

Enabling Energy Solutions



RENEWABLE ENERGY SPECIALIZATION

Farmer Mac empowers financial institutions to offer financing solutions for the construction, development, and operation of renewable energy generation projects.



Target investment of **\$10 million to \$50 million** in projects ranging from **\$10 million to > \$1 billion**



Specialize in projects located in and/or supporting rural America



Generation, conversion, and storage projects:

- Solar PV
- Wind
- Stand-alone energy storage (batteries)
- Food, animal, and ag by-product conversion
- Hydropower, geothermal, and biomass



Long-term power purchase agreements anchored by high-grade counterparties; merchant risk and basis risk considered



Floating and fixed-rate, construction, tax equity/credit bridge, mini-perm, and long-term loan structures



AN EXPERIENCED CAPITAL PROVIDER

Flexible, customized, and innovative loan structures and terms

A **dedicated** project finance team that prioritizes long-term relationships

Deep expertise in complex project finance projects, including:

- Small-scale to large-scale renewable energy projects
- Highly structured syndicated deals

A focused partner; Farmer Mac **does not compete** against lead lenders

An emphasis on **optimizing partnerships** through a variety of funding mechanisms

The significant experience of a secondary market partner with **\$37.2 billion** in total outstanding business volume (as of 6/30/26)



REPRESENTATIVE TRANSACTIONS



\$40 MILLION LOAN

\$253 Million 5-Year Term Facility
800MW Wind Portfolio



\$30 MILLION LOAN

\$107 Million Construction + 5-Year Term Facility
(\$13.5 million purchase)



\$35 MILLION LOAN

\$486 Million 5-Year Term Facility
1,286MW Wind Portfolio

\$131 Million 1.5-year Tax Credit Bridge Loan
(\$16.5 million purchase)

300MW
Battery Energy Storage Solution ("BESS") Project



\$30 MILLION LOAN

\$111 Million Construction + 7-Year Term Facility
471MW Solar PV Project



\$18 MILLION BI-LATERAL LOAN

\$18 Million Construction + 20-Year Term Facility
26MW Solar PV Project

Enabling Energy Solutions



ABOUT FARMER MAC

Farmer Mac is driven by its mission to increase the accessibility of financing to provide vital liquidity for American agriculture and rural infrastructure. Our secondary market provides liquidity to our nation's agricultural and infrastructure businesses, supporting a vibrant and strong rural America. We offer a wide range of solutions to help meet financial institutions' growth, liquidity, risk management, and capital relief needs across diverse markets, including agriculture, agribusiness, broadband infrastructure, power and utilities, and renewable energy. We are uniquely positioned to facilitate competitive access to financing that fuels growth, innovation, and prosperity in America's rural and agricultural communities.



OUTSTANDING BUSINESS VOLUME



As of June 30, 2026. For more information on other operating segments, please visit our website or refer to our latest Form 10-K or 10-Q.



OUR OPERATING MODEL



CONTACT INFORMATION

Terry Coleman
Senior Managing Director
Infrastructure Finance
tcoleman@farmermac.com
720.272.0948

Masahiro (Mas) Ogiso
Managing Director
Renewable Energy
mogiso@farmermac.com
412.913.9767

Christian Piccolo
Senior Relationship Manager
cpiccolo@farmermac.com
703.606.2306

Joshua Christie
Relationship Manager
jchristie@farmermac.com
216.233.7449

Ryan O'Connor
Relationship Manager
roconnor@farmermac.com
202.913.2638