

Vice President – Government Affairs

Position Summary

The position is responsible for the development, implementation and execution of the corporation's overall government affairs. The Vice President serves as a key spokesperson of the Corporation before the Executive and Legislative branches of government, and in a coordinating role with relevant regulatory bodies. In addition, the position has responsibilities for representing the Corporation with allied organizations including the primary national agriculture, rural utility, banking, Farm Credit and related trade associations. The Vice President monitors and remains current on all issues in the legislative and appropriations process that could influence the Corporation and its customers.

The People You Will Work With

The position will report directly to the Chief Executive Officer and will work with members of the Board of Directors as well as executive officers and senior management of all departments within Farmer Mac.

Where and When You Will Work

The position will be based in Farmer Mac's headquarters located at 1999 K Street NW, Washington, DC. Core business hours are Monday through Friday 8:30 am to 5:30 p.m. eastern time. Work outside of these times may be required for planned and unplanned activities to complete time sensitive projects or to attend off-site meetings or events. Periodic travel is expected of this position.

Primary Responsibilities and Duties

- Develop and initiate strategies for use on Capitol Hill with members of Congress to achieve the goals and objectives of the Corporation through public policies. The Vice President must utilize his/her industry, political, policy and economic knowledge to determine appropriate action in ways that protect the Corporation's interests, and/or advance its legislative agenda;
- In conjunction with individual strategies, develop and maintain relationships with federal agencies and departments, particularly USDA, DOE and Treasury, members of Congress and Congressional staffs; work with other members of the Corporation in presenting legislative and technical issues and concerns to members of Congress, Congressional committees and their respective staffs. Maintain lines of communication with federal agencies to promulgate favorable and/or reasonable rules and regulations impacting the Corporation;
- Serve as liaison and secretary to the Public Policy Committee of the Corporation;
- Closely coordinate and effectively communicate with the Officers and executives of the Corporation to provide up-to-date information on potential changes in policy impacting the Corporation and/or its customers from Congress and Administration;
- Participate in strategic and long-range planning within the Corporation; oversee interdepartmental coordination and exchange of related information;
- Ensure compliance with all FEC, Campaign Finance Reform Act and Lobbying Disclosure Act requirements; and

- Review, as appropriate, material intended for publication, or press release from the Corporation, and comment on the adherence to policy and impact on the public identity of the Corporation.

Desired Skills and Qualifications

- Proven leadership attributes, excellent written and verbal communications skills, and a proactive attitude to setting and managing priorities and strategies;
- Adept at building relationships across diverse groups of congressional, administration, regulatory, trade association, customer and other constituents;
- Demonstrated understanding of legislative and appropriations processes, with an ability to affect influence with appropriate constituents at appropriate times;
- Demonstrated team player who can elevate the role and function within the senior leadership team of the Corporation;
- Strong notion of adviser to Board, CEO and other leaders of the Corporation; and an
- In depth understanding of, interest in, and passion for all issues impacting rural America, agriculture and rural economic development.

Education and Experience

- Minimum requirement is a BA or BS degree, master's degree preferred; and
- Incumbent must have 10 or more years of Federal agency, departmental, regulatory and/or advocacy experience.

About Us

At Farmer Mac, everything we do is inspired by our mission, our promise and our values. We are a diverse group of talented, engaged, and passionate individuals who are committed to bringing vitality to rural America through innovation, collaboration, and excellence. This team embodies these principles that have guided Farmer Mac since its inception and help us to serve as a champion for rural America. Candidates for this position must share the same appreciation for rural America and should, want to devote a career to serving those who help set the global standard in agriculture and rural utilities while advancing the livelihood of rural communities.

Farmer Mac’s Mission

Farmer Mac is committed to help build a strong and vital rural America by increasing the availability and affordability of credit for the benefit of American agriculture and rural communities.

Farmer Mac’s Promise

To build a strong and vital rural America through innovation, collaboration, and excellence.

Farmer Mac’s Core Values

Stewardship

Unparalleled Service

Innovative Thinking

Collegial Collaboration

Unrelenting Excellence

Absolute Integrity

Passion for Rural America

One Farmer Mac

Farmer Mac is an equal opportunity employer.

NO EMPLOYEE OR JOB APPLICANT WILL BE DENIED OPPORTUNITIES OR BENEFITS AT FARMER MAC BASED ON RACE, RELIGION, COLOR, SEX, AGE, NATIONAL ORIGIN, DISABILITY, VETERAN STATUS, CITIZENSHIP STATUS, GENETIC INFORMATION, OR ANY OTHER BASIS PROHIBITED BY APPLICABLE LAW.