

BROADBAND INFRASTRUCTURE

Connecting Communities



CONNECTING COMMUNITIES ACROSS AMERICA

Farmer Mac finances broadband infrastructure that keeps people, businesses, and communities connected—from small rural providers to data center projects to large-scale telecommunications, wireless and cable companies. We specialize in:

Wide range of loan investments – operating and capital expenditures, fiber deployments, data centers, towers, middle mile networks, acquisitions, and recapitalizations.

Various financing structures – construction, revolving, and long-term funded debt solutions tailored to each project.

Meaningful investment scale – commitments from \$10 million up to \$65 million in transactions ranging from \$10 million to >\$1 billion.

Rural capabilities – committed to expanding connectivity and growth in communities across America.



AN EXPERIENCED CAPITAL PROVIDER

Established capital source. Dedicated to infrastructure finance, including broadband—with \$1.9 billion in Broadband Infrastructure commitments and \$37.2 billion in total outstanding business volume (as of 6/30/26).

Deep expertise. Financing broadband infrastructure and data centers, from small-scale capital expenditures to complex syndicated deals.

True partner. Collaborates with and supports lenders and borrowers. We do not originate loans or compete for ancillary business.

Specialized focus. A team exclusively devoted to broadband—bringing deep industry knowledge and relationship-driven service.

Track record of success. Trusted by financial institutions, sponsors/investors, borrowers, and operators nationwide.



REPRESENTATIVE TRANSACTIONS

	\$50 MILLION LOAN	\$2.1 Billion 3-Year Construction Term Loan Southwest Data Center Project (150+MW)
	\$50 MILLION LOAN	\$800 Million 5-Year Delayed Draw Term Loan Midwest Wireless Provider
	\$25 MILLION LOAN	\$550 Million 5-Year Senior Secured Credit Facility (Revolver / Term Loan / Delayed Draw Term Loan) Southern Rural Broadband Provider
	\$20 MILLION LOAN	\$500 Million 5-Year Senior Secured Credit Facility (Term Loan / Delayed Draw Term Loan) Northeast Tower Infrastructure Provider
	\$12 MILLION LOAN	\$222 Million 5-Year Senior Secured Credit Facility (Revolver / Term Loan / Delayed Draw Term Loan) Southwest Rural Fiber Provider



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ABOUT FARMER MAC

Farmer Mac is driven by its mission to increase the accessibility of financing to provide vital liquidity for American agriculture and rural infrastructure. Our secondary market provides liquidity to our nation's agricultural and infrastructure businesses, supporting a vibrant and strong rural America. We offer a wide range of solutions to help meet financial institutions' growth, liquidity, risk management, and capital relief needs across diverse markets, including agriculture, agribusiness, broadband infrastructure, power and utilities, and renewable energy. We are uniquely positioned to facilitate competitive access to financing that fuels growth, innovation, and prosperity in America's rural and agricultural communities.



OUTSTANDING BUSINESS VOLUME

\$37.2 BILLION
Farmer Mac

\$13.2 BILLION
Infrastructure
Finance

\$1.9 BILLION
Broadband
Infrastructure

\$3.0 BILLION
Renewable
Energy

\$8.3 BILLION
Power
& Utilities

As of June 30, 2026. For more information on other operating segments, please visit our website or refer to our latest Form 10-K or 10-Q.



OUR OPERATING MODEL



CONTACT INFORMATION

Terry Coleman
Senior Managing Director
Infrastructure Finance
tcoleman@farmermac.com
720.272.0948

David Hill
Managing Director
Broadband Infrastructure
dhill@farmermac.com
310.902.7674

Nick Brown
Lead Relationship Manager
Broadband Infrastructure
nbrown@farmermac.com
412.925.0574

Francisco Gonzalez
Principal Underwriter
fgonzalez@farmermac.com
720.935.1438

Elizabeth Quinlivan Blau
Senior Credit Underwriter
equinlivan@farmermac.com
312.438.3056

Shane Fausner
Credit Underwriter
sfausner@farmermac.com
818.297.2246