asset fair value changes from the presentation of core earnings because these fluctuations are not expected to have a cumulative net impact on Farmer Mac's financial condition or results of operations if Farmer Mac fulfills its guarantee obligation throughout the term of the guaranteed securities, as is expected.

For more information about net income attributable to common stockholders, the composition of core earnings, and a reconciliation of net income attributable to common stockholders to core earnings, see Table 6 in "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of Operations." For more information about the non-GAAP measures Farmer Mac uses, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Use of Non-GAAP Measures."

*Gains on financial derivatives.* The components of gains and losses on financial derivatives for the three and six months ended June 30, 2023 and 2022 are summarized in the following table:

**Table 13**

	For the Three Months Ended				For the Six Months Ended				
	June 30, 2023	June 30, 2022	Change		June 30, 2023	June 30, 2022	Change		
			\$	%			\$	%	
(dollars in thousands)									
Gains due to fair value changes	\$ 2,141	\$ 2,846	\$ (705)	(25)%	\$ 3,057	\$ 5,458	\$ (2,401)	(44)%	
Accrual of contractual payments	(1,568)	(2,026)	458	(23)%	(3,194)	(3,020)	(174)	6 %	
Gains due to terminations or net settlements	1,120	2,971	(1,851)	(62)%	2,229	18,341	(16,112)	(88)%	
Gains on financial derivatives	\$ 1,693	\$ 3,791	\$ (2,098)	(55)%	\$ 2,092	\$ 20,779	\$ (18,687)	(90)%	

These changes in fair value are primarily the result of fluctuations in long-term interest rates. The accrual of periodic cash settlements for interest paid or received from Farmer Mac's interest rate swaps that are undesignated financial derivatives is shown as expense related to financial derivatives. Payments or receipts to terminate undesignated derivative positions or net cash settled forward sales contracts on the debt of other GSEs and undesignated U.S. Treasury security futures and initial cash payments received upon the inception of certain undesignated swaps are included in "Gains due to terminations or net settlements" in the table above.

Operating Expenses. The components of operating expenses for the three and six months ended June 30, 2023 and 2022 are summarized in the following table:

**Table 14**

	For the Three Months Ended				For the Six Months Ended			
			Change				Change	
	June 30, 2023	June 30, 2022	\$	%	June 30, 2023	June 30, 2022	\$	%
	(dollars in thousands)							
Compensation and employee benefits	\$ 13,937	\$ 11,715	\$ 2,222	19 %	\$ 29,288	\$ 25,013	\$ 4,275	17 %
General and administrative	9,420	7,520	1,900	25 %	16,947	14,798	2,149	15 %
Regulatory fees	831	813	18	2 %	1,666	1,625	41	3 %
Total Operating Expenses	\$ 24,188	\$ 20,048	\$ 4,140	21 %	\$ 47,901	\$ 41,436	\$ 6,465	16 %

Compensation and Employee Benefits. The increase in compensation and employee benefits expenses for the three and six months ended June 30, 2023 compared to the same periods in 2022 was largely due to increased headcount.

General and Administrative Expenses (G&A). The increase in G&A expenses for the three and six months ended June 30, 2023 compared to the same periods in 2022 was primarily due to increased spending on software licenses and information technology and other consultants to support growth and strategic initiatives. One of those initiatives is a multi-year effort to replace Farmer Mac's platform for securities trades and to implement a treasury management system.

Income Tax Expense. The following table presents income tax expense and the effective income tax rate for the three and six months ended June 30, 2023 and 2022:

**Table 15**

	For the Three Months Ended				For the Six Months Ended			
			Change				Change	
	June 30, 2023	June 30, 2022	\$	%	June 30, 2023	June 30, 2022	\$	%
	(dollars in thousands)							
Income tax expense	\$ 12,075	\$ 11,058	\$ 1,017	9 %	\$ 25,193	\$ 25,104	\$ 89	— %
Effective tax rate	20.4 %	20.9 %		(0.5)%	21.1 %	21.2 %		(0.1)%



## Business Volume.

The following table sets forth the net growth or decrease in Farmer Mac's lines of business for the three and six months ended June 30, 2023 and 2022:

**Table 16**

		Net New Business Volume			
	On or Off Balance Sheet	For the Three Months Ended		For the Six Months Ended	
		June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
		Net Growth/ (Decrease)	Net Growth/ (Decrease)	Net Growth/ (Decrease)	Net Growth/ (Decrease)
<i>(in thousands)</i>					
<b>Agricultural Finance:</b>					
Farm & Ranch:					
Loans	On-balance sheet	\$ 114,550	\$ 278,741	\$ (198,478)	\$ 439,237
Loans held in consolidated trusts:					
Beneficial interests owned by third-party investors (Pass-Through) <sup>(1)</sup>	On-balance sheet	(18,194)	(53,259)	(37,855)	(113,682)
Beneficial interests owned by third-party investors (Structured) <sup>(1)</sup>	On-balance sheet	(1,983)	—	274,459	—
IO-FMGS <sup>(2)</sup>	On-balance sheet	(441)	(358)	(874)	(736)
USDA Securities	On-balance sheet	(13,409)	(11,400)	(64,016)	(16,399)
AgVantage Securities <sup>(1)</sup>	On-balance sheet	(215,000)	(160,000)	(145,000)	270,000
LTSPCs and unfunded commitments	Off-balance sheet	4,949	(15,863)	12,711	(24,687)
Other Farmer Mac Guaranteed Securities <sup>(3)</sup>	Off-balance sheet	(6,698)	(20,904)	(19,556)	(54,778)
Loans serviced for others	Off-balance sheet	566,768	(553)	566,320	(1,595)
<b>Total Farm &amp; Ranch</b>		<b>\$ 430,542</b>	<b>\$ 16,404</b>	<b>\$ 387,711</b>	<b>\$ 497,360</b>
Corporate AgFinance:					
Loans	On-balance sheet	\$ 15,039	\$ 41,151	\$ 21,650	\$ 26,314
AgVantage Securities <sup>(1)</sup>	On-balance sheet	30,438	(22,294)	8,523	(14,496)
Unfunded commitments	Off-balance sheet	35,297	7,694	47,076	17,659
<b>Total Corporate AgFinance</b>		<b>\$ 80,774</b>	<b>\$ 26,551</b>	<b>\$ 77,249</b>	<b>\$ 29,477</b>
<b>Total Agricultural Finance</b>		<b>\$ 511,316</b>	<b>\$ 42,955</b>	<b>\$ 464,960</b>	<b>\$ 526,837</b>
Rural Infrastructure Finance:					
Rural Utilities:					
Loans	On-balance sheet	\$ 103,852	\$ 172,089	\$ 193,774	\$ 329,321
AgVantage Securities <sup>(1)</sup>	On-balance sheet	(373,871)	(23,477)	97,358	(46,858)
LTSPCs and unfunded commitments	Off-balance sheet	(7,771)	17,005	(38,782)	(5,627)
Other Farmer Mac Guaranteed Securities <sup>(3)</sup>	Off-balance sheet	—	—	(71)	—
<b>Total Rural Utilities</b>		<b>\$ (277,790)</b>	<b>\$ 165,617</b>	<b>\$ 252,279</b>	<b>\$ 276,836</b>
Renewable Energy:					
Loans	On-balance sheet	\$ 24,811	\$ 34,053	\$ 91,727	\$ 39,536
Unfunded commitments	Off-balance sheet	(5,403)	(6,644)	6,004	21,719
<b>Total Renewable Energy</b>		<b>\$ 19,408</b>	<b>\$ 27,409</b>	<b>\$ 97,731</b>	<b>\$ 61,255</b>
<b>Total Rural Infrastructure Finance</b>		<b>\$ (258,382)</b>	<b>\$ 193,026</b>	<b>\$ 350,010</b>	<b>\$ 338,091</b>
<b>Total</b>		<b>\$ 252,934</b>	<b>\$ 235,981</b>	<b>\$ 814,970</b>	<b>\$ 864,928</b>

<sup>(1)</sup> Categories of Farmer Mac Guaranteed Securities.

<sup>(2)</sup> An interest-only Farmer Mac Guaranteed Security retained as part of a structured securitization.

<sup>(3)</sup> Other categories of Farmer Mac Guaranteed Securities that were sold by Farmer Mac to third parties.

Farmer Mac's outstanding business volume was \$26.7 billion as of June 30, 2023, a net increase of \$0.3 billion from March 31, 2023 after taking into account all new business, servicing rights acquisitions, maturities, sales, and paydowns on existing assets.

The \$0.4 billion increase in Farm & Ranch during second quarter 2023 resulted from \$1.6 billion of new purchases, commitments, guarantees, and loans serviced for others, partially offset by \$1.1 billion of scheduled maturities and repayments. Included in the \$1.6 billion of new volume is newly purchased servicing rights on \$0.6 billion of loans (i.e., loans serviced for others). These new servicing rights were acquired to further leverage our loan servicing function. Loans serviced for others earn servicing fee income rather than interest income and are a component of outstanding business volume because they are assets under our management.

Farmer Mac purchased a total of \$0.2 billion in Farm & Ranch loans, partially offset by \$0.1 billion in repayments. The \$0.1 billion net increase was primarily driven by improved borrower economics despite the continued higher interest rate environment.

Farmer Mac also purchased a total of \$0.7 billion in Farm & Ranch AgVantage Securities during second quarter 2023, which primarily reflected the refinancing of maturing securities. The \$0.7 billion in gross purchases was more than offset by \$0.9 billion in scheduled maturities.

The \$0.1 billion net increase in Corporate AgFinance during second quarter 2023 resulted from \$0.2 billion of new purchases and commitments, which was partially offset by \$0.1 billion of scheduled maturities, repayments, and sales. Farmer Mac purchased a total of \$105.3 million in loans, which was partially offset by \$90.3 million in scheduled maturities and repayments. The increase in loan purchases was primarily due to Farmer Mac's continued focus to support loans to larger and more complex agribusinesses focused on food and fiber processing and other food supply chain production.

The \$0.3 billion net decrease in Rural Utilities during second quarter 2023 resulted from \$0.3 billion of new purchases, commitments, and guarantees, which was more than offset by \$0.6 billion of scheduled maturities and repayments. Farmer Mac purchased a total of \$150.0 million in AgVantage Securities, \$80.1 million in telecommunications loans, and \$55.2 million in electric distribution and generation and transmission loans. The \$135.3 million in loan purchases was partially offset by \$31.4 million in scheduled maturities and repayments. The net increase in loan purchases primarily reflected borrowers' normal-course capital expenditures related to maintaining and upgrading utility infrastructure as well as investments in broadband infrastructure, and Farmer Mac's continued focus to support telecommunications investment in rural America.

The \$19.4 million net increase in Renewable Energy during second quarter 2023 primarily reflects \$71.6 million in loan purchases and unfunded commitments, partially offset by \$52.2 million in repayments.

Farmer Mac's outstanding business volume was \$24.5 billion as of June 30, 2022, a net increase of \$0.2 billion from March 31, 2022 after taking into account all new business, scheduled maturities, and paydowns on existing assets.

The \$16.4 million net increase in Farm & Ranch during second quarter 2022 resulted from \$1.4 billion of new purchases, commitments, and guarantees, mostly offset by \$1.4 billion of scheduled maturities and repayments. Farmer Mac purchased a total of \$432.6 million in loans, which was primarily driven by

improved borrower economics as well as a competitive, albeit an increasing, interest rate environment resulting in demand for intermediate and long-term financing solutions. The \$432.6 million in gross Farm & Ranch loan purchases was partially offset by \$153.8 million in scheduled maturities and repayments.

Farmer Mac also purchased a total of \$0.8 billion in Farm & Ranch AgVantage Securities during second quarter 2022, which primarily reflected the refinancing of maturing securities as well as financial counterparties seeking to add longer term AgVantage securities to manage their asset-liability maturity profile given recent increases in credit spreads and interest rates. The \$0.8 billion in gross purchases was more than offset by \$1.0 billion in scheduled maturities. Approximately \$0.3 billion of the total \$0.8 billion in gross purchases reflected purchases that refinanced maturing AgVantage securities and were issued at short-term tenors, which may create some volatility in AgVantage volumes throughout the year.

The \$26.6 million net increase in Corporate AgFinance during second quarter 2022 resulted from \$107.9 million of new loan purchases, which was partially offset by \$81.4 million of scheduled maturities, repayments, and sales. Farmer Mac purchased a total of \$85.4 million in loans, which was partially offset by \$44.3 million in scheduled maturities, repayments, and sales. This net increase in loans was primarily due to Farmer Mac's continued focus to support loans to larger and more complex agribusinesses focused on food and fiber processing, and other supply chain production.

The \$165.6 million net increase in Rural Utilities during second quarter 2022 resulted from \$326.9 million of new purchases, commitments, and guarantees, which was partially offset by \$161.3 million of scheduled maturities and repayments. Farmer Mac purchased a total of \$196.5 million in Rural Utilities loans; electric distribution and generation and transmission comprised \$161.5 million and telecommunication comprised \$35.0 million, which was fueled by a competitive but increasing interest rate environment resulting in demand for long-term financing solutions for planned maintenance and capital expenditures. The \$196.5 million in loan purchases was partially offset by \$24.4 million in scheduled maturities and repayments.

The \$27.4 million net increase in Renewable Energy during second quarter 2022 primarily reflects \$35.3 million in loan purchases, partially offset by \$7.9 million in repayments.

The level and composition of Farmer Mac's outstanding business volume is based on the relationship between new business, loan sales, scheduled maturities, and repayments on existing assets from year to year. This relationship in turn depends on a variety of factors both internal and external to Farmer Mac. The external factors include general market forces, competition, and our counterparties' liquidity needs, access to alternative funding, desired products, and assessment of strategic factors. The internal factors include our assessment of profitability, mission fulfillment, credit risk, and customer relationships. For more information about potential growth opportunities in Farmer Mac's lines of business, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Outlook" in this report.

The following table sets forth information about the Farmer Mac Guaranteed Securities issued during the periods indicated:

**Table 17**

	For the Three Months Ended		For the Six Months Ended	
	June 30, 2023	June 30, 2022	June 30, 2023	June 30, 2022
	<i>(dollars in thousands)</i>			
AgVantage securities	\$ 878,455	\$ 905,796	\$ 1,573,655	\$ 2,847,156
Loans securitized and held in consolidated trusts with beneficial interests owned by third parties	—	—	285,201	25,928
Total Farmer Mac Guaranteed Securities Issuances	<u>\$ 878,455</u>	<u>\$ 905,796</u>	<u>\$ 1,858,856</u>	<u>\$ 2,873,084</u>

Farmer Mac either retains the loans it purchases or securitizes them and retains or sells Farmer Mac Guaranteed Securities backed by those securitized loans. During first quarter 2023, Farmer Mac executed its third structured securitization transaction, whereby it sold and securitized agricultural mortgage loans resulting in \$281.0 million of Farmer Mac Guaranteed Securities. In this transaction, Farmer Mac transferred selected loans to a depositor which then deposited the loans into a trust, at which time the loans became assets of the trust. Farmer Mac concluded that it was the primary beneficiary of the trust because Farmer Mac retained significant interest and has power over the activities most significant to the economic performance of the Variable Interest Entity in its role as Master Servicer. Therefore, Farmer Mac consolidates the assets and liabilities of the trust for this structured securitization. Farmer Mac does not consider the assets held by the related securitization trust to be available to satisfy the claims of the creditors of Farmer Mac and/or the depositor.

During the three and six months ended June 30, 2023 and 2022, Farmer Mac realized no gains or losses from the securitization of loans that it holds in consolidated trusts. Farmer Mac consolidates these loans and presents them as "Loans held for investment in consolidated trusts, at amortized cost" on the consolidated balance sheets.

During the three and six months ended June 30, 2023 and 2022, Farmer Mac realized no gains or losses from the issuance of Farmer Mac Guaranteed USDA Securities or AgVantage Securities.

The following table sets forth information about outstanding volume in each of Farmer Mac's lines of business as of the dates indicated:

**Table 18**

Outstanding Business Volume				
	On or Off Balance Sheet	As of June 30, 2023	As of December 31, 2022	
(in thousands)				
Agricultural Finance:				
Farm & Ranch:				
Loans	On-balance sheet	\$ 4,952,272	\$	5,150,750
Loans held in consolidated trusts:				
Beneficial interests owned by third-party investors (Pass-Through) <sup>(1)</sup>	On-balance sheet	877,063		914,918
Beneficial interests owned by third-party investors (Structured) <sup>(1)</sup>	On-balance sheet	571,117		296,658
IO-FMGS <sup>(2)</sup>	On-balance sheet	9,748		10,622
USDA Securities	On-balance sheet	2,343,286		2,407,302
AgVantage Securities <sup>(1)</sup>	On-balance sheet	5,460,000		5,605,000
LTSPCs and unfunded commitments	Off-balance sheet	2,835,020		2,822,309
Other Farmer Mac Guaranteed Securities <sup>(3)</sup>	Off-balance sheet	481,397		500,953
Loans serviced for others	Off-balance sheet	586,600		20,280
Total Farm & Ranch		\$ 18,116,503	\$	17,728,792
Corporate AgFinance:				
Loans	On-balance sheet	\$ 1,187,903	\$	1,166,253
AgVantage Securities <sup>(1)</sup>	On-balance sheet	368,123		359,600
Unfunded commitments	Off-balance sheet	124,730		77,654
Total Corporate AgFinance		\$ 1,680,756	\$	1,603,507
Total Agricultural Finance		\$ 19,797,259	\$	19,332,299
Rural Infrastructure Finance:				
Rural Utilities:				
Loans	On-balance sheet	\$ 2,995,470	\$	2,801,696
AgVantage Securities <sup>(1)</sup>	On-balance sheet	3,141,514		3,044,156
LTSPCs and unfunded commitments	Off-balance sheet	473,810		512,592
Other Farmer Mac Guaranteed Securities <sup>(3)</sup>	Off-balance sheet	1,098		1,169
Total Rural Utilities		\$ 6,611,892	\$	6,359,613
Renewable Energy:				
Loans	On-balance sheet	\$ 311,297	\$	219,570
Unfunded commitments	Off-balance sheet	16,604		10,600
Total Renewable Energy		\$ 327,901	\$	230,170
Total Rural Infrastructure Finance		\$ 6,939,793	\$	6,589,783
Total		\$ 26,737,052	\$	25,922,082

(1) A Farmer Mac Guaranteed Security.

(2) An interest-only Farmer Mac Guaranteed Security retained as part of a structured securitization.

(3) Other categories of Farmer Mac Guaranteed Securities that were sold by Farmer Mac to third parties.

The following table summarizes by maturity date the scheduled principal amortization of loans held, loans underlying off-balance sheet Farmer Mac Guaranteed Securities (excluding AgVantage securities) and LTSPCs, USDA Securities, and Farmer Mac Guaranteed USDA Securities as of June 30, 2023:

**Table 19**

Schedule of Principal Amortization as of June 30, 2023

	Loans	Loans Underlying Off-Balance Sheet Farmer Mac Guaranteed Securities and LTSPCs	USDA Securities and Farmer Mac Guaranteed USDA Securities	Total
	<i>(in thousands)</i>			
2023	\$ 277,432	\$ 148,592	\$ 54,524	\$ 480,548
2024	512,374	275,925	112,397	900,696
2025	580,970	236,463	112,836	930,269
2026	557,249	271,701	117,372	946,322
2027	665,966	255,874	118,340	1,040,180
Thereafter	8,301,131	2,539,704	2,031,119	12,871,954
Total	<u>\$ 10,895,122</u>	<u>\$ 3,728,259</u>	<u>\$ 2,546,588</u>	<u>\$ 17,169,969</u>

Of Farmer Mac's \$26.7 billion outstanding principal balance of business volume as of June 30, 2023, \$9.0 billion were AgVantage securities included in the Agricultural Finance and Rural Infrastructure Finance lines of business. Unlike business volume in the form of purchased loans, USDA Securities, and loans underlying LTSPCs and non-AgVantage Farmer Mac Guaranteed Securities, most AgVantage securities do not require periodic payments of principal based on amortization schedules and instead have fixed maturity dates when the secured general obligation is due. The following table summarizes by maturity date the outstanding principal amount of both on- and off-balance sheet AgVantage securities as of June 30, 2023:

**Table 20**

AgVantage Balances by Year of Maturity

	As of June 30, 2023
	<i>(in thousands)</i>
2023	\$ 1,191,302
2024	1,432,199
2025	1,066,125
2026	1,155,315
2027	1,025,698
Thereafter <sup>(1)</sup>	3,100,096
Total	<u>\$ 8,970,735</u>

<sup>(1)</sup> Includes various maturities ranging from 2028 to 2049.

The weighted-average remaining maturity of the outstanding AgVantage securities shown in the table above was 4.8 years as of June 30, 2023.

## Outlook

Farmer Mac continues to provide a stable source of liquidity, capital, and risk management tools as a secondary market that helps meet the financing needs of rural America. The pace and trajectory of Farmer Mac's growth will depend on the capital and liquidity needs of the lending institutions serving agriculture and rural infrastructure businesses and the overall financial health of borrowers in the sectors we serve. Market interest rates have increased significantly since the lows experienced in 2021, and interest rates on Farmer Mac products during second quarter 2023 continued to be higher than Farmer Mac's 15-year historical averages. New loan origination volumes tend to correlate inversely with changes in interest rates. However, prepayment rates also generally correlate inversely with changes in interest rates, with higher interest rates typically slowing the pace of portfolio loan repayments. Future changes to monetary policy and the overall level, pace, and duration of elevated interest rates could continue to impact the pace and timing of the Agricultural Finance mortgage loan purchase demand and repayments. Farmer Mac anticipates positive momentum in wholesale volume refinancing activity in the second half of 2023, with most of the AgVantage Securities scheduled to mature in the second half of 2023 expected to be successfully refinanced through the purchase of new AgVantage Securities.

Despite a higher interest rate environment, Farmer Mac foresees opportunities for profitable growth across our lines of business driven by several key factors:

- As agricultural and rural infrastructure lenders seek to manage liquidity, equity capital, and return on equity capital requirements or reduce exposure due to lending or concentration limits, Farmer Mac can provide relief for those institutions through loan and portfolio purchases, participations, guarantees, LTSPCs, wholesale funding, or securitizations.
- As a result of business and product development efforts and continued interest in the agricultural and rural infrastructure asset classes from institutional investors and nontraditional lenders, Farmer Mac's customer base and product set continue to expand and diversify, which may generate more demand for Farmer Mac's products from new sources.
- Farmer Mac's growing relationships with larger regional and national lenders, as well as consolidation within the agricultural and rural infrastructure lending industry, continue to provide opportunities that could influence Farmer Mac's loan demand and increase the average transaction size within Farmer Mac's lines of business.
- Future growth opportunities in Farmer Mac's Rural Infrastructure Finance line of business may evolve by deepening business relationships with eligible counterparties, financing broadband-related capital expenditures and rural telecommunications facilities, growing opportunities for renewable energy project finance, and exploring new types of loan products.
- Expansion and acquisition opportunities for agricultural producers resulting from high agricultural incomes and rising input costs have increased financing requirements for mergers and acquisitions, consolidation, and vertical integration across many sectors of the agricultural industry, which may also generate demand for Farmer Mac's loan products.
- Investments necessary to support consumer demand could increase the need for financing within the food and agriculture supply chain, which may increase the need for incremental capital support from the secondary market.



The higher interest rate environment continued to create volatility in bank liquidity in second quarter 2023 in response to bank failures in first quarter 2023, which included the first commercial bank failures since 2020 and the largest bank failure since 2009. Farmer Mac is not a depository institution with volatility in investor withdrawals, which we believe insulates our portfolio from the same kinds of liquidity concerns recently facing some commercial banks. Some economic disruptions could actually positively affect Farmer Mac's funding costs relative to the market because, historically, major economic events have tended to cause investors to seek high-quality fixed income investments like Farmer Mac's debt securities. Because Farmer Mac's funding strategies are not depository in nature, Farmer Mac is generally able to fund beyond short-term disruptions and avoid many potential liquidity concerns. Funding advantages could provide Farmer Mac with more opportunities in a competitive lending environment.

The U.S. economy continued to exhibit signs of slowing in second quarter 2023. While consumer spending has retreated modestly from the highs experienced in 2022, the significantly higher interest rate environment continues to create uncertainty for the economic outlook for the U.S. economy in 2023 and 2024. And while labor markets continue to remain resilient, slower consumer spending, declines in residential housing investment, and the continued tightening of credit conditions following bank industry stress indicate that the probability of a U.S. or global recession remains elevated. Farmer Mac believes that its portfolio is sufficiently balanced to withstand the market volatility that arises with an economic recession, as the agricultural, food, and infrastructure industries tend not to be directly correlated with the general economy. Farmer Mac believes these sectors are generally well positioned to withstand an economic downturn due to ample consumer demand and government support.

The recent rise in short-term rates has provided an asymmetric benefit to Farmer Mac's earnings, and Farmer Mac projects limited downside to earnings when rates decline due to its proactive equity capital allocation strategies. This is due to our fundamental asset liability management approach, where Farmer Mac match funds the duration and convexity of our assets and liabilities in all rate environments, which enables Farmer Mac to minimize earnings volatility in periods of short-term interest rate volatility.

In addition to active fundamental asset liability management that enables Farmer Mac to mitigate earnings volatility in periods of short-term interest rate volatility, Farmer Mac's business has certain natural business hedges that help to insulate it from interest rate volatility. This is a key differentiator for Farmer Mac relative to other financial services entities. For example, when interest rates rise, prepayments also tend to decline - but interest earned on excess cash and capital would likely increase and Farmer Mac would continue to have strong market access, as Farmer Mac does not rely on deposits as a source of funding. Conversely, when interest rates decline, loan purchase volume often increases but prepayments also tend to increase, and interest earned on our liquidity portfolio usually ebbs. Farmer Mac is able to manage its interest rate risk through exercising callable issuances and maintaining its spreads. Although these natural business dynamics are not perfect offsets, they do counterbalance to mitigate volatility from changes in short-term interest rates.

Operating Expense. Farmer Mac continues to expand its investments in human capital, technology, and business infrastructure to increase capacity and efficiency as it seeks to accommodate its growth opportunities and achieve its long-term strategic objectives. Farmer Mac expects continued increases in its operating expenses over the next several years, but the growth rate in employee headcount may slow in the coming quarters. We will continue making investments in our infrastructure and funding platforms to support these strategies and scale with our growth.



*Agricultural Industry.* The agricultural economy experienced somewhat favorable conditions in second quarter 2023, with mixed commodity prices and continued easing in input price inflation. In response to Russia's invasion of Ukraine in early 2022, grain commodity prices rose rapidly during first half of 2022 and continued to be elevated during much of the second half of 2022. Higher commodity prices for grains and many animal proteins substantially increased gross cash receipts for the 2022 marketing year. Farm expense price levels fell again in second quarter 2023, driven by moderating feed, energy, and fertilizer prices. However, several farm expense categories such as interest, labor, and other inputs remain elevated and could experience additional upward pressure throughout 2023 and into 2024. Grain commodity prices moderated again in second quarter 2023 due to stabilizing supply expectations, though uncertainty in Ukraine could increase price volatility in the second half of 2023 and into 2024.

Overall farm income reached new highs in 2022 following a very profitable year in 2021. Net cash farm income increased by more than 28% in 2021 to \$149.5 billion. The USDA estimates that net cash farm income climbed another 27% to \$189.9 billion in 2022, a new all-time high. For both years, the primary driver of increased profitability was higher cash revenues and not government support payments like in 2019 and 2020. The USDA estimates production expenses rose by 19% in 2022, a level experienced in the 1970s and again in the 2012-2014 agricultural economy expansion. Looking forward, the USDA expects net cash farm income to fall by 21% to \$150.6 billion in 2023 due to lower commodity prices and elevated farm expenses. However, the 2023 farm income projections are 20% higher than the 10-year average, demonstrating the continued strength in the farm economy.

The increase in farm profitability combined with low interest rates in 2020 and 2021 drove a rapid rise in land values and a decrease in farm delinquencies and bankruptcies that extended into 2023. Land value survey data from the USDA show a 12.4% increase in average farm real estate values from June 2021 to June 2022. Annual farm real estate value gains were highest in the Northern Plains (19.8%) and the Corn Belt (14.9%) but also strong in the Lake states (13.7%), the Southern Plains (11.3%), and the Pacific (9.7%). The Federal Reserve Bank of Chicago AgLetter reported a 10% gain in farmland values in the Seventh District (primarily Iowa, Indiana, Illinois, and Wisconsin) between April 2022 and April 2023. Data from the Federal Reserve Bank of Kansas City show a similar rise in land values in the Tenth District (primarily Kansas, Missouri, Nebraska, and Oklahoma) during that same period. Farmland value growth rates moderated in first quarter 2023 in the face of rapidly rising interest rates. Growth rates in land values could remain low in 2023 and into 2024 due to compressing farm profitability and an elevated interest rate environment. While regional averages for farmland values provide a good barometer for the overall movement in U.S. farmland values, economic forces affecting land markets are highly localized, and some markets may experience greater volatility in farmland values than state or national averages indicate.

Economic conditions are likely to bring mixed effects to credit demand during the second half of 2023. Strong asset appreciation in recent years could signal additional demand and capacity for farm debt as financial decision-makers look to lock in long-term economics for their appreciating farm and agribusiness assets. Farm profitability generally increases asset values and demand for the asset class for multiple years, which also contributes to increasing credit demand. However, the elevated interest rate environment could adversely impact mortgage portfolio growth, lowering new sales and originations but also potentially slowing portfolio prepayments. Finally, a changing yield curve coupled with widening market credit spreads could increase opportunities for corporate and institutional lending, as Farmer Mac's programs become more attractive at higher costs of capital. Combined, these factors are expected to be generally supportive of continued net portfolio growth for Farmer Mac during the second half of 2023.

Positive economic conditions in the agricultural economy improved Farmer Mac's agricultural portfolio performance in 2022, and they could continue to positively influence loan delinquencies and losses throughout 2023. Farmer Mac's 90-day delinquency levels decreased slightly in second quarter 2023 relative to first quarter 2023. The overall delinquency rate decreased from 0.66% of the Agricultural Finance line of business as of March 31, 2023 to 0.42% of the Agricultural Finance line of business as of June 30, 2023. The second quarter 2023 percentage is higher than the 0.20% delinquency rate as of June 30, 2022. The year-over-year increase in the seriously delinquent rate was caused by a small number of larger exposures experiencing idiosyncratic business disruptions. The top five exposures of seriously delinquent loans as of second quarter 2023 represent over two-thirds of all 90-day delinquent loans. See Note 12 - ("Subsequent Event") to the consolidated financial statements for more information about one of these delinquent loans based on events that occurred after June 30, 2023. Rising input costs, market volatility, and the potential for continued economic and weather-related stress increase the level of uncertainty inherent in the agricultural credit sector, which could negatively affect the trajectory of the current agricultural cycle. Farmer Mac believes that its portfolio continues to be highly diversified, both geographically and by commodity and that its portfolio has been underwritten to high credit quality standards. Therefore, Farmer Mac believes that its portfolio is well-positioned to endure reasonably foreseeable volatility from cyclical and external factors. For more information about the loan balances, loan-to-value ratios, 90-day delinquencies, and substandard asset rate for the Agricultural Finance mortgage loans in Farmer Mac's portfolio as of June 30, 2023, see "Management's Discussion and Analysis of Financial Condition and Results of Operations—Risk Management—Credit Risk—Loans and Guarantees."

Exogenous factors facing farm and food producers can create uncertainty and market instability within the sector. External market conditions that could adversely impact the farm and food sectors in 2023 include foreign trade and trade policy, supply chain disruptions, and environmental conditions. The U.S. agricultural sector has become increasingly dependent on foreign markets as a source of demand, making trade policy an important consideration for farms and food. The USDA's estimate for fiscal year 2023 is a small decrease in export value over 2022. Through May 2023, agricultural export values were down approximately 8% in 2023 compared to 2022. The value of the U.S. dollar relative to other major currencies fell 2% in second quarter 2023, which may help support farm, food, fiber, and fuel exports through the second half of 2023. Slower global growth could be a headwind for consumer-oriented products like animal proteins, dairy, fruits, and nuts, and Ukrainian corn and wheat production may eventually stabilize. Because Farmer Mac has significant exposure to crop commodities like corn, soybeans, hay, wheat, and cotton, any increase in agricultural commodity prices is likely to benefit Farmer Mac's overall portfolio credit quality more than degradation from downward pressure on livestock and consumer product profitability.

Severe weather conditions and long-term environmental change continue to shape agricultural sectors. The U.S. experienced 18 separate billion-dollar weather disasters in 2022, as tracked by the National Oceanic and Atmospheric Administration. Many of those events affected agriculture, including midwestern storms, western wildfires, excessive heat, and drought. Federal crop insurance provides a strong mitigator against this risk, but farmers and ranchers face increasingly-severe weather incidents. Long and persistent heat and drought conditions affected agricultural production regions in the western and midwestern parts of the United States in 2021 and 2022, but there has been a sizable improvement in conditions in 2023, particularly in California. Only 3% of the continental U.S. remained in exceptional or extreme drought as of July 18, 2023, according to data from the National Drought Mitigation Center. Much of the U.S. that experienced high drought conditions in second quarter 2023 is in the Central Plains. For loans in areas that commonly experience exceptional drought (primarily in California), Farmer Mac's underwriting process

includes an assessment of anticipated long-term water availability for the related property and how that impacts the collateral value and borrower's cash flow position to mitigate that risk. Flooding can also disrupt agricultural production, although the impacts are generally more temporary than those from extended drought. Copious winter precipitation in California has resulted in field flooding, particularly in the Tulare Lake bed. Farmer Mac has limited portfolio exposure in affected areas, but California flooding could remain a disruptor for western agricultural production in 2023.

*Rural Infrastructure Industry.* Economic conditions affecting the rural infrastructure industry typically follow those in the general economy. According to data from the U.S. Energy Information Administration, sales and the revenue from the sale of electricity to customers increased by 1.4% and 14.9%, respectively, in the last 12 months through April 2023 compared to April 2022. This increase was driven by a sharp increase in sales to the commercial, industrial, and transportation sectors and an increase in the retail price of electricity. Higher energy input prices such as natural gas and coal became a headwind in 2022. Natural gas prices rose consistently in 2021 and 2022 because of reduced supply and additional demand for U.S. liquified natural gas from European countries. Coal prices also rapidly increased in 2022, driven by higher natural gas prices and additional overseas demand to offset limited Russian coal exports. Despite higher input costs, power producers are generally able to pass cost increases through higher retail electricity prices, which has contributed to the increase in electricity costs impacting retail customers throughout 2022. Oil and natural gas prices were volatile during much of 2022 but moderated in fourth quarter 2022 and the first half of 2023. Through June 30, 2023, Farmer Mac had not observed material degradation in the financial performance of its rural infrastructure portfolio, and that portfolio has never experienced a serious delinquency or default since inception.

Prospects for loan growth within the rural infrastructure industry overall appear to be moderate in the near term, as ongoing normal-course capital expenditures related to maintaining and upgrading utility infrastructure continue at typical levels. Farmer Mac's future growth opportunities for financing the electric cooperative industry may be affected by the demand for electric power in rural areas, capital expenditures by electric cooperatives driven by regulatory or technological changes, the changing interest rate environment, increased policy initiatives to support rural connectivity, and competitive dynamics within the rural utilities cooperative finance industry. Cooperatives and service providers have access to numerous federally funded programs, such as the Federal Communications Commission's Rural Digital Opportunity Fund (RDOF), the USDA's ReConnect, and the USDA's Telecommunications Infrastructure Loan and Loan Guarantee program. In addition to capital projects spurred by these programs, Farmer Mac could see an increase in financing opportunities for other telecommunications providers in rural areas, with wireless broadband increasingly important to economic opportunity and precision agriculture.

The growth in renewable energy generation and deployment of energy storage technologies may help deepen Farmer Mac's relationships with existing customers through new business opportunities. According to data from the U.S. Energy Information Administration, renewable electricity capacity is expected to grow by 48% in the next five years, compared to total electric capacity growth of 10%. The rising cost of fossil fuel-based inputs combined with the falling costs of renewable power generation may hasten this increase in capacity along with recently enacted legislation, such as the Inflation Reduction Act of 2022 that incentivizes domestic production in clean energy technologies such as solar and wind. Any such growth in renewable energy capacity may broaden Farmer Mac's customer base with cooperative lenders focused on lending to renewable energy customers. In response to this expected growth, Farmer Mac has deployed new financing products tailored to the renewable energy sector, which represents a new market opportunity for Farmer Mac. Under this initiative, Farmer Mac's total outstanding loans and loan commitments of renewable energy financing transactions was \$327.9 million as of June 30, 2023.

Legislative and Regulatory Outlook. Farmer Mac continues to monitor potential legislative and regulatory changes that could affect Farmer Mac or its stakeholders, including:

- The current farm bill expires on September 30, 2023. Covering a variety of programs impacting farm profitability, agricultural credit, and rural infrastructure, it is a critical piece of legislation for rural America and the agricultural sector which includes Farmer Mac's customers. Congress has started an extensive process to review programs that are included in the farm bill in preparation for reauthorization. Farmer Mac is seeking changes to its charter to enhance its partnerships and services in support of farmers, ranchers, agribusinesses, and rural infrastructure in this farm bill reauthorization.
- In January 2023, the FCA board approved an advanced notice of proposed rulemaking to review Farmer Mac's regulatory capital framework. The notice sought public comment on Farmer Mac's regulatory capital requirements in the context of its business activities. The comment period was originally scheduled to close March 27, 2023 but was later extended to April 26, 2023. Farmer Mac and ten other organizations submitted comment letters before the extended deadline. In the FCA's proposed 2023 regulatory agenda, the agency is targeting a proposed rulemaking on Farmer Mac's regulatory capital framework for May 2024. This timeline may change, and Farmer Mac's management team will continue to monitor the FCA's process for this potential rulemaking.
- Two of the three members of the FCA board are currently serving in holdover status because their terms have expired. These board members will continue to serve in their roles until replacements are nominated by the President and confirmed by the U.S. Senate. In addition to potential changes at the board level, the FCA appointed Thomas R. Fay as the new director of the Office of Secondary Market Oversight (OSMO) in July 2023. OSMO is the office at FCA responsible for the examination, regulation, and supervision of the activities of Farmer Mac.

## Balance Sheet Review

The following table summarizes Farmer Mac's balance sheet as of the periods indicated:

**Table 21**

	As of		Change	
	June 30, 2023	December 31, 2022	\$	%
	<i>(in thousands)</i>			
<b>Assets</b>				
Cash and cash equivalents	\$ 874,090	\$ 861,002	\$ 13,088	2 %
Investment securities	4,767,815	4,628,268	139,547	3 %
Farmer Mac Guaranteed Securities	8,595,243	8,628,380	(33,137)	— %
USDA Securities	2,337,560	2,411,601	(74,041)	(3)%
Loans, net of allowance	9,112,976	8,994,350	118,626	1 %
Loans held in trusts	1,447,632	1,211,116	236,516	20 %
Other	524,249	598,393	(74,144)	(12)%
<b>Total assets</b>	<b>\$ 27,659,565</b>	<b>\$ 27,333,110</b>	<b>\$ 326,455</b>	<b>1 %</b>
<b>Liabilities</b>				
Notes Payable	\$ 24,510,004	\$ 24,469,113	\$ 40,891	— %
Debt securities of consolidated trusts held by third parties	1,357,763	1,181,948	175,815	15 %
Other	445,243	410,091	35,152	9 %
<b>Total liabilities</b>	<b>\$ 26,313,010</b>	<b>\$ 26,061,152</b>	<b>\$ 251,858</b>	<b>1 %</b>
<b>Total equity</b>	<b>1,346,555</b>	<b>1,271,958</b>	<b>74,597</b>	<b>6 %</b>
<b>Total liabilities and equity</b>	<b>\$ 27,659,565</b>	<b>\$ 27,333,110</b>	<b>\$ 326,455</b>	<b>1 %</b>

Assets. The increase in total assets was primarily attributable to new loan volume, including those held in consolidated trusts, and a larger investment portfolio.

Liabilities. The increase in total liabilities was primarily due to an increase in total notes payable to fund the acquisition of loan volume, including those held in consolidated trusts.

Equity. The increase in total equity was primarily due to an increase in retained earnings and an increase in accumulated other comprehensive income.

## Risk Management

### Credit Risk – Loans and Guarantees.

#### *Agricultural Finance - Direct Credit Exposure*

Farmer Mac's direct credit exposure to Agricultural Finance mortgage loans as of June 30, 2023 was \$10.8 billion across 48 states. Farmer Mac applies credit underwriting standards and methodologies to help assess exposures to loan purchases, which may include collateral valuation, financial metrics, and other appropriate borrower financial and credit information. For Corporate AgFinance loans, which are often larger loan exposures to agriculture production and agribusinesses that support agriculture production, food and fiber processing, and other supply chain production, and which may have risk profiles that differ from smaller agricultural mortgage loans, Farmer Mac has implemented methodologies and parameters that help assess credit risk based on the appropriate sector, borrower construct, and transaction complexity. For more information about Farmer Mac's underwriting and collateral valuation standards for

Agricultural Finance mortgage loans, see "Business—Farmer Mac's Lines of Business—Agricultural Finance—Underwriting and Collateral Standards—Farm & Ranch" and "Business—Farmer Mac's Lines of Business—Agricultural Finance—Underwriting and Collateral Standards—Corporate AgFinance" in Farmer Mac's 2022 Annual Report.

Farmer Mac's 90-day delinquency measure includes loans 90 days or more past due, as well as loans in foreclosure and non-performing loans where the borrower is in bankruptcy. For Agricultural Finance mortgage loans to which Farmer Mac has direct credit exposure, Farmer Mac's 90-day delinquencies as of June 30, 2023, were \$45.4 million (0.42% of the Agricultural Finance mortgage loan portfolio to which Farmer Mac has direct credit exposure), compared to \$70.6 million (0.66% of the Agricultural Finance mortgage loan portfolio) as of March 31, 2023 and \$43.5 million (0.41% of the Agricultural Finance mortgage loan portfolio) as of December 31, 2022. Those 90-day delinquencies consisted of 42 delinquent loans as of June 30, 2023, compared to 51 delinquent loans as of March 31, 2023 and 37 delinquent loans as of December 31, 2022. The decrease in 90-day delinquencies was primarily driven by decreased delinquencies in permanent plantings, crops, livestock, and part-time farms and was partially offset by increased delinquencies in storage and processing. The top ten borrower exposures over 90 days delinquent represented over half of the 90-day delinquencies as of June 30, 2023. Farmer Mac believes that it remains adequately collateralized on its delinquent loans.

Farmer Mac's 90-day delinquency rate as of June 30, 2023 was below Farmer Mac's historical average. In the near-term, our delinquency rate may exceed our historical average due to changes in the agricultural or general economy or unforeseen and idiosyncratic events like adverse weather events. Farmer Mac's average 90-day delinquency rate as a percentage of its Agricultural Finance mortgage loan portfolio over the last 15 years is approximately 1%. The highest 90-day delinquency rate observed during that period occurred in 2009 at approximately 2%, which coincided with increased delinquencies in loans within Farmer Mac's ethanol loan portfolio.

The following table presents historical information about Farmer Mac's 90-day delinquencies in the Agricultural Finance mortgage loan portfolio compared to the unpaid principal balance of all Agricultural Finance mortgage loans to which Farmer Mac has direct credit exposure:

**Table 22**

	Agricultural Finance Mortgage Loans	90-Day Delinquencies	Percentage
	<i>(dollars in thousands)</i>		
As of:			
June 30, 2023	\$ 10,826,201	\$ 45,368	0.42 %
March 31, 2023	10,680,419	70,646	0.66 %
December 31, 2022	10,719,571	43,498	0.41 %
September 30, 2022	10,508,549	44,232	0.42 %
June 30, 2022	10,128,083	20,623	0.20 %
March 31, 2022	9,879,978	55,847	0.57 %
December 31, 2021	9,811,749	47,307	0.48 %
September 30, 2021	9,445,359	54,792	0.58 %
June 30, 2021	9,056,152	63,076	0.70 %

Across all of Farmer Mac's lines of business, 90-day delinquencies represented 0.17% of total outstanding business volume as of June 30, 2023, compared to 0.17% as of December 31, 2022 and 0.08% as of June 30, 2022.



The following table presents outstanding Agricultural Finance mortgage loans and 90-day delinquencies as of June 30, 2023 by year of origination, geographic region, commodity/collateral type, original loan-to-value ratio, and range in the size of borrower exposure:

**Table 23**

Agricultural Finance Mortgage Loans 90-Day Delinquencies as of June 30, 2023

	Distribution of Agricultural Loans	Agricultural Loans	90-Day Delinquencies <sup>(1)</sup>	Percentage
		(dollars in thousands)		
By year of origination:				
2013 and prior	7 %	\$ 793,770	\$ 2,334	0.29 %
2014	2 %	205,972	1,001	0.49 %
2015	3 %	331,259	9,585	2.89 %
2016	5 %	514,981	1,884	0.37 %
2017	5 %	522,750	3,725	0.71 %
2018	6 %	596,963	2,707	0.45 %
2019	8 %	856,691	1,491	0.17 %
2020	18 %	1,997,640	6,294	0.32 %
2021	24 %	2,643,844	931	0.04 %
2022	16 %	1,758,009	2,135	0.12 %
2023	6 %	604,322	13,281	0.12 %
Total	100 %	\$ 10,826,201	\$ 45,368	0.42 %
By geographic region <sup>(2)</sup> :				
Northwest	13 %	\$ 1,415,190	\$ 3,364	0.24 %
Southwest	30 %	3,283,820	10,997	0.33 %
Mid-North	27 %	2,860,745	5,065	0.18 %
Mid-South	17 %	1,832,717	10,551	0.58 %
Northeast	4 %	432,548	1,857	0.43 %
Southeast	9 %	1,001,181	13,534	1.35 %
Total	100 %	\$ 10,826,201	\$ 45,368	0.42 %
By commodity/collateral type:				
Crops	50 %	\$ 5,441,466	\$ 18,321	0.34 %
Permanent plantings	22 %	2,365,839	3,801	0.16 %
Livestock	18 %	1,974,850	5,826	0.30 %
Part-time farm	5 %	473,121	2,824	0.60 %
Ag. Storage and Processing	5 %	553,809	14,596	2.64 %
Other	— %	17,116	—	— %
Total	100 %	\$ 10,826,201	\$ 45,368	0.42 %
By original loan-to-value ratio:				
0.00% to 40.00%	20 %	\$ 2,146,016	\$ 17,009	0.79 %
40.01% to 50.00%	23 %	2,449,038	11,972	0.49 %
50.01% to 60.00%	36 %	3,843,821	10,019	0.26 %
60.01% to 70.00%	19 %	2,115,628	6,148	0.29 %
70.01% to 80.00% <sup>(3)</sup>	2 %	246,078	220	0.09 %
80.01% to 90.00% <sup>(3)</sup>	— %	25,620	—	— %
Total	100 %	\$ 10,826,201	\$ 45,368	0.42 %
By size of borrower exposure <sup>(4)</sup> :				
Less than \$1,000,000	26 %	\$ 2,774,649	\$ 9,005	0.32 %
\$1,000,000 to \$4,999,999	37 %	4,030,386	16,904	0.42 %
\$5,000,000 to \$9,999,999	14 %	1,628,493	9,874	0.61 %
\$10,000,000 to \$24,999,999	13 %	1,362,658	9,585	0.70 %
\$25,000,000 and greater	10 %	1,030,015	—	— %
Total	100 %	\$ 10,826,201	\$ 45,368	0.42 %

<sup>(1)</sup> Includes loans held and loans underlying off-balance sheet Farmer Mac Guaranteed Securities and LTSPCs that are 90 days or more past due, in foreclosure, or in bankruptcy with at least one missed payment, excluding loans performing under either their original loan terms or a court-approved bankruptcy plan.

<sup>(2)</sup> Geographic regions: Northwest (AK, ID, MT, OR, WA, WY); Southwest (AZ, CA, CO, HI, NM, NV, UT); Mid-North (IA, IL, IN, MI, MN, NE, ND, SD, WI); Mid-South (AR, KS, LA, MO, OK, TX); Northeast (CT, DE, KY, MA, MD, ME, NH, NJ, NY, OH, PA, RI, VA, VT, WV); Southeast (AL, FL, GA, MS, NC, SC, TN).

<sup>(3)</sup> Primarily part-time farm loans. Loans with an original loan-to-value ratio of greater than 80% are required to have private mortgage insurance.

<sup>(4)</sup> Includes aggregated loans to single borrowers or borrower-related entities.



Another indicator that Farmer Mac considers in analyzing the credit quality of its Agricultural Finance mortgage loans is the level of internally-rated "substandard" assets, both in dollars and as a percentage of the outstanding portfolio. Assets categorized as "substandard" have a well-defined weakness or weaknesses, and there is a distinct possibility that some loss will be sustained if deficiencies are not corrected. As of June 30, 2023, Farmer Mac's Agricultural Finance mortgage loans (to which it has direct credit exposure) comprising substandard assets were \$194.6 million (1.8% of the portfolio), compared to \$205.1 million (1.9% of the portfolio) as of March 31, 2023, and \$209.4 million (2.0% of the portfolio) as of December 31, 2022. Those substandard assets comprised 239 loans as of June 30, 2023, 241 loans as of March 31, 2023, and 243 loans as of December 31, 2022.

The decrease of \$10.5 million in substandard assets during second quarter 2023 was primarily driven by credit upgrades in our on-balance sheet portfolios. Substandard assets decreased as a percentage of our on-balance sheet portfolio and increased as a percentage of our off-balance sheet portfolio during second quarter 2023.

The percentage of substandard assets within the portfolio as of June 30, 2023 was below the historical average. Farmer Mac's average substandard assets as a percentage of its Agricultural Finance mortgage loans over the last 15 years is approximately 4%. The highest substandard asset rate observed during the last 15 years occurred in 2010 at approximately 8%, which coincided with an increase in substandard loans within Farmer Mac's ethanol portfolio. If Farmer Mac's substandard asset rate increases from current levels, it is likely that Farmer Mac's provision to the allowance for loan losses and the reserve for losses will also increase.

Although some credit losses are inherent to the business of agricultural lending, Farmer Mac believes that losses associated with the current agricultural credit cycle will be moderated by the strength and diversity of its portfolio, which Farmer Mac believes is adequately collateralized.

Farmer Mac considers a loan's original loan-to-value ratio as one of many factors in evaluating loss severity. Loan-to-value ratios depend on the market value of a property, as determined in accordance with Farmer Mac's collateral valuation standards. As of June 30, 2023 and December 31, 2022, the average unpaid principal balances for Agricultural Finance mortgage loans outstanding and to which Farmer Mac has direct credit exposure was \$800,000 and \$806,000, respectively. Farmer Mac calculates the "original loan-to-value" ratio of a loan by dividing the original loan principal balance by the original appraised property value. This calculation does not reflect any amortization of the original loan balance or any adjustment to the original appraised value to provide a current market value. The original loan-to-value ratio of any cross-collateralized loans is calculated on a combined basis rather than on a loan-by-loan basis. The weighted-average original loan-to-value ratio for Agricultural Finance mortgage loans purchased during second quarter 2023 was 51%, compared to 43% for loans purchased during second quarter 2022. The weighted-average original loan-to-value ratio for Agricultural Finance mortgage loans and loans underlying off-balance sheet Farmer Mac Guaranteed Securities and LTSPCs was 50% and 51% as of June 30, 2023 and December 31, 2022, respectively. The weighted-average original loan-to-value ratio for all 90-day delinquencies was 37% and 46% as of June 30, 2023 and December 31, 2022, respectively.

The weighted-average current loan-to-value ratio (the loan to-value ratio based on original appraised value and current outstanding loan amount adjusted to reflect amortization) for Agricultural Finance mortgage loans and loans underlying off-balance sheet Farmer Mac Guaranteed Securities and LTSPCs was 45% and 46% as of June 30, 2023 and December 31, 2022, respectively.

The following table presents the current loan-to-value ratios for the Agricultural Finance mortgage loans to which Farmer Mac has direct credit exposure, as disaggregated by internally assigned risk ratings:

**Table 24**

Agricultural Finance Mortgage Loans current loan-to-value ratio by internally assigned risk rating as of June 30, 2023				
	Acceptable	Special Mention	Substandard	Total
	<i>(in thousands)</i>			
Current loan-to-value ratio <sup>(1)</sup> :				
0.00% to 40.00%	\$ 3,269,239	\$ 67,333	\$ 71,655	\$ 3,408,227
40.01% to 50.00%	2,690,301	77,079	43,412	2,810,792
50.01% to 60.00%	2,855,370	102,720	37,432	2,995,522
60.01% to 70.00%	1,262,757	96,577	22,053	1,381,387
70.01% to 80.00%	183,491	13,821	16,154	213,466
80.01% and greater	12,101	781	3,925	16,807
Total	<u>\$ 10,273,259</u>	<u>\$ 358,311</u>	<u>\$ 194,631</u>	<u>\$ 10,826,201</u>

<sup>(1)</sup> The current loan-to-value ratio is based on original appraised value (or most recently obtained valuation, if available) and current outstanding loan amount adjusted to reflect loan amortization.

The following table presents Farmer Mac's cumulative net credit losses relative to the cumulative original balance for all Agricultural Finance mortgage loans as of June 30, 2023 by year of origination, geographic region, and commodity/collateral type. The purpose of this table is to present information about realized losses relative to original Farm & Ranch purchases, guarantees, and commitments.

**Table 25**

Agricultural Finance Mortgage Loans Credit Losses Relative to Cumulative  
Original Loans, Guarantees, and LTSPCs as of June 30, 2023

	Cumulative Original Loans, Guarantees and LTSPCs	Cumulative Net Credit Losses/ (Recoveries)	Cumulative Loss Rate
<i>(dollars in thousands)</i>			
By year of origination:			
2013 and prior	\$ 18,735,695	\$ 33,785	0.18 %
2014	1,088,631	—	— %
2015	1,249,421	(516)	(0.04)%
2016	1,591,052	903	0.06 %
2017	1,696,472	4,311	0.25 %
2018	1,389,300	—	— %
2019	1,600,111	—	— %
2020	2,914,730	—	— %
2021	3,295,240	—	— %
2022	1,979,278	—	— %
2023	674,579	—	— %
Total	<u>\$ 36,214,509</u>	<u>\$ 38,483</u>	0.11 %
By geographic region <sup>(1)</sup> :			
Northwest	\$ 4,639,194	\$ 12,094	0.26 %
Southwest	12,181,868	8,542	0.07 %
Mid-North	9,020,543	17,165	0.19 %
Mid-South	5,148,787	(613)	(0.01)%
Northeast	1,861,891	323	0.02 %
Southeast	3,362,226	972	0.03 %
Total	<u>\$ 36,214,509</u>	<u>\$ 38,483</u>	0.11 %
By commodity/collateral type:			
Crops	\$ 16,728,948	\$ 3,790	0.02 %
Permanent plantings	7,887,146	9,783	0.12 %
Livestock	7,925,747	3,836	0.05 %
Part-time farm	1,903,123	1,090	0.06 %
Ag. Storage and Processing	1,600,793	19,984	1.25 %
Other	168,752	—	— %
Total	<u>\$ 36,214,509</u>	<u>\$ 38,483</u>	0.11 %

<sup>(1)</sup> Geographic regions: Northwest (AK, ID, MT, OR, WA, WY); Southwest (AZ, CA, CO, HI, NM, NV, UT); Mid-North (IA, IL, IN, MI, MN, NE, ND, SD, WI); Mid-South (AR, KS, LA, MO, OK, TX); Northeast (CT, DE, KY, MA, MD, ME, NH, NJ, NY, OH, PA, RI, VA, VT, WV); Southeast (AL, FL, GA, MS, NC, SC, TN).

Analysis of portfolio performance indicates that commodity type is the primary determinant of Farmer Mac's exposure to loss on a given loan. The following tables present concentrations of Agricultural Finance mortgage loans by commodity type within geographic region and cumulative credit losses by origination year and commodity type:

**Table 26**

As of June 30, 2023							
Agricultural Finance Mortgage Loans Concentrations by Commodity Type within Geographic Region							
Crops	Permanent Plantings	Livestock	Part-time Farm	Ag. Storage and Processing	Other	Total	
(dollars in thousands)							
By geographic region <sup>(1)</sup> :							
Northwest	\$ 749,413	\$ 231,050	\$ 297,315	\$109,424	\$ 27,965	\$ 23	\$1,415,190
	6.9 %	2.2 %	2.7 %	1.0 %	0.3 %	— %	13.1 %
Southwest	713,354	1,758,751	555,610	107,025	133,612	15,468	3,283,820
	6.6 %	16.3 %	5.1 %	1.0 %	1.2 %	0.1 %	30.3 %
Mid-North	2,380,061	11,207	247,750	84,620	135,693	1,414	2,860,745
	22.0 %	0.1 %	2.3 %	0.8 %	1.3 %	— %	26.5 %
Mid-South	1,080,426	78,544	556,684	62,159	54,888	16	1,832,717
	10.0 %	0.7 %	5.1 %	0.6 %	0.5 %	— %	16.9 %
Northeast	189,807	44,043	68,381	49,740	80,577	—	432,548
	1.8 %	0.4 %	0.6 %	0.5 %	0.7 %	— %	4.0 %
Southeast	328,405	242,244	249,110	60,153	121,074	195	1,001,181
	3.0 %	2.2 %	2.3 %	0.6 %	1.1 %	— %	9.2 %
Total	\$5,441,466	\$2,365,839	\$1,974,850	\$473,121	\$553,809	\$17,116	\$10,826,201
	50.3 %	21.9 %	18.1 %	4.5 %	5.1 %	0.1 %	100.0 %

<sup>(1)</sup> Geographic regions: Northwest (AK, ID, MT, OR, WA, WY); Southwest (AZ, CA, CO, HI, NM, NV, UT); Mid-North (IA, IL, IN, MI, MN, NE, ND, SD, WI); Mid-South (AR, KS, LA, MO, OK, TX); Northeast (CT, DE, KY, MA, MD, ME, NH, NJ, NY, OH, PA, RI, VA, VT, WV); Southeast (AL, FL, GA, MS, NC, SC, TN).

**Table 27**

As of June 30, 2023							
Agricultural Loans Cumulative Credit Losses by Origination Year and Commodity Type							
Crops	Permanent Plantings	Livestock	Part-time Farm	Ag. Storage and Processing	Total		
(in thousands)							
By year of origination:							
2013 and prior	\$ 3,427	\$ 9,783	\$ 3,836	\$ 1,066	\$ 15,673	\$ 33,785	
2014	—	—	—	—	—	—	
2015	(540)	—	—	24	—	(516)	
2016	903	—	—	—	—	903	
2017	—	—	—	—	4,311	4,311	
2018	—	—	—	—	—	—	
2019	—	—	—	—	—	—	
2020	—	—	—	—	—	—	
2021	—	—	—	—	—	—	
2022	—	—	—	—	—	—	
2023	—	—	—	—	—	—	
Total	\$ 3,790	\$ 9,783	\$ 3,836	\$ 1,090	\$ 19,984	\$ 38,483	

For more information about the credit quality of Farmer Mac's Agricultural Finance mortgage loans and the associated allowance for losses please refer to Note 5 and Note 6 to the consolidated financial statements. Activity affecting the allowance for loan losses and reserve for losses is discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations—Results of Operations—Provision for and Release of Allowance for Loan Losses and Reserve for Losses."

#### *Rural Infrastructure Finance - Direct Credit Exposure*

Farmer Mac's direct credit exposure to Rural Infrastructure Finance loans held and loans underlying LTSPCs as of June 30, 2023 was \$3.8 billion across 45 states. For more information about Farmer Mac's underwriting and collateral valuation standards for Rural Infrastructure Finance loans, see "Business—Farmer Mac's Lines of Business—Rural Infrastructure Finance—Underwriting and Collateral Standards" in Farmer Mac's 2022 Annual Report. As of June 30, 2023, there were no delinquencies in Farmer Mac's portfolio of Rural Infrastructure Finance loans.

Farmer Mac evaluates credit risk for these assets by reviewing a variety of borrower credit risk characteristics. These characteristics can include (but is not limited to) financial metrics, internal risk ratings, ratings assigned by ratings agencies, types of customers served, sources of power supply, and the regulatory environment.

The following table presents Farmer Mac's portfolio of generation and transmission ("G&T") and distribution cooperative borrowers, as well as renewable energy loans, disaggregated by internally assigned risk ratings.

**Table 28**

	Rural Infrastructure Finance portfolio by internally assigned risk rating as of June 30, 2023				
	Acceptable	Special Mention	Substandard	Total	
	(in thousands)				
Distribution Cooperative	\$ 2,331,562	\$ —	\$ —	\$ 2,331,562	
G&T Cooperative	697,645	—	—	697,645	
Renewable Energy	327,901	—	—	327,901	
Telecommunications	440,073	—	—	440,073	
Rural Infrastructure Total	\$ 3,797,181	\$ —	\$ —	\$ 3,797,181	

For more information about the credit quality of Farmer Mac's Rural Infrastructure Finance portfolio and the associated allowance for losses please refer to Notes 5 and 6 of the consolidated financial statements.

#### *Other Considerations Regarding Credit Risk Related to Loans and Guarantees*

The credit exposure on USDA Securities, including those underlying Farmer Mac Guaranteed USDA Securities, is guaranteed by the full faith and credit of the United States. Therefore, Farmer Mac believes that we have little or no credit risk exposure to the USDA Securities in the Agricultural Finance line of business because of the USDA guarantee. As of June 30, 2023, Farmer Mac had not experienced any credit losses on any USDA Securities or Farmer Mac Guaranteed USDA Securities and does not expect to incur any such losses in the future. Because we do not expect credit losses on this portfolio, Farmer Mac does not provide an allowance for losses on its portfolio of USDA Securities.

Farmer Mac requires many lenders to make representations and warranties about the conformity of Agricultural Finance mortgage loans to Farmer Mac's standards, the accuracy of loan data provided to Farmer Mac, and other requirements related to the loans. Sellers who make these representations and warranties are responsible to Farmer Mac for breaches of those representations and warranties. Farmer Mac has the ability to require a seller to cure, replace, or repurchase a loan sold or transferred to Farmer Mac if any breach of a representation or warranty is discovered that was material to Farmer Mac's decision to purchase the loan or that directly or indirectly causes a default or potential loss on a loan sold or transferred by the seller to Farmer Mac. During the previous three years ended June 30, 2023, there have been no breaches of representations and warranties by sellers that resulted in Farmer Mac requiring a seller to cure, replace, or repurchase a loan. In addition to relying on the representations and warranties of sellers, Farmer Mac also underwrites the Agricultural Finance mortgage loans (other than rural housing and part-time farm mortgage loans) and Rural Infrastructure Finance loans on which it has direct credit exposure. For rural housing and part-time farm mortgage loans, Farmer Mac relies on representations and warranties from the seller that those loans conform to Farmer Mac's specified underwriting criteria. For more information about Farmer Mac's loan eligibility requirements and underwriting standards, see "Business—Farmer Mac's Lines of Business—Agricultural Finance—Loan Eligibility," "Business—Farmer Mac's Lines of Business—Agricultural Finance—Underwriting and Collateral Standards—Farm & Ranch," "Business—Farmer Mac's Lines of Business—Agricultural Finance—Underwriting and Collateral Standards—Corporate AgFinance," and "Business—Farmer Mac's Lines of Business—Rural Infrastructure Finance—Underwriting and Collateral Standards" in Farmer Mac's 2022 Annual Report.

Under contracts with Farmer Mac and in consideration for servicing fees, Farmer Mac-approved servicers service loans in accordance with Farmer Mac's requirements. Servicers are responsible to Farmer Mac for material errors in the servicing of those loans. If a servicer materially breaches the terms of its servicing agreement with Farmer Mac, such as failing to forward payments received or releasing collateral without

Farmer Mac's consent, or experiences insolvency or bankruptcy, the servicer is responsible for any corresponding damages to Farmer Mac and, in most cases, Farmer Mac has the right to terminate the servicing relationship for a particular loan or the entire portfolio serviced by the servicer. Farmer Mac also can proceed against the servicer in arbitration or exercise any remedies available to it under law. During the previous three years ended June 30, 2023, Farmer Mac had not exercised any remedies or taken any formal action against any servicers. For more information about Farmer Mac's servicing requirements, see "Business—Farmer Mac's Lines of Business—Agricultural Finance—Loan Servicing" and "Business—Farmer Mac's Lines of Business—Rural Infrastructure Finance—Lenders and Loan Servicing" in Farmer Mac's 2022 Annual Report.

*Credit Risk – Counterparty Risk.* Farmer Mac is exposed to credit risk arising from its business relationships with other institutions, which include:

- issuers of AgVantage securities;
- approved lenders and servicers; and
- interest rate swap counterparties.

Farmer Mac approves AgVantage counterparties and manages institutional credit risk related to those AgVantage counterparties by requiring them to meet Farmer Mac's standards for creditworthiness for the particular counterparty type and transaction. The required collateralization level is established when the AgVantage facility is entered into with the counterparty and does not change during the life of the AgVantage securities issued under the facility without Farmer Mac's consent. In AgVantage transactions, the corporate obligor is typically required to remove from the pool of pledged collateral loans that become and remain (within specified parameters) delinquent in the payment of principal or interest and to substitute eligible loans that are current in payment or pay down the AgVantage securities to maintain the minimum required collateralization level.

In the event of a default on an AgVantage security, Farmer Mac would have recourse to the pledged collateral and have rights to the ongoing borrower payments of principal and interest. As a result, Farmer Mac has indirect credit exposure to the Agricultural Finance mortgage loans and Rural Infrastructure loans that secure AgVantage securities. For AgVantage counterparties that are institutional real estate investors or financial funds and other similar entities, Farmer Mac also typically requires that the counterparty (1) maintain a higher collateralization level, through either a higher overcollateralization percentage or lower loan-to-value ratio thresholds and (2) comply with specified financial covenants for the life of the related AgVantage security to avoid default. As of June 30, 2023, Farmer Mac had not experienced any credit losses on any AgVantage securities. For a more detailed description of AgVantage securities, see "Business—Farmer Mac's Lines of Business—Agricultural Finance—Other Products – Agricultural Finance—AgVantage Securities" and "Business—Farmer Mac's Lines of Business—Rural Infrastructure Finance—Other Products – Rural Infrastructure Finance—AgVantage Securities" in Farmer Mac's 2022 Annual Report.

The unpaid principal balance of outstanding on-balance sheet AgVantage securities secured by loans eligible for the Agricultural Finance line of business totaled \$5.8 billion as of June 30, 2023 and \$6.0 billion as of December 31, 2022. The unpaid principal balance of on-balance sheet AgVantage securities secured by loans eligible for the Rural Infrastructure Finance line of business totaled \$3.1 billion as of June 30, 2023 and \$3.0 billion as of December 31, 2022. The unpaid principal balance of outstanding off-balance sheet AgVantage securities totaled \$1.1 million as of June 30, 2023 and \$1.2 million as of December 31, 2022.

The following table provides information about the issuers of AgVantage securities and the required collateralization levels for those transactions as of June 30, 2023 and December 31, 2022:

**Table 29**

Counterparty	As of June 30, 2023		As of December 31, 2022	
	Balance	Required Collateralization	Balance	Required Collateralization
<i>(dollars in thousands)</i>				
AgVantage:				
CFC	\$ 3,142,612	100%	\$ 3,045,325	100%
MetLife	2,050,000	103%	2,050,000	103%
Rabo AgriFinance	2,710,000	105%	2,855,000	105%
Other <sup>(1)</sup>	1,068,123	100% to 125%	1,059,600	100% to 125%
Total outstanding	<u>\$ 8,970,735</u>		<u>\$ 9,009,925</u>	

<sup>(1)</sup> Consists of AgVantage securities issued by 10 and 12 different issuers as of June 30, 2023 and December 31, 2022, respectively.

Farmer Mac manages institutional credit risk related to lenders and servicers by requiring those institutions to meet Farmer Mac's standards for creditworthiness. Farmer Mac monitors the financial condition of those institutions by evaluating financial statements and credit rating agency reports. For more information about Farmer Mac's lender eligibility requirements, see "Business—Farmer Mac's Lines of Business—Agricultural Finance—Lenders" and "Business—Farmer Mac's Lines of Business—Rural Infrastructure Finance—Lenders and Loan Servicing" in Farmer Mac's 2022 Annual Report.

Farmer Mac manages institutional credit risk related to its interest rate swap counterparties through collateralization provisions contained in each of its swap agreements that vary based on the market value of its swap portfolio with each counterparty. Farmer Mac and its interest rate swap counterparties are required to fully collateralize their derivatives positions without any minimum threshold for cleared swap transactions, as well as for non-cleared swap transactions entered into after March 1, 2017. Farmer Mac transacts interest rate swaps with multiple counterparties to reduce counterparty credit exposure concentration. Farmer Mac's usage of cleared derivatives has increased over time as has its exposure to clearinghouses. The usage of cleared swap transactions reduces Farmer Mac's exposure to individual counterparties with the central clearinghouse acting to settle the change in value of contracts on a daily basis. Credit risk related to interest rate swap contracts is discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations—Risk Management—Interest Rate Risk" and Note 4 to the consolidated financial statements.

***Credit Risk – Other Investments.*** As of June 30, 2023, Farmer Mac had \$0.9 billion of cash and cash equivalents and \$4.8 billion of investment securities. The management of the credit risk inherent in these investments is governed by Farmer Mac's internal policies as well as regulations issued by the FCA found at 12 C.F.R. §§ 652.1-652.45 ("Liquidity and Investment Regulations"). In addition to establishing a portfolio of highly liquid investments as an available source of cash, the goals of Farmer Mac's investment policies are designed to minimize Farmer Mac's exposure to financial market volatility, preserve capital, and support Farmer Mac's access to the debt markets.

The Liquidity and Investment Regulations and Farmer Mac's internal policies require that investments held in Farmer Mac's investment portfolio meet the following creditworthiness standards: (1) at a minimum, at least one obligor of the investment must have a very strong capacity to meet financial commitments for the life of the investment, even under severely adverse or stressful conditions, and



generally present a very low risk of default; (2) if the obligor whose capacity to meet financial commitments is being relied upon to meet the standard set forth in subparagraph (1) is located outside of the United States, the investment must also be fully guaranteed by a U.S. government agency; and (3) the investment must exhibit low credit risk and other risk characteristics consistent with the purpose or purposes for which it is held.

The Liquidity and Investment Regulations and Farmer Mac's internal policies also establish concentration limits, which are intended to limit exposure to any single entity, issuer, or obligor. The Liquidity and Investment Regulations limit Farmer Mac's total credit exposure to any single entity, issuer, or obligor of securities to 10% of Farmer Mac's regulatory capital (\$140.0 million as of June 30, 2023). However, Farmer Mac's current policy limits this total credit exposure to 5% of its regulatory capital (\$70.0 million as of June 30, 2023). These exposure limits do not apply to obligations of U.S. government agencies or GSEs, although Farmer Mac's current policy restricts investing more than 100% of regulatory capital in the senior non-convertible debt securities of any one GSE.

Although the Liquidity and Investments Regulations do not establish limits on the maximum amount, expressed as a percentage of Farmer Mac's investment portfolio, that can be invested in each eligible asset class, Farmer Mac's internal policies set forth asset class limits as part of Farmer Mac's overall risk management framework.

*Interest Rate Risk.* Farmer Mac is subject to interest rate risk on all interest-earning assets on its balance sheet because of timing differences in the cash flows due to maturity, paydown, or repricing of the assets and debt together with financial derivatives. Cash flow mismatches due to changing interest rates can reduce the earnings of Farmer Mac if assets prepay sooner than expected and the resulting cash flows must be reinvested in lower-yielding investments when Farmer Mac's funding costs cannot be correspondingly reduced. Alternatively, Farmer Mac could realize a decline in income if assets repay more slowly than originally forecasted and the associated maturing debt must be replaced by debt issuances at higher interest rates.

#### *Interest Rate Risk Management*

The goal of interest rate risk management at Farmer Mac is to manage the balance sheet in a manner that generates stable earnings and value across a variety of interest rate environments. Recognizing that interest rate sensitivities may change with the passage of time and as interest rates change, Farmer Mac regularly assesses this exposure and, if necessary, adjusts its portfolio of interest-earning assets, debt, and financial derivatives.

Farmer Mac's objective is to maintain its exposure to interest rate risk within appropriate limits, as approved by Farmer Mac's board of directors. Farmer Mac's management-level Asset and Liability Committee ("ALCO") provides oversight, establishes guidelines, and approves strategies to maintain interest rate risk within the board-established limits.

Farmer Mac's primary strategy for managing interest rate risk is to fund asset purchases with debt that together with financial derivatives have similar duration and convexity characteristics and help mitigate impacts from interest rate changes across the yield curve. As part of this strategy, Farmer Mac seeks to issue debt securities across a variety of maturities that together with financial derivatives closely align the forecasted debt and financial derivative cash flows with forecasted asset cash flows.

Farmer Mac issues discount notes and both callable and non-callable medium-term notes across a spectrum of maturities to execute its debt issuance strategy. Portions of Farmer Mac's callable debt is issued to mitigate prepayment risk associated with certain interest-earning assets held on balance sheet. In general, as interest rates decline, prepayments typically increase, and Farmer Mac is able to economically extinguish certain callable debt issuances. In addition, Farmer Mac enters into financial derivatives, primarily interest rate swaps, to better match the durations of Farmer Mac's assets and liabilities, thereby reducing overall sensitivity to changing interest rates.

Taking into consideration the prepayment provisions and the default probabilities associated with its portfolio of interest-earning assets, Farmer Mac incorporates behavioral models when projecting and valuing cash flows associated with these assets. In recognition that borrowers' behaviors in various interest rate environments may change over time, Farmer Mac periodically evaluates the effectiveness of these models compared to actual prepayment experience and adjusts and refines the models as necessary to improve the precision of future prepayment forecasts.

Changes in interest rates may affect the timing of asset prepayments which may, in turn, impact durations and values of the assets. Declining interest rates generally result in increased prepayments, which shortens the duration of these assets, while rising interest rates generally result in lower prepayments, thereby extending the duration of the assets.

Farmer Mac is subject to interest rate risk on loans and securities it has committed to acquire but not yet purchased (other than delinquent loans purchased through LTSPCs or loans designated for securitization under a forward purchase agreement). When Farmer Mac commits to purchase these assets, it is exposed to interest rate risk between the time it commits to purchase the loans and the time it issues debt to fund the purchase of these loans. Farmer Mac manages the interest rate risk exposure related to these loans by entering into exchange-traded futures contracts involving U.S. Treasury securities and other financial derivatives. Similarly, when Farmer Mac commits to sell certain assets, the associated interest rate exposure is primarily managed with exchange-traded futures contracts involving U.S. Treasury securities and other financial derivatives.

Farmer Mac's \$0.9 billion of cash and cash equivalents held as of June 30, 2023 mature within three months. As of June 30, 2023, \$3.1 billion of the \$4.8 billion of investment securities (66%) were floating rate securities with rates that adjust within one year or fixed rate securities with original maturities between three months and one year. Farmer Mac's floating rate investment securities are funded with floating rate debt. The fixed rate investment securities are generally funded in a manner consistent with Farmer Mac's overall funding strategy that approximates a duration and convexity match.

## *Interest Rate Risk Metrics*

Farmer Mac regularly evaluates and conducts interest rate shock simulations on its portfolio of financial assets, debt, and financial derivatives and examines a variety of metrics to quantify and manage its exposure to interest rate risk. These metrics include sensitivity to interest rate movements on the market value of equity ("MVE") and forecasted net effective spread ("NES") as well as a duration gap analysis.

MVE represents management's estimate of the present value of all future cash flows from its current portfolio of on- and off-balance sheet assets, liabilities, and financial derivatives, discounted at current interest rates and appropriate spreads. However, MVE is not indicative of the market value of Farmer Mac as a going concern because these market values are theoretical and do not reflect future business activities. The MVE sensitivity analysis measures the degree to which the market values of Farmer Mac's assets, liabilities, and financial derivatives are estimated to change for a given change in interest rates.

Farmer Mac's NES simulation represents the difference between projected income over the next twelve months from the current portfolio of interest-earning assets and interest expense produced by the related funding, including associated financial derivatives. Farmer Mac's NES simulation may be impacted by changes in market interest rates resulting from timing differences between maturities and re-pricing characteristics of funded assets and debt together with the associated financial derivatives. The direction and magnitude of any such effect depends on the direction and magnitude of the change in interest rates across the yield curve as well as the composition of Farmer Mac's portfolio. The NES simulation represents an estimate of the net effective spread income that Farmer Mac's current portfolio is expected to produce over a twelve-month horizon. As a result, the NES simulation sensitivity statistics provide a short-term view of Farmer Mac's NES income sensitivity to interest rate shocks.

Duration is a measure of a financial instrument's fair value sensitivity to small changes in interest rates. Duration gap is calculated using the net estimated durations of Farmer Mac's interest-earning assets, debt, and financial derivatives. Duration gap quantifies the extent to which estimated fair value sensitivities are matched for interest-earning assets, debt and financial derivatives. Duration gap provides a relatively concise measure of the interest rate risk inherent in Farmer Mac's outstanding portfolio.

A positive duration gap denotes that the duration of Farmer Mac's interest-earning assets is greater than the duration of its debt and financial derivatives. A positive duration gap indicates that with small changes in interest rate movements the fair value change of Farmer Mac's interest-earning assets is more sensitive than the fair value change of its debt and financial derivatives. Conversely, a negative duration gap indicates that with small changes in interest rate movements the fair value change of Farmer Mac's interest-earning assets are less sensitive than the fair value change of its debt and financial derivatives. A duration gap of zero indicates that with small changes in interest rate movements the fair value change of Farmer Mac's interest-earning assets is effectively offset by the fair value change of its debt and financial derivatives.

Each of the interest rate risk metrics is quantified using asset/liability models and derived based on management's best estimates of factors such as implied forward interest rates across the yield curve, interest rate volatility, and timing of asset prepayments and callable debt redemptions. Accordingly, these metrics are estimates rather than precise measurements. Actual results may differ to the extent there are material changes to Farmer Mac's financial asset portfolio or changes in funding or hedging strategies undertaken to mitigate unfavorable sensitivities to interest rate changes.

The following schedule summarizes the results of Farmer Mac's MVE and NES sensitivity analysis as of June 30, 2023 and December 31, 2022 to an immediate and instantaneous uniform or "parallel" shift in the yield curve:

**Table 30**

Interest Rate Scenario	Percentage Change in MVE from Base Case	
	As of June 30, 2023	As of December 31, 2022
+100 basis points	(3.9)%	(3.7)%
-100 basis points	3.1 %	2.7 %

  

Interest Rate Scenario	Percentage Change in NES from Base Case	
	As of June 30, 2023	As of December 31, 2022
+100 basis points	(0.8)%	0.4 %
-100 basis points	0.4 %	(0.6)%

As of June 30, 2023, Farmer Mac's duration gap was positive 3.4 months, compared to positive 3.6 months as of December 31, 2022. Interest rates within the yield curve flattened during the first half of 2023, as the 2-year U.S. Treasury Note yield-to-maturity increased by approximately 47 basis points and the 10-year U.S. Treasury Note yield-to-maturity decreased by approximately 4 basis points versus year-end 2022. This rate movement contributed to lengthening the duration of Farmer Mac's funded assets compared to its debt and financial derivatives, thereby widening Farmer Mac's duration gap.

#### *Financial Derivatives Transactions*

The economic effects of financial derivatives are included in Farmer Mac's MVE, NES, and duration gap analyses. Farmer Mac typically enters into the following types of financial derivative transactions principally to protect against risk from the effects of market price or interest rate movements on the value of interest-earning assets, future cash flows, and debt issuance, and not for trading or speculative purposes:

- "pay-fixed" interest rate swaps, in which Farmer Mac pays fixed rates of interest to, and receives floating rates of interest from, counterparties;
- "receive-fixed" interest rate swaps, in which Farmer Mac receives fixed rates of interest from, and pays floating rates of interest to, counterparties;
- "basis swaps," in which Farmer Mac pays floating rates of interest based on one index to, and receives floating rates of interest based on a different index from, counterparties; and
- exchange-traded futures contracts involving U.S. Treasury securities.

As of June 30, 2023, Farmer Mac had \$25.3 billion combined notional amount of interest rate swaps, with terms ranging from less than one year to just over thirty years, of which \$9.5 billion were pay-fixed interest rate swaps, \$14.4 billion were receive-fixed interest rate swaps, and \$1.5 billion were basis swaps.

Farmer Mac enters into interest rate swaps to more closely match the cash flow and duration characteristics of its interest-earning assets with those of its debt. For example, Farmer Mac transacts pay-fixed interest rate swaps and issues floating rate debt to effectively create fixed rate funding that approximately matches the duration of the corresponding fixed rate assets being funded. Farmer Mac evaluates the overall cost of using interest rate swaps in conjunction with debt issuance as a funding alternative to duration-matched debt and enters into interest rate swaps to manage interest rate risks across the balance sheet.

Certain financial derivatives are designated as fair value hedges of fixed rate assets classified as available for sale or liabilities to protect against fair value changes in the assets or liabilities related to a benchmark interest rate (e.g. SOFR). Also, certain financial derivatives are designated as cash flow hedges to mitigate the volatility of future interest rate payments on floating rate debt.

As discussed in Note 4 to the consolidated financial statements, all financial derivatives are recorded on the balance sheet at fair value as derivative assets or as derivative liabilities. Changes in the fair values of undesignated financial derivatives are reported in "Gains on financial derivatives" in the consolidated statements of operations. For financial derivatives designated in fair value hedge accounting relationships, changes in the fair values of the hedged items related to the risk being hedged are reported in "Net interest income" in the consolidated statements of operations. Interest accruals on derivatives designated in fair value hedge accounting relationships are also recorded in "Net interest income" in the consolidated statements of operations. For financial derivatives designated in cash flow hedge accounting relationships, the unrealized gain or loss on the derivative is recorded in other comprehensive income. Because the hedging instrument is an interest rate swap and the hedged forecasted transactions are future interest payments on floating rate debt, amounts recorded in accumulated other comprehensive income are reclassified to "Total interest expense" in conjunction with the recognition of interest expense on the debt. All of Farmer Mac's interest rate swap transactions are conducted under standard collateralized agreements that limit Farmer Mac's potential credit exposure to any counterparty. As of both June 30, 2023 and December 31, 2022, Farmer Mac had no uncollateralized net exposures based on the mark-to-market value of the portfolio of interest rate swaps.

#### *Re-funding and repricing risk*

Farmer Mac is subject to re-funding and repricing risk on any floating rate assets that are not funded to contractual maturity. Re-funding and repricing risk arises from potential changes in funding costs resulting from a funding strategy whereby Farmer Mac issues floating rate debt across a variety of maturities to fund floating rate or synthetically floating rate assets that on average may have longer maturities. Changes in Farmer Mac's funding costs relative to the benchmark market index rate to which the assets are indexed can cause changes to net interest income when debt matures and is reissued at then current interest rates to continue funding those assets.

Farmer Mac is subject to re-funding and repricing risk on a portion of its fixed rate assets as a result of its use of pay-fixed receive-floating interest rate swaps that effectively convert the required funding needed from fixed rate to floating rate. These fixed rate assets are then effectively floating rate assets that require floating rate funding.

Farmer Mac can meet floating rate funding needs in several ways, including:

- issuing short-term fixed rate discount notes with maturities that match the reset period of the assets;
- issuing floating rate medium-term notes with maturities and reset frequencies that match the assets being funded;
- issuing non-maturity matched, floating rate medium-term notes with reset frequencies that match the assets being funded; or
- issuing non-maturity matched, fixed rate discount notes or medium-term notes swapped to floating rate to match the interest rate reset dates of the assets.

To meet certain floating rate funding needs, Farmer Mac frequently issues shorter-term floating-rate medium-term notes or fixed rate medium-term notes paired with a received-fixed interest rate swap because these funding alternatives generally provide a lower cost of funding while generating an effective interest rate match. As funding for these floating rate assets matures, Farmer Mac seeks to refinance the debt associated with these assets in a similar fashion to achieve an appropriate interest rate match in the context of Farmer Mac's overall debt issuance and liquidity management strategies. However, if the funding cost of Farmer Mac's discount notes or medium-term notes increased relative to the benchmark market index of the associated assets during the time between when these floating rate assets were first funded and when Farmer Mac refinanced the associated debt, Farmer Mac would be exposed to a commensurate reduction of net effective spread. Conversely, if the funding cost on Farmer Mac's discount notes or medium-term notes decreased relative to the benchmark market index during that time, Farmer Mac would benefit from a commensurate increase to net effective spread.

Farmer Mac's debt issuance strategy targets balancing liquidity risk and re-funding and repricing risk while maintaining an appropriate liability management profile that is consistent with Farmer Mac's risk tolerance. Farmer Mac regularly adjusts its funding strategies to mitigate the effects of interest rate variability and seeks to maintain an effective mixture of funding structures in the context of its overall liability and liquidity management strategies.

As of June 30, 2023, Farmer Mac held \$7.1 billion of floating rate assets in its lines of business and its investment portfolio that reset based on floating rate market indices, such as SOFR. As of the same date, Farmer Mac also had \$9.5 billion of interest rate swaps outstanding where Farmer Mac pays a fixed rate of interest and receives a floating rate of interest, primarily SOFR.

#### *Discontinuation of LIBOR*

As described in "Risk Factors—Market Risk" in Part I, Item 1A of the 2022 Annual Report, Farmer Mac faces risks associated with the reform, replacement, or discontinuation of the LIBOR benchmark interest rate and the transition to an alternative benchmark interest rate. Farmer Mac does not foresee a material impact on our business due to the replacement benchmark interest rates expected to replace LIBOR, including SOFR, which is the replacement benchmark rate recommended by the Alternative Reference Rates Committee and designated by the Adjustable Interest Rate (LIBOR) Act and implementing regulations.

As of June 30, 2023, Farmer Mac held \$2.3 billion of floating rate assets in its lines of business and its investment portfolio, had issued \$0.2 billion of floating rate debt, and had entered into \$8.3 billion notional amount of interest rate swaps, each of which previously reset based on LIBOR. Our Non-Cumulative Series C Preferred Stock currently pays a fixed rate of interest until July 17, 2024 and thereafter pays interest at a floating rate equal to three-month LIBOR plus 3.260% if we do not redeem it.

As discussed above, some of Farmer Mac's assets, liabilities, and equity were indexed to LIBOR with exposure extending past June 30, 2023.

The publication of LIBOR on a representative basis ceased for one-week and two-month LIBOR as of January 1, 2022, and the remaining LIBOR tenors ceased immediately after June 30, 2023.



During the period, Farmer Mac had LIBOR exposure related to assets, liabilities, and equity with interest rates indexed to LIBOR. As of June 30, 2023, Farmer Mac has transitioned all outstanding LIBOR exposure to convert to reference rate SOFR beginning July 3, 2023 or at the start of the next reset period. Therefore, we have no further variable LIBOR exposure at June 30, 2023.

The market transition away from LIBOR and towards alternative benchmark interest rate indices may be complicated and is expected to require term and credit adjustments to accommodate for differences between reference rate SOFR.

## **Liquidity and Capital Resources**

Farmer Mac's primary sources of funds to meet its liquidity and funding needs are the proceeds of its debt issuances, guarantee and commitment fees, net effective spread, loan repayments, and maturities of AgVantage and investment securities. Farmer Mac regularly accesses the debt capital markets for funding, and Farmer Mac has maintained steady access to the debt capital markets throughout 2023. Farmer Mac funds its purchases of eligible loan assets, USDA Securities, Farmer Mac Guaranteed Securities, and investment assets and finances its operations primarily by issuing debt obligations of various maturities in the debt capital markets. As of June 30, 2023, Farmer Mac had outstanding discount notes of \$1.0 billion, medium-term notes that mature within one year of \$7.4 billion, and medium-term notes that mature after one year of \$16.7 billion.

Assuming continued access to the debt capital markets, Farmer Mac believes it has sufficient liquidity and capital resources to support its operations for the next 12 months and for the foreseeable future. Farmer Mac has a contingency funding plan to manage unanticipated disruptions in its access to the debt capital markets. Farmer Mac must maintain a minimum of 90 days of liquidity under the Liquidity and Investment Regulations. In accordance with the methodology for calculating available days of liquidity under those regulations, Farmer Mac maintained a monthly average of 307 days of liquidity throughout second quarter 2023 and had 307 days of liquidity as of June 30, 2023.

Farmer Mac maintains cash, cash equivalents (including U.S. Treasury securities, operational deposits, and other short-term money market instruments), and other investment securities that can be drawn upon for liquidity needs. Farmer Mac's current policies authorize liquidity investments in:

- obligations of or fully guaranteed by the United States or a U.S. government agency;
- obligations of or fully guaranteed by GSEs;
- municipal securities;
- international and multilateral development bank obligations;
- money market instruments;
- diversified investment funds;
- asset-backed securities;
- corporate debt securities; and
- mortgage-backed securities.

The following table presents these assets as of June 30, 2023 and December 31, 2022:

**Table 31**

	As of June 30, 2023	As of December 31, 2022
	<i>(in thousands)</i>	
Cash and cash equivalents	\$ 874,090	\$ 861,002
Investment securities:		
Guaranteed by U.S. Government and its agencies	1,232,403	1,444,650
Guaranteed by GSEs	3,516,154	3,160,919
Asset-backed securities	19,032	19,027
Total	<u>\$ 5,641,679</u>	<u>\$ 5,485,598</u>

The objectives of the investment portfolio as of June 30, 2023 and December 31, 2022 are to provide a level of liquidity that mitigates enterprise risk, provides a reliable source of short-term and long-term liquidity, to prepare for the possibility of future volatility in the debt capital markets, and to support program asset growth.

*Capital Requirements.* Farmer Mac is subject to the following statutory capital requirements – minimum, critical, and risk-based. Farmer Mac must comply with the higher of the minimum capital requirement and the risk-based capital requirement. As of June 30, 2023, Farmer Mac was in compliance with its statutory capital requirements and was classified as within "level 1" (the highest compliance level).

In accordance with the FCA's rule on capital planning, Farmer Mac's board of directors has adopted a policy for maintaining a sufficient level of "Tier 1" capital (consisting of retained earnings, paid-in capital, common stock, and qualifying preferred stock). That policy restricts Tier 1-eligible dividends and any discretionary bonus payments if Tier 1 capital falls below specified thresholds. As of June 30, 2023 and 2022, Farmer Mac's Tier 1 capital ratio was 15.9% and 14.7%, respectively. As of June 30, 2023, Farmer Mac was in compliance with its capital adequacy policy. Farmer Mac does not expect its compliance on an ongoing basis with the FCA's rule on capital planning, including Farmer Mac's policy on Tier 1 capital, to materially affect Farmer Mac's operations or financial condition.

For more information about the capital requirements applicable to Farmer Mac, its capital adequacy policy, and the FCA's rule on capital planning, see "Business—Government Regulation of Farmer Mac—Capital Standards" in Farmer Mac's 2022 Annual Report. See Note 8 to the consolidated financial statements for more information about Farmer Mac's capital position.

## Other Matters

None.



## Supplemental Information

The following tables present quarterly and annual information about new business volume, repayments, and outstanding business volume:

**Table 32**

New Business Volume										
	Agricultural Finance		Rural Infrastructure Finance		Total					
	Farm & Ranch	Corporate AgFinance	Rural Utilities	Renewable Energy						
	(in thousands)									
For the quarter ended:										
June 30, 2023	\$	1,574,169	\$	218,136	\$	294,292	\$	71,611	\$	2,158,208
March 31, 2023		750,040		203,211		683,232		89,747		1,726,230
December 31, 2022		1,114,255		165,395		140,222		43,737		1,463,609
September 30, 2022		1,927,209		169,932		547,117		61,653		2,705,911
June 30, 2022		1,418,397		107,916		326,899		35,307		1,888,519
March 31, 2022		2,452,539		103,353		377,965		41,636		2,975,493
December 31, 2021		2,075,540		411,838		631,338		12,594		3,131,310
September 30, 2021		1,791,662		122,043		609,745		4,152		2,527,602
June 30, 2021		925,950		159,958		410,666		3,441		1,500,015
For the year ended:										
December 31, 2022	\$	6,912,400	\$	546,596	\$	1,392,203	\$	182,333	\$	9,033,532
December 31, 2021		5,881,049		880,232		1,823,295		43,671		8,628,247

**Table 33**

Repayments of Assets										
	Agricultural Finance		Rural Infrastructure Finance		Total					
	Farm & Ranch	Corporate AgFinance	Rural Utilities	Renewable Energy						
	(in thousands)									
For the quarter ended:										
Scheduled	\$	1,050,480	\$	81,386	\$	558,944	\$	52,203	\$	1,743,013
Unscheduled		96,507		55,976		13,138		—		165,621
June 30, 2023	\$	1,146,987	\$	137,362	\$	572,082	\$	52,203	\$	1,908,634
Scheduled	\$	279,676	\$	78,482	\$	95,809	\$	11,424	\$	465,391
Unscheduled		231,288		128,254		57,354		—		416,896
March 31, 2023	\$	510,964	\$	206,736	\$	153,163	\$	11,424	\$	882,287
Scheduled	\$	447,976	\$	64,308	\$	75,671	\$	9,809	\$	597,764
Unscheduled		136,245		132,366		1,201		—		269,812
December 31, 2022	\$	584,221	\$	196,674	\$	76,872	\$	9,809	\$	867,576
Scheduled	\$	724,580	\$	38,018	\$	422,917	\$	13,429	\$	1,198,944
Unscheduled		296,763		64,439		—		—		361,202
September 30, 2022	\$	1,021,343	\$	102,457	\$	422,917	\$	13,429	\$	1,560,146
Scheduled	\$	1,114,779	\$	42,162	\$	159,491	\$	7,898	\$	1,324,330
Unscheduled		286,303		30,203		1,791		—		318,297
June 30, 2022	\$	1,401,082	\$	72,365	\$	161,282	\$	7,898	\$	1,642,627
Scheduled	\$	1,535,369	\$	39,480	\$	266,349	\$	7,790	\$	1,848,988
Unscheduled		434,794		60,947		397		—		496,138
March 31, 2022	\$	1,970,163	\$	100,427	\$	266,746	\$	7,790	\$	2,345,126
Scheduled	\$	928,663	\$	205,778	\$	816,802	\$	18,526	\$	1,969,769
Unscheduled		318,024		48,042		—		—		366,066
December 31, 2021	\$	1,246,687	\$	253,820	\$	816,802	\$	18,526	\$	2,335,835
Scheduled	\$	725,713	\$	406,285	\$	95,443	\$	4,043	\$	1,231,484
Unscheduled		374,287		—		201		—		374,488
September 30, 2021	\$	1,100,000	\$	406,285	\$	95,644	\$	4,043	\$	1,605,972
Scheduled	\$	380,684	\$	139,774	\$	225,257	\$	4,704	\$	750,419
Unscheduled		409,393		3,921		1,652		—		414,966
June 30, 2021	\$	790,077	\$	143,695	\$	226,909	\$	4,704	\$	1,165,385
For the year ended:										
Scheduled	\$	3,822,704	\$	183,968	\$	924,428	\$	38,926	\$	4,970,026
Unscheduled		1,154,105		287,955		3,389		—		1,445,449
December 31, 2022	\$	4,976,809	\$	471,923	\$	927,817	\$	38,926	\$	6,415,475
Scheduled	\$	2,756,150	\$	872,458	\$	1,237,984	\$	29,944	\$	4,896,536
Unscheduled		1,603,355		134,053		4,132		—		1,741,540
December 31, 2021	\$	4,359,505	\$	1,006,511	\$	1,242,116	\$	29,944	\$	6,638,076

**Table 34**

Outstanding Business Volume										
	Agricultural Finance			Rural Infrastructure Finance		Total				
	Farm & Ranch	Corporate AgFinance	Rural Utilities	Renewable Energy						
	(in thousands)									
As of:										
June 30, 2023	\$	18,116,503	\$	1,680,756	\$	6,611,892	\$	327,901	\$	26,737,052
March 31, 2023		17,685,961		1,599,982		6,889,682		308,493		26,484,118
December 31, 2022		17,728,792		1,603,507		6,359,613		230,170		25,922,082
September 30, 2022		17,199,347		1,634,786		6,296,263		196,242		25,326,638
June 30, 2022		16,591,999		1,567,311		6,172,063		148,018		24,479,391
March 31, 2022		16,575,595		1,540,760		6,006,446		120,609		24,243,410
December 31, 2021		16,094,639		1,537,834		5,895,227		86,763		23,614,463
September 30, 2021		15,565,589		1,379,816		6,080,691		92,695		23,118,791
June 30, 2021		14,873,926		1,664,059		5,566,591		92,585		22,197,161

**Table 35**

On-Balance Sheet Outstanding Business Volume					
	Fixed Rate		5- to 10-Year ARMs & Resets	1-Month to 3-Year ARMs	Total Held in Portfolio
	(in thousands)				
As of:					
June 30, 2023	\$	13,721,129	\$	3,003,560	\$ 5,493,104 \$ 22,217,793
March 31, 2023		13,607,740		3,020,229	5,924,032 22,552,001
December 31, 2022		13,693,810		3,031,288	5,251,427 21,976,525
September 30, 2022		13,810,162		2,960,596	4,644,958 21,415,716
June 30, 2022		13,798,771		2,939,467	3,993,956 20,732,194
March 31, 2022		14,174,611		2,858,521	3,443,816 20,476,948
December 31, 2021		13,228,675		2,896,014	3,695,269 19,819,958
September 30, 2021		12,921,572		2,872,499	3,818,550 19,612,621
June 30, 2021		11,800,429		2,878,637	4,254,625 18,933,691

The following table presents the quarterly net effective spread (a non-GAAP measure) by segment:

**Table 36**

	Net Effective Spread <sup>(1)</sup>													
	Agricultural Finance				Rural Infrastructure Finance				Treasury				Net Effective Spread	
	Farm & Ranch		Corporate AgFinance		Rural Utilities		Renewable Energy		Funding		Investments			
	Dollars	Yield	Dollars	Yield	Dollars	Yield	Dollars	Yield	Dollars	Yield	Dollars	Yield	Dollars	Yield
	(dollars in thousands)													
For the quarter ended:														
June 30, 2023 <sup>(2)</sup>	\$34,388	1.03 %	\$ 7,444	1.92 %	\$ 5,808	0.38 %	\$ 1,100	1.47 %	\$32,498	0.48 %	\$ 594	0.04 %	\$81,832	1.20 %
March 31, 2023	32,465	0.97 %	7,148	1.94 %	5,507	0.36 %	858	1.53 %	31,738	0.47 %	(543)	(0.04)%	77,173	1.15 %
December 31, 2022	32,770	0.98 %	7,471	1.94 %	4,960	0.34 %	935	1.76 %	27,656	0.42 %	(2,689)	(0.19)%	71,103	1.07 %
September 30, 2022	33,343	1.04 %	7,600	1.99 %	4,220	0.30 %	705	1.97 %	22,564	0.36 %	(2,791)	(0.21)%	65,641	1.03 %
June 30, 2022 <sup>(2)</sup>	32,590	1.05 %	6,929	1.87 %	3,733	0.27 %	468	1.78 %	18,508	0.30 %	(1,282)	(0.10)%	60,946	0.99 %
March 31, 2022	30,354	1.02 %	7,209	1.96 %	3,159	0.23 %	375	1.69 %	16,738	0.28 %	4	— %	57,839	0.97 %
December 31, 2021	28,998	0.99 %	6,321	1.84 %	2,521	0.19 %	356	1.53 %	15,979	0.28 %	158	0.01 %	54,333	0.94 %
September 30, 2021	28,914	1.06 %	7,163	1.80 %	2,067	0.16 %	236	1.09 %	17,386	0.31 %	159	0.01 %	55,925	0.99 %
June 30, 2021	29,163	1.06 %	6,676	1.65 %	1,759	0.14 %	378	1.80 %	18,449	0.33 %	126	0.01 %	56,551	1.01 %

<sup>(1)</sup> Farmer Mac excludes the Corporate segment in the presentation above because the segment does not have any interest-earning assets.

<sup>(2)</sup> See Note 10 to the consolidated financial statements for a reconciliation of GAAP net interest income by segment to net effective spread by segment for the three months ended June 30, 2023 and 2022.

The following table presents quarterly core earnings (a non-GAAP measure) reconciled to net income attributable to common stockholders:

**Table 37**

	Core Earnings by Quarter End								
	June 2023	March 2023	December 2022	September 2022	June 2022	March 2022	December 2021	September 2021	June 2021
	(in thousands)								
Revenues:									
Net effective spread	\$ 81,832	\$ 77,173	\$ 71,103	\$ 65,641	\$ 60,946	\$ 57,839	\$ 54,333	\$ 55,925	\$ 56,551
Guarantee and commitment fees	4,581	4,654	4,677	4,201	4,709	4,557	4,637	4,322	4,334
Gains on sale of mortgage loans	—	—	—	—	—	—	6,539	—	—
Other	409	1,067	390	473	307	514	241	687	301
Total revenues	86,822	82,894	76,170	70,315	65,962	62,910	65,750	60,934	61,186
Credit related expense/(income):									
Provision for/(release of) losses	1,142	750	1,945	450	(1,535)	(54)	(1,428)	255	(983)
REO operating expenses	—	—	819	—	—	—	—	—	—
Total credit related expense/(income)	1,142	750	2,764	450	(1,535)	(54)	(1,428)	255	(983)
Operating expenses:									
Compensation and employee benefits	13,937	15,351	12,105	11,648	11,715	13,298	11,246	10,027	9,779
General and administrative	9,420	7,527	8,055	6,919	7,520	7,278	8,492	6,330	6,349
Regulatory fees	831	835	832	812	813	812	812	750	750
Total operating expenses	24,188	23,713	20,992	19,379	20,048	21,388	20,550	17,107	16,878
Net earnings	61,492	58,431	52,414	50,486	47,449	41,576	46,628	43,572	45,291
Income tax expense	12,539	12,756	11,210	10,303	9,909	9,024	9,809	9,152	9,463
Preferred stock dividends	6,791	6,791	6,791	6,791	6,792	6,791	6,792	6,774	5,842
Core earnings	\$ 42,162	\$ 38,884	\$ 34,413	\$ 33,392	\$ 30,748	\$ 25,761	\$ 30,027	\$ 27,646	\$ 29,986
Reconciling items:									
Gains/(losses) on undesignated financial derivatives due to fair value changes	\$ 2,141	\$ 916	\$ 1,596	\$ 6,441	\$ 2,846	\$ 2,612	\$ (1,242)	\$ (405)	\$ (3,020)
(Losses)/gains on hedging activities due to fair value changes	(4,901)	(105)	(148)	(624)	428	5,687	(2,079)	1,818	(5,866)
Unrealized (losses)/gains on trading assets	(57)	359	31	(757)	(285)	94	(76)	36	(61)
Net effects of amortization of premiums/discounts and deferred gains on assets consolidated at fair value	29	29	57	24	(62)	20	71	23	20
Net effects of terminations or net settlements on financial derivatives	583	523	1,268	(3,522)	2,536	15,512	(429)	(351)	109
Income tax effect related to reconciling items	464	(362)	(590)	(327)	(1,148)	(5,024)	789	(236)	1,852
Net income attributable to common stockholders	\$ 40,421	\$ 40,244	\$ 36,627	\$ 34,627	\$ 35,063	\$ 44,662	\$ 27,061	\$ 28,531	\$ 23,020

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Farmer Mac is exposed to market risk from changes in interest rates. Farmer Mac manages this market risk by entering into various financial transactions, including financial derivatives, and by monitoring and measuring its exposure to changes in interest rates. See "Management's Discussion and Analysis of Financial Condition and Results of Operations—Risk Management—Interest Rate Risk" for more information about Farmer Mac's exposure to interest rate risk and its strategies to manage that risk. For

information about Farmer Mac's use of financial derivatives and related accounting policies, see Note 4 to the consolidated financial statements.

#### **Item 4. Controls and Procedures**

Management's Evaluation of Disclosure Controls and Procedures. Farmer Mac maintains disclosure controls and procedures designed to ensure that information required to be disclosed in its periodic filings under the Securities Exchange Act of 1934 ("Exchange Act"), including this Quarterly Report on Form 10-Q, is recorded, processed, summarized, and reported on a timely basis. These disclosure controls and procedures include controls and procedures designed to ensure that information required to be disclosed under the Exchange Act is accumulated and communicated to Farmer Mac's management on a timely basis to allow decisions about required disclosure. Management, including Farmer Mac's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of Farmer Mac's disclosure controls and procedures (as defined under Rules 13a-15(e) and 15d-15(e) of the Exchange Act) as of June 30, 2023.

Farmer Mac carried out the evaluation of the effectiveness of its disclosure controls and procedures, required by paragraph (b) of Exchange Act Rules 13a-15 and 15d-15, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer. Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that Farmer Mac's disclosure controls and procedures were effective as of June 30, 2023.

Changes in Internal Control Over Financial Reporting. There were no changes in Farmer Mac's internal control over financial reporting during the three months ended June 30, 2023 that have materially affected, or are reasonably likely to materially affect, Farmer Mac's internal control over financial reporting.

## PART II

### Item 1. Legal Proceedings

None.

### Item 1A. Risk Factors

Information about risk factors can be found in “Management’s Discussion and Analysis of Financial Condition and Results of Operations—Forward-Looking Statements” in Part I, Item 2 of this Form 10-Q and in Part I, Item 1A of Farmer Mac’s 2022 Annual Report.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) Farmer Mac is a federally chartered instrumentality of the United States whose debt and equity securities are exempt from registration under Section 3(a)(2) of the Securities Act of 1933. During second quarter 2023, the following transactions occurred related to Farmer Mac's equity securities that were not registered under the Securities Act of 1933 and were not otherwise reported on a Current Report on Form 8-K:

Class C Non-Voting Common Stock. Under Farmer Mac's policy that permits directors of Farmer Mac to elect to receive shares of Class C non-voting common stock in lieu of their cash retainers, Farmer Mac issued an aggregate of 410 shares of its Class C non-voting common stock in April 2023 to the six directors who elected to receive stock in lieu of their cash retainers. Farmer Mac calculated the number of shares issued to the directors based on a price of \$133.19 per share, which was the closing price of the Class C non-voting common stock on March 31, 2023 (the last trading day of the previous quarter) as reported by the New York Stock Exchange.

(b) Not applicable.

(c) None.

### Item 3. Defaults Upon Senior Securities

(a) None.

(b) None.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

#### Director and Officer Trading Arrangements

None of our directors or executive officers (as defined in Rule 16a-1(f) of the Exchange Act) adopted or terminated a Rule 10b5-1 trading arrangement or a non-Rule 10b5-1 trading arrangement (as defined in Item 408(c) of Regulation S-K) during the quarterly period covered by this report.

## Item 6. Exhibits

*	3.1	—	<a href="#">Title VIII of the Farm Credit Act of 1971, as most recently amended on June 18, 2020 (Previously filed as Exhibit 3.1 to Form 10-Q filed August 10, 2020).</a>
*	3.2	—	<a href="#">Amended and Restated By-Laws of the Registrant (Previously filed as Exhibit 3.2 to Form 10-K filed February 24, 2023).</a>
*	4.1	—	<a href="#">Specimen Certificate for Farmer Mac Class A Voting Common Stock (Previously filed as Exhibit 4.1 to Form 10-Q filed May 15, 2003).</a>
*	4.2	—	<a href="#">Specimen Certificate for Farmer Mac Class B Voting Common Stock (Previously filed as Exhibit 4.2 to Form 10-Q filed May 15, 2003).</a>
*	4.3	—	<a href="#">Specimen Certificate for Farmer Mac Class C Non-Voting Common Stock (Previously filed as Exhibit 4.3 to Form 10-Q filed May 15, 2003).</a>
*	4.4	—	<a href="#">Specimen Certificate for 6.000% Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series C (Previously filed as Exhibit 4.6 to Form 10-Q filed August 11, 2014).</a>
*	4.4.1	—	<a href="#">Certificate of Designation of Terms and Conditions of 6.000% Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series C (Previously filed as Exhibit 4.1 to Form 8-A filed June 20, 2014).</a>
*	4.5	—	<a href="#">Specimen Certificate for 5.700% Non-Cumulative Preferred Stock, Series D (Previously filed as Exhibit 4.7 to Form 10-Q filed August 1, 2019).</a>
*	4.5.1	—	<a href="#">Certificate of Designation of Terms and Conditions of 5.700% Non-Cumulative Preferred Stock, Series D (Previously filed as Exhibit 4.1 to Form 8-A filed May 13, 2019).</a>
*	4.6	—	<a href="#">Specimen Certificate for 5.750% Non-Cumulative Preferred Stock, Series E (Previously filed as Exhibit 4.7 to Form 10-Q filed August 10, 2020).</a>
*	4.6.1	—	<a href="#">Certificate of Designation of Terms and Conditions of 5.750% Non-Cumulative Preferred Stock, Series E (Previously filed as Exhibit 4.1 to Form 8-A filed May 20, 2020).</a>
*	4.7	—	<a href="#">Specimen Certificate for 5.250% Non-Cumulative Preferred Stock, Series F (Previously filed as Exhibit 4.8 to Form 10-Q filed November 9, 2020).</a>
*	4.7.1	—	<a href="#">Certificate of Designation of Terms and Conditions of 5.250% Non-Cumulative Preferred Stock, Series F (Previously filed as Exhibit 4.1 to Form 8-A filed August 20, 2020).</a>
*	4.8	—	<a href="#">Specimen Certificate for 4.875% Non-Cumulative Preferred Stock, Series G (Previously filed as Exhibit 4.8 to Form 10-Q filed August 5, 2021).</a>
*	4.8.1	—	<a href="#">Certificate of Designation of Terms and Conditions of 4.875% Non-Cumulative Preferred Stock, Series G (Previously filed as Exhibit 4.1 to Form 8-A filed May 27, 2021).</a>
*	4.9	—	<a href="#">Description of the Registrant's securities that are registered under Section 12 of the Securities Exchange Act of 1934 (Previously filed as Exhibit 4.9 to Form 10-Q filed August 5, 2021).</a>
**	31.1	—	<a href="#">Certification of Registrant's principal executive officer relating to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023, pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
**	31.2	—	<a href="#">Certification of Registrant's principal financial officer relating to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023, pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
**	32	—	<a href="#">Certification of Registrant's principal executive officer and principal financial officer relating to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
**	101.INS	—	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
**	101.SCH	—	Inline XBRL Taxonomy Extension Schema
**	101.CAL	—	Inline XBRL Taxonomy Extension Calculation
**	101.DEF	—	Inline XBRL Taxonomy Extension Definition
**	101.LAB	—	Inline XBRL Taxonomy Extension Label
**	101.PRE	—	Inline XBRL Taxonomy Extension Presentation
**	104	—	Cover Page Inline Interactive Data File - the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document included as Exhibit 101



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*	Incorporated by reference to the indicated prior filing.
**	Filed with this report.
#	Portions of this exhibit have been omitted pursuant to a request for confidential treatment.
†	Management contract or compensatory plan.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### FEDERAL AGRICULTURAL MORTGAGE CORPORATION

/s/ Bradford T. Nordholm

August 7, 2023

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By: Bradford T. Nordholm  
 President and Chief Executive Officer  
 (Principal Executive Officer)

/s/ Aparna Ramesh

August 7, 2023

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By: Aparna Ramesh  
 Executive Vice President – Chief Financial  
 Officer and Treasurer  
 (Principal Financial Officer)